



## Bid Waiver Form

<b>Short Description of Goods/Services</b>	County IT Systems Device Monitoring Tool and Reporting
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<b>Date</b>	10/18/2021
<b>Department</b>	Administration - Information Management
<b>Name</b>	Sam Olson
<b>Email</b>	Olson@countyofdane.com
<b>Phone</b>	608-283-2970
<b>Purchasing Agent</b>	Megan Rogan

<b>Vendor Name</b>	Sergeant Laboratories Inc.
<b>Vendor MUNIS #</b>	32381
<b>Requisition #</b>	2473
<b>Requisition Year</b>	2021
<b>Total Cost</b>	\$ \$62,338.86
<b>Vendor Quote Attached</b>	<input checked="" type="checkbox"/> <b>Yes – Quote is required to be attached.</b>

**Provide a detailed description of the goods/services intended to be purchased:**

Sergeant Laboratories of Onalaska WI has created an easy to use security monitoring tool called AristotleInsight. We have run a trial of this software in our environment and confirmed that it is significantly easier to use than other products we have available. We plan on using this product to setup faster internal alerting and to provide easier to use reporting to additional staff within DCIM instead of just our security team - this will help lessen the burden on our security team to be 1) always available and 2) spent significant more time digging into deeper reporting tools. Some specific features that this tool will provide us will be to better monitor outgoing traffic from end user devices (we currently have to look up these requests through the PAN and as all devices use the same set of external IP addresses some programs or logs require significant research to identify an infected machine), provide security level monitoring of systems network changes in one pane of glass (often times now we may need to check multiple systems to verify if a change was legitimate or malicious), and provide network diagnostics (this can be done easily through directly connected network sites, but for our various off-site locations such as LWRD, HS, and Sheriff) we don't have a consolidated solution at the network level - Aristotle gives us an option us to see at the individual device level making reporting easier and consistent at these remote locations.



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Procurement Exception List	
<input type="checkbox"/>	Emergency Procurement
<input checked="" type="checkbox"/>	Only one vendor possesses the unique and singularly available ability to meet the Department's requirements
<input type="checkbox"/>	Unique and specific technical qualifications are required
<input type="checkbox"/>	A special adaptation for a special purpose is required
<input type="checkbox"/>	A unique or opportune buying condition exists

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception chosen:

AristotleInsight is a product made by only one company (Sergeant Laboratories) and according to their sales rep they do not go through re-sellers or are on state contracts. We have other similar products currently in our environment, but none of which bring this ease of use for our staff.

## Bid Waiver Approval (Purchasing Use Only)

<b>Under \$36,000 Controller Approval</b>	<b>Date</b>
<b>\$36,000 or over Personnel &amp; Finance Committee Approval Date</b>	