|   |   | ty Contract<br>Cover Sheet   |                           |                                 | RES 018<br>SIGNIFICANT<br>Contract # | BAF # 22054<br>Acct: DRS<br>Mgr: BECKER<br>Budget Y/N: Y |
|---|---|------------------------------|---------------------------|---------------------------------|--------------------------------------|--|
| Revised 06/2021   |   |                              |                           | Contract #<br>Admin will assign | 14564A/85534A                        |  |
| Dept./Div   | vision  | Human Services /HAA          | Vendor I                  | Name                            | Equitable Social Solutions, LLC      |  |
|   |   | Contract term extended and   | Vendor MUNIS #            |                                 | 32491                                |  |
| Brief Add<br>Title/Desc                                   |   | tunding increased            | Addendum Term             |                                 | 1/1/2022 - 9/30/2022                 |  |
|   |   |                              | Amount (\$) \$ 393,310.00 |                                 |                                      |  |
| Department Contact Information Vendor Contact Information |   |                              |                           |                                 |                                      |  |
| Departme  | nt Cont   | act information              | vendor Co                 | Vendor Contact Information      |                                      |  |
| Contact   | ontact Spring Larson, Contract Coordination Assistant |                              | Contact                   |                                 | Mark Douglass, President             |  |
| Phone #   | ne # 608-242-6391                                     |                              | Phone #                   |                                 | 502-394-2100                         |  |
| Email dcdhscontracts@cou                                  |   | hscontracts@countyofdane.com | Email                     |                                 | mark@equusworks.com                  |  |
| Purchasi  | Purchasing Officer                                    |                              |                           |                                 |                                      |  |
| Purchase Order – Maintenance or New PO                    |   |                              |                           |                                 |                                      |  |

| Purchase Order – Maintenance or New PO |   |  |                   |                   |       |               |  |
|--|---|--|-------------------|-------------------|-------|---------------|--|
|  | PO Maintenance Needed   |  | <b>Org:</b> 80000 | <b>Obj:</b> 30026 | Proj: | \$ 378,310.00 |  |
|  | <b>PO#</b> 20220599   |  | <b>Org:</b> 80000 | <b>Obj:</b> 30026 | Proj: | \$ 15,000.00  |  |
|  | <b>No PO Maintenance Needed –</b> <i>this addendum does not change the dollar amount of the contract.</i> |  |                   |                   |       |               |  |
|  | New PO / Req. Submitted         Org:         Obj:         Proj:   |  |                   |                   |       |               |  |
|  | Req#  |  | Org:              | Obj:              | Proj: |               |  |

### **Budget Amendment** A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly.

| Total Contracted Amount – List the Original contract info, then subsequent addenda including this new addendum |            |                      |                 |        |                 |  |
|--|------------|----------------------|-----------------|--------|-----------------|--|
|  | Addendum # | Term                 | Amount          | I      | Resolution      |  |
| A resolution is<br>required when the   | Original   | 1/1/2022 - 6/30/2022 | \$ 1,049,346.00 | 🗌 None | Res# 2021 - 284 |  |
| total contracted<br>amount first   | А          | 1/1/2022 - 9/30/2022 | \$ 393,310.00   | None 🗌 | Res# 2022 - 018 |  |
| exceeds \$100,000.   |            |                      |                 | None 🗌 | Res#            |  |
| Additional<br>resolutions are then   |            |                      |                 | 🗌 None | Res#            |  |
| required whenever the sum(s) of any  |            |                      |                 | None   | Res#            |  |
| additional addenda<br>exceed(s) \$100,000  |            |                      |                 | None 🗌 | Res#            |  |
|  | Total Co   | ntracted Amount      | \$ 1,442,656.00 |        |                 |  |

| Contract Language Pre-Approval – prior to in | ct Language Pre-Approval – prior to internal routing, this contract has been reviewed/approved by: |                   |  |  |  |
|--|--|-------------------|--|--|--|
| Corporation Counsel:                         | 🗌 Risk Management:   | 🗌 No Pre-Approval |  |  |  |

| APPROVAL   |              |          | APPROVAL – Contracts Exceeding \$100,000 |                  |   |  |
|--|--------------|----------|--|------------------|---|--|
| Dept. Head / Authorized Designee   |              |          | Director of Administration               |                  | Corporation Counsel                     |  |
| Shaws Tessnerr   |              |          | Greg Brod                                | ckmeyer          | DH 5/11/2022                            |  |
| APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached |              |          |  |                  |   |  |
| DOA: Dat   | e In:5/25/22 | Date Out | t:                                       | X Controller, Pu | rchasing, Corp Counsel, Risk Management |  |

