



Bid Waiver Form

Revised 01/2025

Short Description of Goods/Services	Landfill Scale Tap-to-Pay Devices and Service	Total Cost	\$430,320 estimate over five (5) years.
Vendor Name	FISERV	MUNIS #	Req #
Purchasing Officer	Pete Patten	Date	12/18/25
Department	Waste & Renewables	Email	wienkes.roxanne@dane-county.gov
Name	Roxanne Wienkes	Phone	608-509-6681

A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL

Provide a detailed description of the goods/services intended to be purchased:

Tap-to-pay capable credit card processing equipment and merchant services for Rodefeld Landfill and Clean Sweep.

Estimated Costs:

2026 Equipment Cost:

New credit card reader purchased: \$2,500.

2026 Service Fees (Estimated fees, assuming > 50,200 transactions per year):

1. Interchange fees estimate: \$64,000.
2. Processing fee estimate: \$8,000.
3. Transaction authorization fees estimate: \$5,500.
4. Monthly fees: \$240.

Sub-Total, 2026 Service Fees estimate: \$77,740.

2026 Total Cost estimate: \$2,500 + \$77,740 = \$80,240.

2027 - 2030 (4-Year) Total Service Fees estimate: \$77,740 per year x 4 years = \$310,960.

2026 - 2030 (5-Year) Total Cost estimate: \$80,240 + \$310,960 = \$391,200

5-Year Total Cost estimate +10% contingency = \$391,200 + \$39,120 = \$430,320



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Procurement Exception List

- Emergency Procurement
- Unique and specific technical qualifications are required
- A special adaptation for a special purpose is required
- A unique or opportune buying condition exists
- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception(s) chosen:

The competitive bidding process cannot be used because:

A. The current vendor:

1. Does not provide unattended and portable attended, tap-to-pay capable credit card readers.
2. Is discontinuing all support for the unattended landfill card readers.
3. Card readers no longer receive security updates, increasing Dane County information systems' vulnerability to breaches.

B. The percentage charged per transaction by the only alternative to Fiserv, that offers similar tap-to-pay equipment and services, is significantly more expensive.

C. Fiserv:

1. Equipment and services are integrated into the landfill's tonnage, fees, billing and accounting software, Compuweigh, which eases transaction processing and reporting.
2. Unattended credit card reader's tap-to-pay capability will speed up transactions on the scale; paying customers will more quickly 'tap' (instead of 'swipe') their credit cards.
3. Portable attended credit card reader's capability will speed up transactions when the incoming-customer line is long. The scale attendants with portable Fiserv devices can walk to 'small load' customers, 'tap' payment, then direct them to an unloading location. This capability will save customers' time, improving their landfill experience.
4. Equipment support are expected to continue.
5. Security updates are expected to continue.
6. Offers the lowest percentage charge per transaction.

Therefore the department requests a bid waiver to purchase tap-to-pay capable credit card equipment and services from Fiserv.

Bid Waiver Approval (For Purchasing Use Only)

<input type="checkbox"/> Under \$45,000 (Controller)	
<input type="checkbox"/> \$45,000+ (Personnel & Finance Committee)	Date Approved:

Single Source Solution Quote

This is a quote for the single source solution quote for Dane County. Fiserv's single source solution service includes full acquiring integrated payment services with Paradigm software, as well as P2PE/NFC (tap to pay) integrated devices.

Full acquiring processing fees:

Interchange plus:

.25% processing fee

\$.10 authorization fee

\$15 monthly fee

Average interchange pricing for utilities MCC code is 1.29%

Annual estimated full acquiring processing fees (based on annual sales data provided on spreadsheet):

Interchange fees: \$34,322.44

Processing fees: \$6,651.64

Authorization fees: \$5,024

Monthly fee: \$180

Total annual processing fees: \$46,178.08

Integrated device purchase price (includes 1 year manufacturer warranty):

Lane3600 - \$525 per device/(Quantity 2) - \$1,050

VP3500 - \$585 per device/(Quantity 2) - \$1170

Total device purchase costs:

\$2,220

CardPointe Unattended

Seamless and Secure Unattended Payments

Unattended payments are reshaping the payments experience. Customers and merchants alike have come to expect the speed and convenience of self-service solutions that reduce friction at checkout and make it easy for customers to pay on their own – at any time, without any human interaction.

