



August 25, 2022

Peter Ouchakof  
CDBG/RLF Administrative Specialist  
Housing Access & Affordability  
Dane County Dept. of Human Services  
Room 421, City County Building  
210 Martin Luther King Jr. Blvd.  
Madison, WI 53703

Dear Peter:

The Wisconsin Women's Business Initiative Corporation (WWBIC) appreciates your support as we continue "Putting Dreams to Work!"

In 2021 WWBIC closed 2 loans using Dane County funding for a total of \$50,000. We have yet to close any new loans in 2022, but we currently have a loan approval for \$25,000 in our pipeline. We look forward to sharing updates once it closes.

Please see included the quarterly report per our contract reporting requirements.

Thank you again for your commitment to our mission. Please contact me at (414) 395-4530 or at [wendy.baumann@wwbic.com](mailto:wendy.baumann@wwbic.com) if you have any questions or if we can provide additional information.

All my best,

Wendy K. Baumann  
President/CVO

Enclosures

**Greater Milwaukee**

1533 N. RiverCenter Drive  
Milwaukee, WI 53212  
Phone: 414.263.5450

**Northeast**

1191 N. Casaloma Drive  
Appleton, WI 54913  
Phone: 920.944.2700

2701 Larsen Road  
Green Bay, WI 54303

**South Central**

2300 S. Park Street, Suite 103  
Madison, WI 53713  
Phone: 608.257.5450

**Southeast**

600 52nd Street, Suite 130  
Kenosha, WI 53140  
Phone: 262.925.2850

245 Main Street, Suite 102  
Racine, WI 53403  
Phone: 262.898.5000

**Southwest**

3500 State Road 16  
La Crosse, WI 54601  
Phone: 608.668.4400

[info@wwbic.com](mailto:info@wwbic.com)  
[wwbic.com](http://wwbic.com)

| Business Name                            | Loan Closing Date | Loan Amount         | Leveraged           | Term      | Rate   | Jobs Created | Jobs Retained |
|--|-------------------|---------------------|---------------------|-----------|--------|--------------|---------------|
| Miles Away, LLC                          | 10/17/2005        | \$8,000.00          | \$2,000.00          | 36 months | 10.50% | 5            | 0             |
| Faded Full Salon Service, LLC            | 10/19/2005        | \$8,000.00          | \$2,000.00          | 24 months | 10.50% | 1.5          | 0             |
| New Again, LLC                           | 12/23/2005        | \$40,000.00         | \$0.00              | 48 months | 10.50% | 9            | 0             |
| Healthy Home Reports, LLC                | 3/29/2006         | \$8,000.00          | \$27,000.00         | 36 months | 10.50% | 3            | 0             |
| Arthouse Preschool                       | 6/27/2006         | \$17,500.00         | \$17,500.00         | 48 months | 8.00%  | 10           | 0             |
| White Jasmine, LLC                       | 8/22/2006         | \$25,000.00         | \$24,900.00         | 62 months | 10.00% | 1            | 0             |
| OceanHawk Counseling Alternatives, LLC   | 10/24/2006        | \$10,000.00         | \$10,000.00         | 48 months | 10.00% | 1.1          | 1.5           |
| A Poochies Paradise, LLC                 | 7/11/2007         | \$20,000.00         | \$20,000.00         | 60 months | 2.00%  | 4            | 0             |
| Powell's Computing, Inc.                 | 10/12/2007        | \$25,000.00         | \$75,000.00         | 72 months | 10.00% | 3            | 0             |
| Professional Employment Service, LLC     | 5/27/2010         | \$5,708.00          | \$0.00              | 47 months | 8.50%  | 1            | 1             |
| FloClaire, LLC                           | 9/1/2010          | \$10,000.00         | \$0.00              | 42 months | 10.00% | 3            | 1             |
| Bouncy Town USA, Inc.                    | 9/1/2010          | \$20,000.00         | \$0.00              | 57 months | 10.00% | 2.2          | 0             |
| Active Sign Installation                 | 9/1/2010          | \$20,000.00         | \$0.00              | 44 months | 10.00% | 0            | 0.5           |
| Professional Employment Services         | 10/21/2010        | \$3,000.00          | \$0.00              | 47 months | 8.50%  | 1            | 1             |
| Engaging Results Communications          | 12/2/2011         | \$19,000.00         | \$0.00              | 48 months | 7.75%  | 1.9          | 0             |
| Bouncy Town USA                          | 12/9/2011         | \$15,000.00         | \$85,000.00         | 72 months | 8.00%  | 3.1          | 0             |
| Total Manufacturing Solutions            | 5/4/2012          | \$15,000.00         | \$0.00              | 44 months | 7.75%  | 0.5          | 2             |
| In N Out Empanada LLC                    | 7/13/2012         | \$10,000.00         | \$0.00              | 60 months | 5.00%  | 1.7          | 0             |
| Windsor Breads Bakery & Coffeehouse, LLC | 8/22/2012         | \$6,250.00          | \$196,250.00        | 42 months | 7.75%  | 0            | 2             |
| Active Sign Installation, LLC            | 9/14/2012         | \$1,750.00          | \$5,250.00          | 36 months | 8.00%  | 0            | 0.8           |
| Total Manufacturing Solutions, LLC       | 10/23/2012        | \$20,000.00         | \$0.00              | 12 months | 7.75%  | 0            | 2.5           |
| River Paws LLC                           | 6/8/2017          | \$22,000.00         | \$1,500.00          | 72 months | 8.75%  | 0            | 1             |
| Proactive Publishing LLC                 | 2/26/2021         | \$25,000.00         | \$0.00              | 72 months | 9.25%  | 1            | 0             |
| Learning and Beyond Preschool, LLC       | 8/25/2021         | \$25,000.00         | \$0.00              | 72 months | 9.25%  | 0            | 1             |
| <b>Totals</b>                            |                   | <b>\$379,208.00</b> | <b>\$466,400.00</b> |           |        | <b>53</b>    | <b>14.3</b>   |

