

Dane County Contract Cover Sheet

Res 376
Significant

Dept./Division	Airport
Vendor Name	CM LARSEN
Vendor MUNIS #	17084
Brief Contract Title/Description	Purchase of Services Agreement for the purpose of snow removal services at the Dane County Regional Airport
Contract Term	upon full execution - 10/31/2020
Total Contract Amount	\$ Not to Exceed \$150,000

Contract # <small>Admin will assign</small>	13853
Addendum	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
Type of Contract	
<input checked="" type="checkbox"/>	Dane County Contract
<input type="checkbox"/>	Grant
<input type="checkbox"/>	County Lessee
<input type="checkbox"/>	County Lessor
<input type="checkbox"/>	Intergovernmental
<input type="checkbox"/>	Purchase of Property
<input type="checkbox"/>	Property Sale
<input type="checkbox"/>	Other

Purchasing Authority	<input type="checkbox"/> \$10,000 or under – Best Judgment (1 quote required)	
	<input type="checkbox"/> Between \$10,000 – \$36,000 (\$0 – \$25,000 Public Works) (3 quotes required)	
	<input checked="" type="checkbox"/> Over \$36,000 (\$25,000 Public Works) (Formal RFB/RFP required)	RFB/RFP # 119016
	<input type="checkbox"/> Bid Waiver – \$36,000 or under (\$25,000 or under Public Works)	
	<input type="checkbox"/> Bid Waiver – Over \$36,000 (N/A to Public Works)	
<input type="checkbox"/> N/A – Grants, Leases, Intergovernmental, Property Purchase/Sale, Other		

MUNIS Req.	Org Code	AIRTERM	Obj Code	32403	Amount	\$
Req # 166	Org Code	AIRINDUS	Obj Code	32403	Amount	\$
Year 2020	Org Code	AIRPRKLT	Obj Code	32403	Amount	\$

Resolution	A resolution is required if the contract exceeds \$100,000 (\$40,000 Public Works). A copy of the Resolution must be attached to the contract cover sheet.		
	<input type="checkbox"/> Contract does not exceed \$100,000 (\$40,000 Public Works) – a resolution is not required.		
	<input type="checkbox"/> Contract exceeds \$100,000 (\$40,000 Public Works) – resolution required.		Res # 376
	<input checked="" type="checkbox"/> A copy of the Resolution is attached to the contract cover sheet.		Year 2019

Contract Review/Approvals				
Initials	Dept.	Date In	Date Out	Comments
MG	Received by DOA	11/26/19		
	Controller		11/26/19	
RP	Purchasing	12/2/19	12/2/19	
	Corporation Counsel	11/27/19	12/2/19	
	Risk Management	11/27/19	11/27/19	
	County Executive			

Dane County Dept. Contact Info		Vendor Contact Info	
Name	Rodney Knight, Airport Counsel	Name	Chad Larson
Phone #	(608) 212-2424	Phone #	(818) 398-5908
Email	knight@msnairport.com	Email	larsenchad@aol.com
Address	4000 International Lane Madison, WI 53704	Address	PO BOX 127, STOUGHTON WI 53589

Certification: The attached contract is a:	
<input type="checkbox"/>	Dane County Contract <u>without</u> any modifications.
<input checked="" type="checkbox"/>	Dane County Contract <u>with</u> modifications. The modifications have been reviewed by: Rodney Knight, Airport Counsel
<input type="checkbox"/>	Non-standard contract.

Contract Cover Sheet Signature

Department Approval of Contract		
Dept. Head / Authorized Designee	Signature	Date
	<i>Kimberly Jones</i>	11/20/19
	Printed Name Kimberly Jones, Airport Director	

Contracts Exceeding \$100,000 Major Contracts Review – DCO Sect. 25.11(3)

Director of Administration	Signature	Date
	<i>[Signature]</i>	1.9.20
Comments		
Corporation Counsel	Signature	Date
	<i>[Signature]</i>	12/2/19
Comments		

2019 RES-376

**AUTHORIZING PURCHASE OF SERVICES AGREEMENT WITH CM LARSEN FOR
SNOW REMOVAL SERVICES AT THE DANE COUNTY REGIONAL AIRPORT**

Pursuant to a Request for Proposals issued by Dane County, CM Larsen, a sole proprietor with offices in Fitchburg, Wisconsin, has been selected to continue to provide snow removal services at the Dane County Regional Airport. The initial term of the Purchase of Services Agreement entered into with CM Larsen will expire on October 31, 2020, and may be extended at the County's option for up to four additional one year terms under the same terms and conditions applicable to the initial term. The maximum cost for snow removal services to be provided by CM Larsen during the initial term of the Agreement is \$150,000.

NOW, THEREFORE, BE IT RESOLVED that the Dane County Executive and the Dane County Clerk are authorized to execute a Purchase of Services Agreement under which CM Larsen will provide snow removal services at the Dane County Regional Airport, as set forth above.

