



Bid Waiver Form

Revised 04/2021

| | | | |
|--|--------------------------------|-------------------|------------------------------------|
| Short Description of Goods/Services | PLC Programming and Automation | Total Cost | \$375,000+ during a 5 year period. |
|--|--------------------------------|-------------------|------------------------------------|

| | | | | | |
|--------------------|--------------|----------------|-------|--------------|--|
| Vendor Name | EVOLOGIC INC | MUNIS # | 23394 | Req # | |
|--------------------|--------------|----------------|-------|--------------|--|

| | | | |
|---------------------------|--------------------|--------------|----------------------------------|
| Purchasing Officer | Pete Patten | Date | 12/30/2021 |
| Department | Waste & Renewables | Email | Wienkes.Roxanne@countyofdane.com |
| Name | Roxanne Wienkes | Phone | 608.509.6681 |

A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL

Provide a detailed description of the goods/services intended to be purchased:

The Department of Waste & Renewables (W&R) is requesting a multi-year waiver for 5 years to purchase services from EVOLOGIC INC needed to run and operate the Renewable Natural Gas (RNG) Plant and landfill sites. The total amount of spending over this period depends on the needs that will arise and special projects completed but will likely exceed \$375,000.

Service intended for purchase includes:

- Upgrades (labor and hardware/software) to operator interface platform to allow additional users to access the facility controls and improve security to the SCADA system.
- Ongoing support and troubleshooting of automation and programming issues at the RNG Plant and offload station (license renewals, programming updates, data and report requests, etc.)
- Ongoing support at the closed Verona electrical generation site (license renewals, programming updates, etc.)
- Upgrades and going support for special projects to be completed to increase efficiency at the RNG Plant.

An existing contract with EVOLOGIC and the county expires 12/31/2021. Approval of this bid waiver would result in a new contract for the 5 year period.

The attached quote outlines work that is planned to occur in 2022. Added to the quote by W&R staff is an extended cost estimate for ongoing support and special project needs for the following 4 years. This assumes a 3% inflation rate/year for regular services needed each year, plus a conservative estimate of special project needs that may occur in a year. Special projects totals for 2023-2026 are not yet defined and therefore total cost may not reach or may exceed the estimated amount.

Send to a Purchasing Officer Once Completed



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Procurement Exception List

- Emergency Procurement
- Unique and specific technical qualifications are required
- A special adaptation for a special purpose is required
- A unique or opportune buying condition exists
- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception(s) chosen:

EVOLOGIC INC is a Midwest based company which provides custom PLC programming, automation, SCADA services, and more and therefore a critical component of safe, efficient and uninterrupted operations of the Renewable Natural Gas (RNG) Plant, offload station, and landfill sites operated by the Department of Waste & Renewables (W&R).

EVOLOGIC has provided Dane County with support since 2012 and has institutional knowledge of the programming and automation at the county's landfills. In addition to providing critical services to landfill operations, they have been the sole provider of the RNG Plant's custom PLC programming, automation, and SCADA system since the plant's commissioning.

EVOLOGIC possesses specialized technical knowledge and experience crucial to effectively and efficiently support the ongoing needs of the Department, which are anticipated to continue throughout the life of the RNG Plant. No other vendor possesses this knowledge and experience.

Bid Waiver Approval (For Purchasing Use Only)

Under \$37,000 (Controller)

\$37,000+ (Personnel & Finance Committee)

Date Approved:

Send to a Purchasing Officer Once Completed



5900 Saratoga Plaza
Suite 5
Asbury, IA 52002

Estimate

| Phone # | E-mail | Date | Estimate # |
|--------------|----------------------|------------|------------|
| 563-556-2144 | jdeutsch@evologic.us | 12/28/2021 | 2022-E004 |

| Name / Address |
|---|
| Dane County Department of Publ 1919 Alliant Energy Center Way Madison, WI 53703 |

| Project |
|------------------|
| 039 - Labor 2022 |

| Item | Description | Qty | Rate | Total |
|---------------------|---|-----|-----------|-----------|
| Materials - Prod... | This is a budgetary estimate to provide labor for controls integration and technical support for the Dane County landfill sites, during the year 2022. Hardware and software for FactoryTalk View SE Client-Server upgrade with four total client licenses. Provides improved access and better security for the SCADA system. Refer to EvoLogic estimate 2020-E062. | 1 | 27,787.00 | 27,787.00 |
| Labor - E. Prog... | Labor for FactoryTalk View SE Client-Server upgrade. Provides improved access and better security for the SCADA system. Refer to EvoLogic estimate 2020-E062. | 1 | 14,700.00 | 14,700.00 |
| Labor - E. Com... | Budgetary labor estimate to provide controls upgrade for CV-111. Modulating valve controls will be installed and commissioned to better regulate landfill vacuum and balance RNG plant load. | 100 | 115.00 | 11,500.00 |
| Labor - E. Prog... | Budgetary labor estimate to provide ongoing support for the Rodefild RNG site. Activities may include: Tuning and modifications to RNG/offload equipment, report updates, remote and on-site assistance with technical issues, and Windows updates for SCADA PC equipment. Services may include design, programming, CAD, travel, and on-site commissioning. | 150 | 115.00 | 17,250.00 |

| | |
|--|-------------------------|
| Terms and Conditions | Subtotal |
| Pricing Estimate: Price is valid for 30-days. Sales tax may apply in final invoice. If hardware items are needed, shipping charges may apply. Warranty: EvoLogic will guarantee all work and materials for a period of 12 months from the date of delivery. A detailed warranty statement is available upon request | Sales Tax (5.5%) |
| | Total |
| Billing and Payment Terms: Net 30-days | |



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Estimate

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| 039 - Labor 2022 |

| Item | Description | Qty | Rate | Total |
|--------------------|--|-----|--------|----------|
| Labor - E. Prog... | Budgetary labor estimate to provide ongoing support for the Verona renewable-generation site. Includes annual software license renewals. Services may include design, programming, CAD, travel, and on-site commissioning. Terms: NET 30 days. Monthly progress invoices will be issued on T&M basis. | 45 | 115.00 | 5,175.00 |

Total estimated spending for 5 years:

2022= \$76,412
 2023 ongoing needs = (Line Items 4&5) * 3% (estimated inflation)= (\$17,250 + \$5,175) * 3%= ~\$23,100
 2024 ongoing needs= 2023 * 3% (estimated inflation)= \$23,100 * 3%= ~\$23,800
 2025 ongoing needs= 2024 * 3% (estimated inflation)= \$23,800 * 3%= ~\$24,500
 2026 ongoing needs= 2025 * 3% (estimated inflation)= \$24,500 * 3%= ~\$25,250
 Ongoing needs for 2022+2023+2024+2025+2026= ~\$175,000

Special projects in 2022 (line items 1-3) = \$54,000.
 Special projects in 2023-2026 are not yet defined, but estimated total spending for special projects/year is between \$20,000-\$50,000
 Conservative estimate for speceial projects / year = \$50,000*4= \$200,000

\$175,000+\$200,000= \$375,000

| | | |
|---|--------------|---|
| EvoLogic will guarantee all work and materials for a period of 12 months from the date of delivery. A detailed warranty statement is available upon request | Total | \$76,412.00 |
| | | Billing and Payment Terms: Net 30-days |