



# Bid Waiver Form

Revised 01/2022

<b>Short Description of Goods/Services</b>	Police Interceptor Utility	<b>Total Cost</b>	\$859,800
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<b>Vendor Name</b>	Kayser Ford	<b>MUNIS #</b>		<b>Req #</b>	
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<b>Purchasing Officer</b>	Carmen Hidalgo	<b>Date</b>	12/16/22
<b>Department</b>	SHERIFF	<b>Email</b>	shelley.jenna@danesherriff.com
<b>Name</b>	Jenna Shelley	<b>Phone</b>	608-575-4661

**\*A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL\***

**Provide a detailed description of the goods/services intended to be purchased:**

Up to 20 total, 2023 model year police interceptors (SUV), AWD base 3.0L V6 Ecoboost per attached specifications.

**\*Send to a Purchasing Officer Once Completed\***



# Bid Waiver Form

Revised 04/2021

## Procurement Exception List

- Emergency Procurement
- Unique and specific technical qualifications are required
- A special adaptation for a special purpose is required
- A unique or opportune buying condition exists
- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception(s) chosen:

Dane County's Sheriff Department has historically ordered patrol vehicles through the formal bidding process. In past year's where these have been bid out, Ford's order bank remains open for almost the entire year. Due to supply chain shortages and the auto industry being extremely volatile, Ford's official fleet order bank for the 2023 police interceptor opened and closed in the fall of 2022 for 1 day only, which was before 2023 fiscal year funding was available to use. Therefore, issuing a bid at any point in time during 2023 would not yield any results.

Since the order window did not fall within the timeframe to use 2023 funding and the fact that Ford only opened the order window for 1 day, an order was not placed for 2023 police interceptors posing a major problem for the Sheriff Departments police interceptor fleet.

The Dane County Sheriff's Department was recently notified by Kayser Ford that they had ordered 20 interceptor vehicles matching the specs from the previous year's bid knowing that they could sell the vehicles to other municipalities if Dane County could not or did not want to purchase the vehicles.

Ford's 2024 model year window will not open until late 2023. Combining the late order window with the manufacturing allocation issues we are running into it would result in an approximately two-year gap in the replacement of vehicles. This would cause current patrol squad vehicle to accrue significantly higher mileages than was originally intended which poses a potential life safety risk.

Law Enforcement agencies nationwide are struggling to find enough vehicles to maintain necessary patrol levels. For the safety of the deputies in the field, the Sheriff's Department is requesting a bid waiver to purchase up to 20 vehicles that Kayser Ford has ordered at the quoted price of \$42,990 per vehicle.

## Bid Waiver Approval (For Purchasing Use Only)

Under \$40,000 (Controller)

\$40,000+ (Personnel & Finance Committee)

Date Approved:

**\*Send to a Purchasing Officer Once Completed\***

Prepared for: Jenna, Dane County Sheriff's Dept

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2023 Police Interceptor Utility AWD Base (K8A)

Price Level: 315

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**Client Proposal**

Prepared by:

Tim Askey

Office: 608-276-0253

Quote ID: TA-111522B

Date: 11/15/2022



Kayser Commercial Sales | 2303 W Beltline Highway, Madison, Wisconsin, 53713

Office: 608-276-0253

**Prepared for: Jenna**  
Dane County Sheriff's Dept  
Prepared by: Tim Askey  
11/15/2022



Kayser Commercial Sales | 2303 W Beltline Highway Madison Wisconsin | 53713

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## 2023 Police Interceptor Utility AWD Base (K8A)

Price Level: 315 | Quote ID: TA-111522B

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### Pricing Summary - Single Vehicle

		MSRP
<i>Vehicle Pricing</i>		\$51,750.00
<b>Subtotal</b>		\$51,750.00
<i>Pre-Tax Adjustments</i>		
Code	Description	MSRP
WI Muni	WI Municipal Discount	-\$8,760.00
<b>Total</b>		<b>\$42,990.00</b>

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Customer Signature

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Acceptance Date

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Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