# Goldade, Michelle

| From:<br>Sent:<br>To:<br>Cc:<br>Subject:<br>Attachments: |                  | Thursday, May 26, 2022 1:35 PM<br>Hicklin, Charles; Rogan, Megan; Lowndes, Daniel<br>Oby, Joe<br>Contract #14564A |                            |  |  |  |  |
|--|------------------|---|----------------------------|--|--|--|--|
| Tracking:  | Recipient        | Read  | Response                   |  |  |  |  |
|  | Hicklin, Charles | Read: 5/27/2022 8:54 AM   | Approve: 5/27/2022 8:54 AM |  |  |  |  |
|  | Rogan, Megan     | Read: 5/26/2022 2:00 PM   | Approve: 5/26/2022 2:00 PM |  |  |  |  |
|  | Lowndes, Daniel  | Read: 5/26/2022 1:55 PM   | Approve: 5/26/2022 2:12 PM |  |  |  |  |
|  | Oby, Joe         |   |                            |  |  |  |  |

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #14564A Department: Human Services Vendor: Equitable Social Solutions Contract Description: Increase contract and extend term to provide non-congregate isolation/quarantine shelter (Res 018) Contract Term: 1/1/22 – 9/30/22 Contract Amount: \$393,310.00

### Michelle Goldade

Administrative Manager Dane County Department of Administration Room 425, City-County Building 210 Martin Luther King, Jr. Boulevard Madison, WI 53703 PH: 608/266-4941 Fax: 608/266-4945 TDD: Call WI Relay 711

Please Note: I currently have a modified work schedule...I am in the office Mondays and Wednesdays and working remotely Tuesdays, Thursdays and Fridays in accordance with COVID 19 response guidelines.

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### 2022 RES-018

# AMENDING A CONTRACT FOR ISOLATION/QUARANTINE SHELTER OPERATIONS DCDHS – HAA DIVISION

This project is funded with the County's allocation of local aid authorized in the 2021 American Rescue Plan. Therefore, this resolution follows the format outlined in 2021 RES-013.

# 9 Justification

Authorizing Law: In March of 2021, the federal government authorized the \$1.9 trillion American
 Rescue Plan (ARP) stimulus bill authorizing additional funding to respond to and recover from
 the COVID-19 pandemic across multiple areas of need.

14

Dane County was allocated over \$106 million in ARP local aid. A portion of those funds has
 been committed to various efforts to prevent and end homelessness and limit spread of COVID-

- 17 19 through efforts to provide social distancing in the congregate shelter system. Funding was
- 18 authorized in the 2022 Dane County Budget to assist with non-congregate sheltering efforts for
- 19 people experiencing homelessness.
- 20

<u>Response to the COVID-19 Pandemic</u>: Preventing exposure to and spread of COVID-19 among
 households experiencing homelessness has been a pillar of Dane County's pandemic
 response. Beginning in March of 2020, Dane County funded non-congregate hotel shelter
 operations and assisted with other congregate shelter expansions to quickly create critical social
 distancing in the community's homeless shelter system, partnering with numerous hotels to
 provide rooms, and with the City of Madison, Public Health Madison-Dane County, and frontline
 agencies to administer the program.