As of 6/30/2022

| WWBIC Dane County Loan Fund Businesses | Employee Name (Last, First) | Date of Hire | Job Title              | Job Type         | Full-Time or Part Time (FT/PT) | No. of Hours Per Week | Employer Sponsored Health Care | Gender (M/F) | Race (Code)        | Ethnic Status (Hispanic or Not) | Income Level at Time of Hire (EL, L, VL, Over) |
|--|-----------------------------|--------------|------------------------|------------------|--------------------------------|-----------------------|--------------------------------|--------------|--------------------|---------------------------------|--|
| Active Sign Installation               | Langer, Mary                | 4/1/2008     | Owner                  | Official/Manager | FT                             | 40                    | N                              | F            | White              | Not                             | L  |
| Bouncy Town USA                        | Brown, Alexandra            | 1/1/2011     | Safety Monitor         | Service          | PT                             | 12                    | N                              | F            | White              | Not                             | L  |
| Bouncy Town USA                        | Hageman, Lauren             | 6/1/2011     | Safety Monitor         | Service          | PT                             | 7                     | N                              | F            | White              | Not                             | EL   |
| Bouncy Town USA                        | Harvey, Alex                | 4/1/2010     | Safety Monitor         | Service          | PT                             | 12.5                  | N                              | M            | White              | Not                             | VL   |
| Bouncy Town USA                        | Hunter, Colton              | 4/1/2010     | Safety Monitor         | Service          | PT                             | 17.5                  | N                              | M            | White              | Not                             | EL   |
| Bouncy Town USA                        | Mean, Ro                    | 4/1/2010     | Owner                  | Official/Manager | FT                             | 40                    | N                              | M            | Asian              | Not                             | Over   |
| Bouncy Town USA                        | Monson, Mersadi             | 3/1/2011     | Safety Monitor         | Service          | PT                             | 4                     | N                              | F            | White              | Not                             | EL   |
| Bouncy Town USA                        | Morales, Estefan            | 4/1/2010     | Safety Monitor         | Service          | PT                             | 17.5                  | N                              | M            | White              | Hispanic                        | EL   |
| Engaging Results Communications        | Bushnell, Rebecca           | 9/1/2011     | Communications         | Official/Manager | PT                             | Varied                | N                              | F            | White              | N/A                             | VL   |
| Engaging Results Communications        | Olds, Kay-Te                | 8/27/2010    | Owner                  | Official/Manager | FT                             | 40                    | N                              | F            | Asian              | Not                             | Over   |
| Engaging Results Communications        | Yohn, Katie                 | 9/1/2011     | Promotions Coordinator | Office/Clerical  | PT                             | 15                    | N                              | F            | N/A                | N/A                             | VL   |
| Flo-Claire                             | Chulu, Tim                  | 12/20/2003   | Owner                  | Official/Manager | FT                             | 40                    | Y                              | M            | African American   | Not                             | VL   |
| Flo-Claire                             | Diakite, Fatima             | 2/1/2011     | Sales Manager          | Official/Manager | FT                             | 50                    | Y                              | F            | African American   | Not                             | L  |
| Flo-Claire                             | Nsofwa, Matilda             | 10/28/2010   | Office Manager         | Official/Manager | FT                             | 40                    | Y                              | F            | African American   | Not                             | VL   |
| Flo-Claire                             | Schulz, Kalia               | 7/12/2011    | Marketing Associate    | Professional     | FT                             | 40                    | Y                              | F            | White              | Not                             | VL   |
| In N Out Empanada LLC                  | Pesce, Ariel                | 7/1/2012     | Owner                  | Official/Manager | PT                             | 28                    | N                              | F            | White              | Hispanic                        | EL   |
| In N Out Empanada LLC                  | Pesce, Lacey                | 7/1/2012     | Owner                  | Official/Manager | FT                             | 40                    | N                              | F            | White              | Not                             | EL   |