DANE COUNTY CONTRACT # 13853



of Pages Including Schedules: 15
Expiration Date: October 31, 2020
w/ Renewal Options
Authority: Res. # 376, 19-20
Department: Airport
Maximum Cost: \$150,000
Owner: Chad Larsen
Address: 4853 Irish Lane
Fitchburg, WI 53711

THIS AGREEMENT, made and entered into, by and between the County of Dane, a Wisconsin quasi-municipal corporation, (hereafter referred to as "COUNTY") and CM Larsen, a sole proprietorship, (hereafter, "PROVIDER"),

WITNESSETH:

WHEREAS COUNTY, whose address is Dane County Regional Airport, 4000 International Lane, Madison, WI 53704, desires to purchase services from PROVIDER for the purpose of snow removal services; and

WHEREAS PROVIDER, a whose address is PO Box 127, Stoughton, WI 53589, is able and willing to provide such services;

NOW, THEREFORE, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is acknowledged by each party for itself, COUNTY and PROVIDER do agree as follows:

I. TERM:

The initial term of this Agreement shall commence as of the date by which all parties have executed this Agreement, and shall expire at 11:59 p.m. on October 31, 2020 unless the term is extended by COUNTY as provided herein. At COUNTY's discretion and sole option, exercisable by the Airport Director, the initial term of this Agreement may be extended for up to four additional one year terms. COUNTY must give PROVIDER notice of its intent to exercise its option to extend the term of this Agreement no less than 60 days prior to the expiration of the then current term. The terms and conditions set forth herein shall control during each term as extended hereunder.

II. SERVICES:

A. PROVIDER agrees to provide to COUNTY labor and materials as set forth in Schedule A attached hereto..

- B. PROVIDER shall commence, carry on and complete its obligations under this Agreement with all deliberate speed and in a sound, economical and efficient manner, in accordance with this Agreement and all applicable laws. In providing services under this Agreement, PROVIDER agrees to cooperate with the various departments, agencies, employees and officers of COUNTY. PROVIDER agrees to secure at PROVIDER's own expense all personnel necessary to carry out PROVIDER's obligations under this Agreement. Such personnel shall not be deemed to be employees of COUNTY nor shall they or any of them have or be deemed to have any direct contractual relationship with COUNTY.

III. ASSIGNMENT/TRANSFER:

PROVIDER shall neither assign nor transfer any interest or obligation in this Agreement without the prior written consent of COUNTY.

IV. TERMINATION:

- A. Failure of PROVIDER to fulfill any of its obligations under this Agreement in a timely manner, or violation by PROVIDER of any of the covenants or stipulations of this Agreement, shall constitute grounds for COUNTY to terminate this Agreement by giving a thirty (30) day written notice to PROVIDER.

- B. The following shall constitute grounds for immediate termination:

1. violation by PROVIDER of any State, Federal or local law, or failure by PROVIDER to comply with any applicable States and Federal service standards, as expressed by applicable statutes, rules and regulations.
2. failure by PROVIDER to carry applicable licenses or certifications as required by law.
3. failure of PROVIDER to comply with reporting requirements contained herein.
4. inability of PROVIDER to perform the work provided for herein.

- C. Failure of the Dane County Board of Supervisors or the State or Federal Governments to appropriate sufficient funds to carry out COUNTY's obligations hereunder, shall result in automatic termination of this Agreement as of the date funds are no longer available, without notice.

- D. In the event COUNTY terminates this Agreement as provided herein, all finished and unfinished documents, services, papers, data, products, and the like prepared, produced or made by PROVIDER under this Agreement shall at the option of COUNTY become the property of COUNTY, and PROVIDER shall be entitled to receive just and equitable compensation, subject to any penalty, for any satisfactory work completed on such documents, services, papers, data, products or the like. Notwithstanding the above, PROVIDER shall not be relieved of liability to COUNTY for damages sustained by COUNTY by virtue of any breach of this Agreement by PROVIDER, and COUNTY may withhold any payments to PROVIDER for the purpose of offset.

V. PAYMENT:

Charges to COUNTY for labor and materials provided under this Agreement shall be based upon the pricing and payment structure set forth in Schedule B attached hereto. PROVIDER shall invoice COUNTY for labor and materials provided hereunder at the end of each month labor or materials are provided to COUNTY. COUNTY shall make payment in full to PROVIDER within 30 days of COUNTY's receipt and approval of invoices for labor and materials provided under this Agreement.

VI. REPORTS:

PROVIDER shall provide to COUNTY reports that are requested by COUNTY.

VII. DELIVERY OF NOTICE:

Notices, bills, invoices and reports required by this Agreement shall be deemed delivered as of the date of postmark if deposited in a United States mailbox, first class postage attached, addressed to a party's address as set forth above. It shall be the duty of a party changing its address to notify the other party in writing within a reasonable time.