28

29 The Dane County Department of Human Services – Housing Access and Affordability Division

30 (HAA) seeks to extend its contract with Equitable Social Solutions, LLC (EQUUS) to provide 31 non-congregate shelter for people experiencing homelessness who are symptomatic/positive for

32 COVID-19 or a close contact for a positive COVID-19 case. The contract term will be July 1,
 33 2022 to September 30, 2022. The extension will enable EQUUS to continue to provide these

- 34 services for three months after the non-congregate hotel shelter program for more vulnerable
- 35 guests (VPH) ends on June 30<sup>th</sup>, 2022.
  36
- A contract amendment totaling \$393,310 is required to provide extended services through
   September 30<sup>th</sup>, 2022.
- 39

40 <u>Duplication of Funding/Existing Partnerships and Programs:</u> The funding is not duplicative for a

41 program providing non-congregate isolation/quarantine shelter for people experiencing

42 homelessness who are symptomatic/positive for COVID-19 or a close contact for a positive

43 COVID-19 case.

# 44 Expected Outcomes and Data Collection

- 45 Expected program outcomes include the safe recovery and discharge of people who are
- 46 positive for COVID-19, and safe shelter and discharge of people who need to quarantine due to
- 47 symptoms prior to test results or due to being a close contact to a positive COVID-19 case. The

- 48 average number of people served by this program at any given time fluctuates based on
- 49 COVID-19 spread at any given time.
- Data collection will minimally include the number of and demographics for the people served bythe program.
- NOW, THEREFORE, BE IT RESOLVED that the following contract be amended (term of July 1
   1, 2022 September 30, 2022) and that the County Executive and County Clerk are hereby
   authorized and directed to sign the agreement on behalf of Dane County, and that the Controller
- 55 is authorized to make payments related to the execution of the amendment.
- 56 <u>Vendor</u>

Amendment Amount \$393,310

- 57 Equitable Social Solutions, LLC
- 58 **BE IT FINALLY RESOLVED** that the County Board requests quarterly reports be shared with
- the members of the County Board, and that the Health and Human Needs Committee review
- 60 the reports on a quarterly basis and discuss how the information presented addresses
- 61 anticipated program outcomes.

### 14564A

### ADDENDUM

THIS ADDENDUM is made and entered into by and between the County of Dane (hereinafter referred to as "COUNTY") and Equitable Social Solutions, LLC (hereinafter "PROVIDER") as of the date representatives of both parties have affixed their respective signatures.

WHEREAS the COUNTY and PROVIDER have previously entered into a Purchase of Service Agreement No. 85534 (hereinafter the "Master Agreement"), pursuant to which PROVIDER has agreed to provide the COUNTY certain services more fully described in the Master Agreement; and

WHEREAS COUNTY and PROVIDER now wish to amend said Master Agreement,

NOW, THEREFORE, in consideration of the above premise and the mutual covenants of the parties the receipt and sufficiency of which is hereby acknowledged by each party for itself, the COUNTY and PROVIDER do agree that the Master Agreement shall continue in full force and effect unchanged in any matter by this addendum, except as specifically set forth herein. This addendum consists of six (6) pages.

#### This Addendum extends the term of the Master Agreement to 9/30/2022.

| Addendum Amount | Revised Maximum      |
|-----------------|----------------------|
|                 | <u>Cost for 2022</u> |
| \$393,310       | \$1,442,656          |
|                 |                      |

IN WITNESS WHEREOF, COUNTY and PROVIDER, by their respective authorized agents, have caused this addendum and its attachments, if any, to be executed, effective as of the date by which all parties hereto have affixed their respective signatures, as indicated below.

Date Signed: 520 2022

Date Signed: \_\_\_\_\_

Date Signed: \_\_\_\_\_

Date Signed: 5/24/2022

FOR PROVIDE Signature Doul Mool × ....

Print Name and Title of Signer

Signature

Print Name and Title of Signer

FOR COUNTY:

JOE PARISI, County Executive (when applicable)

your Tessman

SHAWN TESSMANN, Director, Department of Human Services (when applicable)