| Ocean Hawk Counseling Alternatives     | Daute, Jean                 | 5/2/2006     | Owner                  | Official/Manager | FT                             | 40                    | Y                              | F            | White              | Not                             | VL   |
| Ocean Hawk Counseling Alternatives     | Miller, Kelly               | 5/2/2006     | Owner                  | Official/Manager | PT                             | 20                    | Y                              | F            | White              | Not                             | VL   |
| Ocean Hawk Counseling Alternatives     | Terrill, Teresa             | 9/1/2008     | Nurse                  | Professional     | PT                             | 2                     | N                              | F            | White              | Not                             | Over   |
| Ocean Hawk Counseling Alternatives     | Hauger, Stephanie           | 6/1/2006     | Therapist              | Professional     | PT                             | 5                     | N                              | F            | White              | Not                             | L  |
| Ocean Hawk Counseling Alternatives     | Mason, Vickie               | 4/1/2010     | Counselor              | Professional     | PT                             | 2                     | N                              | F            | Nat. Amer. & White | Not                             | L  |
| Ocean Hawk Counseling Alternatives     | Case, Amanda                | 6/1/2011     | Therapist              | Professional     | PT                             | 4                     | N                              | F            | White              | Not                             | L  |
| Ocean Hawk Counseling Alternatives     | Schulze, Dianne             | 2/1/2009     | Therapist              | Professional     | PT                             | 7                     | N                              | F            | White              | Not                             | Over   |
| Professional Employment Services       | Dahling, Nancy              | 9/3/2010     | Sales Associate        | Sales            | PT                             | 20                    | N                              | F            | White              | Not                             | VL   |
| Professional Employment Services       | Fedkenheur, Nancy           | 8/3/2010     | Administration         | Office/Clerical  | PT                             | 18                    | N                              | F            | White              | Not                             | EL   |
| Professional Employment Services       | Kelso, Teresa               | 12/1/2007    | Owner                  | Official/Manager | FT                             | 40                    | N                              | F            | White              | Not                             | Over   |
| River Paws LLC                         | Masarik, Amanda             | 12/4/2016    | Owner                  | Official/Manager | FT                             | 65                    | N                              | F            | White              | Not                             | Over   |
| Total Manufacturing Solutions          | Ammon, Michael              | 3/5/2012     | Machinist              | Labor            | PT                             | 20                    | N                              | M            | White              | Not                             | Over   |
| Total Manufacturing Solutions          | Tirrel, Erick               | 10/1/2010    | Owner                  | Official/Manager | FT                             | 40                    | N                              | M            | White              | Not                             | VL   |
| Total Manufacturing Solutions          | Tirrel, Nicole              | 10/1/2010    | Owner                  | Official/Manager | FT                             | 40                    | N                              | F            | White              | Not                             | VL   |
| White Jasmine                          | Siddiqui, Huma              | 12/1/2003    | Owner                  | Official/Manager | FT                             | 40                    | N                              | F            | Asian              | Not                             | L  |
| Windsor Breads                         | Ksobiech, Cheryl            | 4/22/2011    | Owner                  | Official/Manager | FT                             | 40                    | N                              | F            | White              | Not                             | EL   |
| Windsor Breads                         | Ksobiech, Keith             | 4/22/2011    | Owner                  | Official/Manager | FT                             | 40                    | N                              | M            | White              | Not                             | EL   |
| Proactive Publishing LLC               | Franzen, Patrick            | 3/1/2021     | Owner                  | Official/Manager | FT                             | 40                    | N                              | M            | White              | Not                             | Over   |
| Learning and Beyond Preschool, LLC     | Dodge, Amy                  | 3/2/2009     | Owner                  | Official/Manager | FT                             | 40                    | N                              | F            | White              | Not                             | L  |

As of 6/30/2022