



# Bid Waiver Form

Revised 01/2022

<b>Short Description of Goods/Services</b>	Industrial Service & Project Support for RNG Plant	<b>Total Cost</b>	\$80,000+ 1 year		
<b>Vendor Name</b>	1901, Inc	<b>MUNIS #</b>	3115	<b>Req #</b>	
<b>Purchasing Officer</b>	Pete Patten	<b>Date</b>	12/6/2022		
<b>Department</b>	Waste & Renewables	<b>Email</b>	carlson.lindsey@countyofdane.com		
<b>Name</b>	Lindsey Carlson	<b>Phone</b>	608-405-2036		

**\*A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL\***

**Provide a detailed description of the goods/services intended to be purchased:**

The Department of Waste & Renewables (W&R) is requesting a 1 Year Waiver of Bid for Vendor 1901, Inc.

Vendor will provide emergent industrial maintenance & project support to include the following at need and request of W&R (and as mutually agreed upon by the Vendor):

-Call-out service in support of mechanical, plumbing, and other systems. The attached rate sheet reflects Q1 2023 rates and is included for budgetary purposes only as rates are subject to change with inflation and other factors.

-Emergent project support for design, build, install & commissioning of Heating, Ventilation and Air Conditioning (HVAC) and Plumbing Systems

-Supply of goods as required for support needs

W&Rs anticipates needing up to \$80,000 to cover critical emergent support in 2023. Actual cost will vary depending on need and pricing adjustments

**\*Send to a Purchasing Officer Once Completed\***



# Bid Waiver Form

Revised 04/2021

## Procurement Exception List

- Emergency Procurement
- Unique and specific technical qualifications are required
- A special adaptation for a special purpose is required
- A unique or opportune buying condition exists
- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception(s) chosen:

1901, Inc locally based in Madison, WI has provided timely and reliable industrial mechanical and plumbing support and supply of goods (parts, equipment) since the plant's commissioning. For that reason 1901, Inc as unique knowledge of and experience with the RNG Plant systems (e.g. Fall 2022 emergent water softener system upgrade, Fall 2022 blower system piping and install).

As a local contractor and their proximity to the RNG Plant, 1901, Inc is capable of providing immediate support for emergent needs and are a critical partner to minimize plant downtime and therefore revenue loss.

W&R intends to let an RFP for HVAC/Plumbing/Mechanical/Electrical support in Q2 or Q3 of 2023 but require a competent & reliable industrial contractor until award.

## Bid Waiver Approval (For Purchasing Use Only)

Under \$40,000 (Controller)

\$40,000+ (Personnel & Finance Committee)

Date Approved:

**\*Send to a Purchasing Officer Once Completed\***

# Carlson, Lindsey

---

To: Dan Powell  
Subject: RE: 1901 Service Rates

From: Dan Powell <dpowell@1901inc.com>  
Sent: Tuesday, November 29, 2022 11:34 AM  
To: Carlson, Lindsey <Carlson.Lindsey@countyofdane.com>  
Subject: 1901 Service Rates

## 2022 Service Billing Rates

(Effective 01/01/2022) / Plumbing updated: 06/20/2022)



### HVAC

- Residential: Straight = \$155.00 / Overtime = \$232.50 / Double Time = \$310.00
- Commercial: Straight = \$150.00 / Overtime = \$225.00 / Double Time = \$300.00
- Contract/Preferred Customers: Straight = \$140.00 / Overtime = \$210.00 / Double Time = \$280.00

### Plumbing (new rate increase effective 06/20/2022)

- Residential: Straight = \$155.00 / Overtime = \$232.50 / Double Time = \$310.00
- Commercial: Straight = \$150.00 / Overtime = \$225.50 / Double Time = \$300.00
- Contract/Preferred Customers: Straight = \$140.00 / Overtime = \$210.00 / Double Time = \$280.00

### Electric

- Residential: Straight = \$140.00 / Overtime = \$210.00 / Double Time = \$280.00
- Commercial: Straight = \$110.00 / Overtime = \$165.00 / Double Time = \$220.00
- Contract/Preferred Customers: Straight = \$110.00 / Overtime = \$165.00 / Double Time = \$220.00  
**Contract/Preferred: (show rate-then give 5% discount on invoice)**

### Fire Protection

- Residential: Straight = \$125.00 / Overtime = \$187.50 / Double Time = \$250.00
- Commercial: Straight = \$125.00 / Overtime = \$187.50 / Double Time = \$250.00
- Contract/Preferred Customers: Straight = \$125.00 / Overtime = \$187.50 / Double Time = \$250.00  
**Contract/Preferred: (show rate-then give 5% discount on invoice)**

#### Notes:

- After Hours (Overtime x 1.5) Rates
- Sundays and Holidays (Double Time x 2) Rates
- (Standard) Minimum Service Charge is 1 hour
- (After Hours/Emergency) Minimum Service Charge is 2 hours
- Travel is 1 way (except emergency after hours calls are port to port)
- Bill in ½ hour increments

#### Dan Powell | Project Manager Plumbing Service & Special Projects

Direct: 608.273.9647 | Mobile: 608.220.4039  
[dpowell@1901inc.com](mailto:dpowell@1901inc.com) | Connect with us on [LinkedIn](#)

**1901 Inc.** | 2801 Syene Road | Madison, WI 53713-3203 | Office: 608.308.1901  
[www.1901inc.com](http://www.1901inc.com)