#### Reporting See Sch A See Sch A \*Other Revenue-Include here the source and related amount for each 25,000 1,417,656 1,442,656.00 Total Cost Funding Period: January 1, 2022 through September 30, 2022 ю Ь θ Other Revenue\* Provider: Equitable Social Solutions, LLC Contract Maximum Service Costs: Subject to the provisions specified elsewhere in this contract, the following summarizes and sets forth the rates and maximum payments available for services under this contract ഗ 25,000 Total \$ 1,442,656.00 1,417,656 County Cost Accountant(s)/Programs: Dylan Seitz - Seitz.Dylan@countyofdane.com program: ю θ 33,996 600 Quantity Unit A unit is a household. Number of guests served and average amount of assistance provided may vary based on actual guest needs. 4/11/22 Increased costs \$15,000 to extend services through 9/30/22. . Э. Ц \$41.70 \$41.66 Unit Cost A unit is an hour of direct client service. Unit costs include administration and program costs. 4/11/22 Increased costs \$378,310 to extend services though 9/30/22. # of Slots SPC # of Clients 106 106 Contract #: 85534 Division: HAA ei 🖵 ARP Iso/Quarantine Direct Assistance ARP Iso/Quarantine Shelter Program Name The section below is to be used to further define the information above o j Obj. Standard Program Category (SPC) Code Description 30026 30026 Contract Manager(s)/Programs: Casey Becker - becker.casey@countyofdane.com a. 106 Housing/Energy Assistance b. 106 Housing/Energy Assistance Org. 80000 80000 Program Created: 12/9/2022 Revised: 4/21/2022 Group 6704 6704 Program Number 8211 8212 ы. ġ. ċ ъ. ė ÷ ъ. a. ġ ċ ъ. e. ÷ ö Ē \_

**Program Summary Form** 

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### Schedule A Equitable Social Solutions, LLC Isolation and Quarantine Shelter Operations Program #8211, Program #8212 2022

# Service Description:

Staffing and direct assistance to support operation of an isolation and quarantine shelter serving households experiencing homelessness who must medically quarantine or isolate due to COVID-19.

Services provided include 24/7 intake and referral management, behavioral health crisis response, on-site services for ICQ guests to connect them to community resources and supports, symptom monitoring, transportation for testing and discharge, and provision of personal hygiene and other basic needs to help guests successfully maintain their medical isolation or quarantine.

(SPC: 106 Housing)

# I. **PROVIDER shall**:

- A. Collaborate and coordinate with other program partners including, but not limited to, Public Health Madison-Dane County (PHMDC), management and staff, food vendor, and security vendor (when applicable).
- B. Process referrals for intake into the program with 24/7 staff coverage to answer calls with one Referral Specialist during the day and overnight. If calls are not answered immediately, calls will be returned within 30 minutes.
- C. Communicate referrals process, and/or any changes to the referral process with program partners, including homeless day resource center, overnight shelter providers, an institutional partners (jail, corrections, health care systems).
- D. Provide one (1) 1.0 FTE Program Coordinator to supervise staff and program logistics.
- E. Provide 24/7 on-site staffing coverage with at least three on-site Supportive Services Specialists at any given time. Supportive Services Specialist shall:
  - I. Conduct needs assessment for guests.
  - II. Conduct regular welfare checks for guests, including monitoring for worsening of COVID-19 symptoms.

- III. Assist guests with maintaining quarantine in their rooms.
- IV. Assist guests who are discharged from the program with accessing transportation.
- V. Assist guests with accessing basic needs.
- VI. Connect guests to community resources as needed.
- VII. Work on-site with hotel staff to minimize conflict, diffuse potential crises, and monitor symptoms and behaviors of residents.
- VIII. Arrange testing for guests and transportation to testing.
- IX. Connect guests to emergency care if condition worsens.
- X. Follow policies and procedures developed by Public Health Madison Dane County (PHMDC).
- XI. Process program referrals/intake.
- F. Provide 24/7 hours of security coverage overnight 7 days a week.
- G. Restock basic needs items, personal protection equipment (PPE), and other supplies needed to administer the program.
- H. Provide orientation to guests before check-in to review guest responsibility agreement.
- I. Provide crisis stabilization as needed to program guests.
- J. Participate in regular organizational meetings with the program partners.
- K. Work with vended meal provider, funded by COUNTY, to distribute meals to guests, and communicate meal levels/changes if necessary.
- L. Provide basic needs items to guests as needed. PROVIDER shall make every reasonable attempt to secure donated basic needs items before using COUNTY funds. Provision of basic needs items will be limited to the list below unless authorized in writing by PROVIDER'S COUNTY contract manager:
  - I. Over the counter medication requested and approved by PHMDC.
  - II. Socks.
  - III. Underwear.
  - IV. Personal hygiene products.
  - V. Formula.
  - VI. Diapers or training pants.

