



Bid Waiver Form

Short Description of Goods/Services	Zoll X Series Defibrillators
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Date	February 28, 2019
Department	Dane County Emergency Management
Name	Carrie Meier
Email	meier.carrie@countyofdane.com
Phone	608-266-5374
Purchasing Agent	Megan Rogan

Vendor Name	Zoll Medical Corporation
Vendor MUNIS #	11527
Requisition #	1037
Requisition Year	2019
Total Cost	\$ 61316.26
Vendor Quote Attached	<input checked="" type="checkbox"/> Yes – Quote is required to be attached.

Provide a detailed description of the goods/services intended to be purchased:

This purchase involves two Zoll X series defibrillators. Defibrillators are required equipment on any ambulance in the State of Wisconsin. They provide heart monitoring, 12 lead EKG, pacing, and defibrillation. The need for these defibrillators is two fold. The Dane County EMS office provides these units to the EMS services in Dane County to utilize for training and use for patient care. If they have a concern with their equipment, per State of Wisconsin licensure they would not be able to respond to 911 emergencies. They would need to be out of service and unable to serve the community. The County's ability to supplement their services with these back up defibrillators to assure EMS service to all citizens of Dane County in a timely manner. The EMS agencies in Dane County utilize two brand of defibrillators. Zoll and Physio Control. The agencies that utilize Zoll include: Belleville, Cross Plains, DeerGrove, FitchRona, Madison Fire, Marshall, Middleton, Monona, Oregon, and the Town of Madison. These agencies serve our County with 31 ambulances.



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Procurement Exception List	
<input type="checkbox"/>	Emergency Procurement
<input checked="" type="checkbox"/>	Only one vendor possesses the unique and singularly available ability to meet the Department's requirements
<input type="checkbox"/>	Unique and specific technical qualifications are required
<input type="checkbox"/>	A special adaptation for a special purpose is required
<input type="checkbox"/>	A unique or opportune buying condition exists

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception chosen:

We need to purchase the brand of equipment utilized by our EMS agencies. We cannot purchase any other brand as the personnel will not be trained in how to utilize it.

Bid Waiver Approval (Purchasing Use Only)

Under \$36,000 Controller Approval	Date

\$36,000 or over Personnel & Finance Committee Approval Date	