

**DANE COUNTY  
POLICY AND FISCAL NOTE**

<input checked="" type="checkbox"/> Original	<input type="checkbox"/> Update	Substitute No. _____
Sponsor: Supervisor Rusk		Resolution No. 2019 RES-545
Vote Required:		Ordinance Amendment No. _____
Majority <input checked="" type="checkbox"/> Two-Thirds <input type="checkbox"/>		

Title of Resolution or Ord. Amd.:

AUTHORIZING EXECUTION OF LEASE EXTENSIONS FOR RENTAL CAR CONCESSIONAIRES OPERATING AT THE DANE COUNTY REGIONAL AIRPORT: Lease Nos. DCRA 2015-01, 2015-02, 2015-03, 2015-04, and 2015-05.

**Policy Analysis Statement:**

Brief Description of Proposal -

Approves a six-month extension of existing leases during negotiations of new five-year successor leases with the five rental car firms presently operating at the Dane County Regional Airport.

Current Policy or Practice -

The five firms presently offering rental car concessions at the Airport under the brands Avis, Budget, Enterprise, Hertz, and National/Alamo are operating under leases that expired December 31, 2019.

Impact of Adopting Proposal -

The rental car concession leases would be extended to June 30, 2020 under the current terms and conditions.

**Fiscal Estimate:**

Fiscal Effect (check all that apply) -

- No Fiscal Effect
- Results in Revenue Increase
- Results in Expenditure Increase
- Results in Revenue Decrease
- Results in Expenditure Decrease

Budget Effect (check all that apply)

- No Budget Effect
  - Increases Rev. Budget
  - Increases Exp. Budget
  - Decreases Rev. Budget
  - Decreases Exp. Budget
  - Increases Position Authority
  - Decreases Position Authority
- Note: if any budget effect, 2/3 vote is required

**Narrative/Assumptions about long range fiscal effect:**

N/A

**Expenditure/Revenue Changes:**

	Current Year		Annualized			Current Year		Annualized	
	Increase	Decrease	Increase	Decrease		Increase	Decrease	Increase	Decrease
<b>Expenditures -</b>					<b>Revenues -</b>				
Personal Services					County Taxes				
Operating Expenses					Federal				
Contractual Services					State				
Capital					Other	\$1,668,556		\$1,668,556	
Total	\$0	\$0	\$0	\$0	Total	\$1,668,556	\$0	\$1,668,556	\$0

**Personnel Impact/FTE Changes:**

None

**Prepared By:**

Agency: Airport	Division: Administration	Phone: 246-3384
Prepared by: Rick Fairchild	Date: 2/24/2020	Phone: 246-3391
Reviewed by: Gene Meyers	Date: 2/24/2020	