CardPointe Unattended transforms unattended payments by enhancing customer convenience, simplifying smart terminal integration, reducing PCI scope and delivering extreme durability in any environment.

This innovative solution delivers secure and reliable payment acceptance to unattended kiosk applications. Combining payment processing, hardware and seamless integration, CardPointe Unattended helps software providers build unattended solutions that are flexible, scalable and valuable.



Key benefits

- Simplified payment integration
- Expedited, self-service checkout
- Enhanced customer experience
- Contactless payment experience
- Improved operational efficiency
- Potential for increased revenue



Meet the device

Seamlessly integrate our device into your unattended payment application for frictionless transactions. The IDTECH VP5300 paired with the VP5300 NFC Antenna is what makes the CardPointe Unattended solution possible! This powerful combination enables seamless integration between the payment device, connected equipment software and communication with CardPointe Gateway.



VP5300

127 mm x 100 mm x 70 mm



VP5300 NFC Antenna

55 mm x 65 mm x 14.5 mm

Device cost: \$585

Rental cost: \$30/monthly

Device license fee: \$15 per month/per device

CardPointe Unattended is certified as PCI P2PE compliant and adheres to the latest PCI PTS 5.x standards to help reduce PCI scope while bolstering security measures. The device is also IK10 and IP65 rated, making it rugged enough to excel in extreme, outdoor conditions.

- Supports MSR, EMV, NFC
- Simplified compliance
- Contactless NFC antenna
- Weather rated design
- Easy integration
- Certified PCI P2PE
- Durable device
- Surcharge capable

CardPointe Unattended use cases

Any app. Any kiosk. CardPointe Unattended is both application and kiosk-agnostic, serving all types of clients and use cases.



Transportation & Mobility

- Parking garage payment
- Public transportation ticket vending
- Toll booth payment
- Car wash payment



Entertainment & Leisure

- Movie theater ticket purchases
- Theme park ticket purchases
- Ski resort lift tickets
- Driving range fee



Retail & Shopping

- Retail kiosk self-checkout
- Grocery store self-checkout

Connect with us

To learn more about how you can partner with Fiserv to provide unattended solutions:

isvhunters@fiserv.com

Fiserv is driving innovation in Payments, Processing Services, Risk & Compliance, Customer & Channel Management and Insights & Optimization. Our solutions help clients deliver financial services at the speed of life to enhance the way people live and work today.

Visit fiserv.com to learn more.

CardPointe Integrated Terminal

CardPointe Integrated Terminal is a cloud-based integration that makes it quick and easy to add secure payment acceptance to any software application. With a suite of card readers equipped with EMV technology and innovative security features, you can offer your merchants the perfect solution for their business.

Features designed for you

-  Quick EMV payments
-  Customizable branding
-  Instant firmware updates
-  Compatibility with any browser
-  Developer-friendly API content
-  Configurable with DHCP + static IP

Meet the readers



Lane/3600

Rental: \$20/mo

Purchase: \$525

Features:

EMV, NFC, P2PE and
Tip Selection



Lane/7000

Rental: \$30/mo

Purchase: \$755

Features:

EMV, NFC, P2PE,
Tip Selection, Touchscreen
and Signature Capture



Link/2500

Rental: \$25/mo

Purchase: \$599

Features:

EMV, NFC, P2PE,
Tip Selection and
WiFi Connectivity



Lane/8000

Rental: \$35/mo

Purchase: 1150

Features:

EMV, NFC, P2PE,
Tip Selection, Touchscreen
and Signature Capture

Connect with us

Contact your sales representative
for more information.

Fiserv is driving innovation in Payments, Processing Services, Risk & Compliance, Customer & Channel Management and Insights & Optimization. Our solutions help clients deliver financial services at the speed of life to enhance the way people live and work today.