

**DANE COUNTY  
POLICY AND FISCAL NOTE**

<input checked="" type="checkbox"/> Original	<input type="checkbox"/> Update	Substitute No. _____
Sponsor: Supervisor McCarville		Resolution No. 2022 RES-089
Vote Required:		Ordinance Amendment No. _____
Majority <input checked="" type="checkbox"/>	Two-Thirds <input type="checkbox"/>	

Title of Resolution or Ord. Amd.:

**APPROVING CARGO AIRLINE OPERATING AGREEMENT WITH FEDERAL EXPRESS CORPORATION**  
Contract No. DCRA 2021-02

**Policy Analysis Statement:**

Brief Description of Proposal -

Federal Express Corporation ("FedEx") is now a sublessee of Preferred Development Madison, LLC (Lease DCRA 2020-03) and seeks to enter into a Cargo Airline Operating Agreement to retain its signatory commercial air cargo carrier status once its current Lease No. DCRA 2018-05 terminates. This Cargo Airline Operating Agreement establishes the terms and conditions under which FedEx will conduct operations at the Dane County Regional Airport ("Airport") and provides for various fees and charges including weight-based landing fees. This agreement is for a nineteen year term concurrent with its sublease with Preferred Development, with the initial term expiring on November 30, 2041.

Current Policy or Practice -

Federal Express Corporation ("FedEx") has been operating out of the Dane County Regional Airport as a signatory commercial air cargo carrier under its Air Cargo Lease with Dane County (Lease No. DCRA 2018-05) which covered both FedEx operations and lease of Airport land.

Impact of Adopting Proposal -

Cargo Airline Operating Agreement will allow and govern cargo operations of FedEx at the Airport until November 31, 2041.

**Fiscal Estimate:**

Fiscal Effect (check all that apply) -

- No Fiscal Effect
- Results in Revenue Increase
- Results in Expenditure Increase
- Results in Revenue Decrease
- Results in Expenditure Decrease

Budget Effect (check all that apply)

- No Budget Effect
- Increases Rev. Budget
- Increases Exp. Budget
- Decreases Rev. Budget
- Decreases Exp. Budget
- Increases Position Authority
- Decreases Position Authority

Note: if any budget effect, 2/3 vote is required

**Narrative/Assumptions about long range fiscal effect:**

**Expenditure/Revenue Changes:**

	Current Year		Annualized			Current Year		Annualized	
	Increase	Decrease	Increase	Decrease		Increase	Decrease	Increase	Decrease
<b>Expenditures -</b>					<b>Revenues -</b>				
Personal Services					County Taxes				
Operating Expenses					Federal				
Contractual Services					State				
Capital					Other				
Total	\$0	\$0	\$0	\$0	Total	\$0	\$0	\$0	\$0

**Personnel Impact/FTE Changes:**

None

**Prepared By:**

Agency: Airport	Division: Administration		
Prepared by: Rick Fairchild	Date: 06/23/22	Phone: 246-3384	
Reviewed by Gene Meyers	Date: 06/23/22	Phone: 246-3391	