2023 Police Interceptor Utility AWD Base (K8A)

Price Level: 315 | Quote ID: TA-111522B

As Configured Vehicle

Code	Description	MSRP
<b>Base Vehicle</b>		
K8A	Base Vehicle Price (K8A)	\$47,165.00
<b>Packages</b>		
500A	Order Code 500A <i>Includes:</i> - GVWR: 6,840 lbs (3,103 kgs) - Tires: 255/60R18 AS BSW - Wheels: 18" x 8" 5-Spoke Painted Black Steel Includes polished stainless steel hub cover and center caps. - Unique HD Cloth Front Bucket Seats w/Vinyl Rear Includes reduced bolsters, driver 6-way power track (fore/aft. up/down, tilt with manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks. - Radio: AM/FM/MP3 Capable Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support (compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display.	N/C
<b>Powertrain</b>		
99C	Engine: 3.0L V6 EcoBoost <i>(148-MPH top speed). Note: Deletes regenerative braking and lithium-ion battery pack; adds 250-Amp alternator, replaces H7 AGM battery (800 CCA/80-amp) with H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank with 21.4-gallon.</i> <i>Includes:</i> - 3.31 Axle Ratio	\$950.00
44U	Transmission: 10-Speed Automatic (44U)	N/C
NONAX	3.31 Axle Ratio	Included
STDGV	GVWR: 6,840 lbs (3,103 kgs)	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: 255/60R18 AS BSW	Included
STDWL	Wheels: 18" x 8" 5-Spoke Painted Black Steel <i>Includes polished stainless steel hub cover and center caps.</i>	Included
<b>Seats &amp; Seat Trim</b>		
9	Unique HD Cloth Front Bucket Seats w/Vinyl Rear	Included

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**2023 Police Interceptor Utility AWD Base (K8A)**

Price Level: 315 | Quote ID: TA-111522B

**As Configured Vehicle (cont'd)**

Code	Description	MSRP
	<i>Includes reduced bolsters, driver 6-way power track (fore/aft. up/down, tilt with manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates in both driver/passenger seatbacks.</i>	

**Other Options**

PAINT	Monotone Paint Application	STD
119WB	119" Wheelbase	STD
STDRD	Radio: AM/FM/MP3 Capable <i>Includes clock, 4-speakers, Bluetooth interface with hands-free voice command support (compatible with most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display.</i>	Included
43D	Dark Car Feature <i>Courtesy lamps disabled when any door is opened.</i>	\$25.00
17T	Switchable Red/White Lighting in Cargo Area <i>Deletes 3rd row overhead map light.</i>	\$50.00
51R	Driver Only LED Spot Lamp (Unity)	\$395.00
52P	Hidden Door-Lock Plunger <i>Includes rear-door controls inoperable (locks, handles and windows). Note: Can manually remove window or door disable plate with special tool. Note: Locks/windows operable from driver's door switches.</i>	\$160.00
68G	Rear-Door Controls Inoperable <i>Locks, handles and windows. Note: Can manually remove window or door disable plate with special tool. Note: Locks/windows operable from driver's door switches.</i>	N/C
18D	Global Lock/Unlock Feature <i>Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates overhead console liftgate unlock switch and 45-second timer. Also eliminates the blue liftgate release button if ordered with remote keyless entry.</i>	N/C
59B	Keyed Alike - 1284x	\$50.00
85D	Front Console Plate Delete	N/C
68B	Police Perimeter Alert  Now enables rearview camera image display in the rear view mirror option (87R) when Rear Camera on Demand (19V) is ordered.  <i>Detects motion in an approximately 270-degree radius on sides and back of vehicle; if movement is determined to be a threat, chime will sound at level I. Doors will lock and windows will automatically go up at level II. Includes visual display in instrument cluster with tracking.</i>	\$675.00
549	Heated Sideview Mirrors	\$60.00
47A	Police Engine Idle Feature	\$260.00

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**Prepared for: Jenna**  
Dane County Sheriff's Dept  
Prepared by: Tim Askey  
11/15/2022



Kaysen Commercial Sales | 2303 W Beltline Highway Madison Wisconsin | 53713

## 2023 Police Interceptor Utility AWD Base (K8A)

Price Level: 315 | Quote ID: TA-111522B

### As Configured Vehicle (cont'd)

Code	Description	MSRP
	<i>This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle. Allows the key to be removed from ignition while vehicle remains idling.</i>	
76R	Reverse Sensing System	\$275.00
19K	H8 AGM Battery (850 CCA/92-amp)	\$110.00
60R	Noise Suppression Bonds (Ground Straps)	\$100.00

### Emissions

425	50 State Emission System	STD
	Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.	

### Exterior Color

UM_01	Agate Black	N/C
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### Interior Color

96_01	Charcoal Black w/Unique HD Cloth Front Bucket Seats w/Vinyl Rear	N/C
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### Upfit Options

17W	LESS WIFI HOTSPOT	-\$20.00
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SUBTOTAL	\$50,255.00
Destination Charge	\$1,495.00
<b>TOTAL</b>	<b>\$51,750.00</b>

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