### II. **PROVIDER'S performance will be assessed using the following goals:**

a. 100% of participants will be assisted with accessing and supporting basic needs.

### III. Reporting

PROVIDER shall provide a monthly narrative report to COUNTY by the 15<sup>th</sup> of the following month that details:

- i. Number of individuals/households served broken down by isolating or quarantining.
- ii. Guest referral source (shelter, outreach, health care, etc.)

### IV. Miscellaneous

- a. Services will begin on January 1<sup>st</sup>, 2022 and continue until at least September 30<sup>th</sup>, 2022. Contract will be evaluated to track trends in service need levels and adjust services as needed. Contract will sunset when guests are no longer lodging in hotels as a result of COUNTY's contract by hotels being cancelled, available funding, or other events that could lead to the program ceasing operations.
- b. COUNTY will negotiate with its hotel partners to secure office space/lodging space for PROVIDER at each service location as applicable.

# SCHEDULE C REPORTING REQUIREMENTS

The Agreement requires some reports to be filed upon request and other reports to be filed at a particular time. The following reports have specific due dates as provided below:

| REPORT   | WHERE SUBMITTED  | DUE DATE   |
|--|--|--|
| Affirmative Action Plan<br>(Unless PROVIDER is exempt)                             | Contract Compliance Specialist<br>Office of Equity & Inclusion<br>210 Martin Luther King, Jr. Blvd. Rm. 356<br>Madison, WI 53703<br>oby.joe@countyofdane.com | January 15, 2022<br>(15 days after Agreement<br>effective date.)   |
| Civil Rights Compliance Plan<br>(Unless PROVIDER is exempt)                        | Contract Compliance Specialist<br>Office of Equity & Inclusion<br>210 Martin Luther King, Jr. Blvd. Rm. 356<br>Madison, WI 53703<br>oby.joe@countyofdane.com | On or before the effective date of the Agreement   |
| NLRB or WERC complaints or findings that PROVIDER has violated labor standards.    | Contract Compliance Specialist<br>Office of Equity & Inclusion<br>210 Martin Luther King, Jr. Blvd. Rm. 356<br>Madison, WI 53703<br>oby.joe@countyofdane.com | Within 10 days of complaint or findings  |
| Certificate of Insurance listing Dane<br>County as additional insured.             | Dane County Department of Human<br>Services<br>Contract Coordination Assistant<br>1202 Northport Dr.<br>Madison, WI 53704<br>dcdhscontracts@countyofdane.com | At the time the Agreement is signed  |
| Program Budget and Supporting<br>Personnel Schedule<br>(Unless PROVIDER is exempt) | Dane County Department of Human<br>Services<br>Accounting, Ground Floor<br>1202 Northport Dr.<br>Madison, WI 53704   | February 26, 2022<br>(56 days after Agreement<br>effective date)<br>Final Revisions due October<br>25, 2022  |
| Quarterly Expense Reports<br>(Unless PROVIDER is exempt)                           | Dane County Department of Human<br>Services<br>Accounting, Ground Floor<br>1202 Northport Dr.<br>Madison, WI 53704   | February 25, March 25, April<br>25, May 25, June 25, July 25,<br>August 25, September 25,<br>October 25, 2022  |
| Annual Audit<br>(Unless PROVIDER is exempt)  | Dane County Department of Human<br>Services<br>Accounting, Ground Floor<br>1202 Northport Dr.<br>Madison, WI 53704   | June 30, 2023, or 180 days<br>after the end of PROVIDER's<br>fiscal year   |
| Notice of Financial Instability  | Dane County Department of Human<br>Services<br>Accounting, Ground Floor<br>1202 Northport Dr.<br>Madison, WI 53704   | Upon triggering event occurring that requires notice   |
| Client Registration/Client Services<br>Reports.                                    | Client Registration is faxed to 608-242-6288.<br>Client Services Reports are submitted<br>electronically to your assigned keyer.                             | February 10, March 10, April<br>10, May 10, June 10, July 10,<br>August 10, September 10,<br>October 10, November 10,<br>December 10, 2022; and<br>January 5, 2023 |
| Quarterly Client Services Reports  | County Designee  | May 1, 2022, August 1, 2022,<br>November 1, 2022 and final<br>quarter due April 1, 2023  |