VIII. INSURANCE:

- A. PROVIDER shall indemnify, hold harmless and defend COUNTY, its boards, commissions, agencies, officers, employees and representatives against any and all liability, loss (including, but not limited to, property damage, bodily injury and loss of life), damages, costs or expenses which COUNTY, its officers, employees, agencies, boards, commissions and representatives may sustain, incur or be required to pay by reason of PROVIDER's furnishing the services or goods required to be provided under this Agreement, provided, however, that the provisions of this paragraph shall not apply to liabilities, losses, charges, costs, or expenses caused by or resulting from the acts or omissions of COUNTY, its agencies, boards, commissions, officers, employees or representatives. The obligations of PROVIDER under this paragraph shall survive the expiration or termination of this Agreement.
- B. In order to protect itself and COUNTY, its officers, boards, commissions, agencies, agents, volunteers, employees and representatives under the indemnity provisions of the subparagraph above, PROVIDER shall, at PROVIDER's own expense, obtain and at all times during the term of this Agreement keep in full force and effect the insurance coverages, limits, and endorsements listed below. When obtaining required insurance under this Agreement and otherwise, PROVIDER agrees to preserve COUNTY's subrogation rights in all such matters that may arise that are covered by PROVIDER's insurance. Neither these requirements nor the COUNTY's review or acceptance of PROVIDER's certificates of insurance is intended to limit or qualify the liabilities or obligations assumed by the PROVIDER under this Agreement. The County expressly reserves the right to require higher or lower insurance limits where County deems necessary.

Commercial General Liability.

PROVIDER agrees to maintain Commercial General Liability insurance at a limit of not less than \$1,000,000 per occurrence. Coverage shall include, but not be limited to, Bodily Injury and Property Damage to Third Parties, Contractual Liability, Personal Injury and Advertising Injury Liability, Premises-Operations, Independent PROVIDERs and Subcontractors, and Fire Legal Liability. The policy shall not exclude Explosion, Collapse, and Underground Property Damage Liability Coverage. The policy shall list DANE COUNTY as an Additional Insured.

Commercial/Business Automobile Liability.

PROVIDER agrees to maintain Commercial/Business Automobile Liability insurance at a limit of not less than \$1,000,000 Each Occurrence. PROVIDER further agrees coverage shall include liability for Owned, Non-Owned & Hired automobiles. In the event PROVIDER does not own automobiles, PROVIDER agrees to maintain coverage for Hired & Non-Owned Auto Liability, which may be satisfied by way of endorsement to the Commercial General Liability policy or separate Business Auto Liability policy.

Environmental Impairment (Pollution) Liability

PROVIDER agrees to maintain Environmental Impairment (Pollution) Liability insurance at a limit of not less than \$1,000,000 per occurrence for bodily injury, property damage, and environmental cleanup costs caused by pollution conditions, both sudden and non-sudden. This requirement can be satisfied by either a separate environmental liability policy or through a modification to the Commercial General Liability policy. Evidence of either must be provided.

Workers' Compensation.

PROVIDER agrees to maintain Workers Compensation insurance at Wisconsin statutory limits.

Umbrella or Excess Liability.

PROVIDER may satisfy the minimum liability limits required above for Commercial General Liability and Business Auto Liability under an Umbrella or Excess Liability policy. There is no minimum Per Occurrence limit of liability under the Umbrella or Excess Liability; however, the Annual Aggregate limit shall not be less than the highest "Each Occurrence" limit for the Commercial General Liability and Business Auto Liability. PROVIDER agrees to list DANE COUNTY as an "Additional Insured" on its Umbrella or Excess Liability policy.

- C. Upon execution of this Agreement, PROVIDER shall furnish COUNTY with a Certificate of Insurance listing COUNTY as an additional insured and, upon request, certified copies of the required insurance policies. If PROVIDER's insurance is underwritten on a Claims-Made basis, the Retroactive Date shall be prior to or coincide with the date of this Agreement, the Certificate of Insurance shall state that professional malpractice or errors and omissions coverage, if the services being provided are professional services coverage is Claims-Made and indicate the Retroactive Date, PROVIDER shall maintain coverage for the duration of this Agreement and for six (6) years following the completion of this Agreement. PROVIDER shall furnish COUNTY, annually on the policy renewal date, a Certificate of Insurance as evidence of coverage. It is further agreed that PROVIDER shall furnish the COUNTY with a 30-day notice of aggregate erosion, in advance of the Retroactive Date, cancellation, or renewal. It is also agreed that on Claims-Made policies, either PROVIDER or COUNTY may invoke the tail option on behalf of the other party and that the Extended Reporting Period premium shall be paid by PROVIDER. In the event any action, suit or other proceeding is brought against COUNTY upon any matter herein indemnified against, COUNTY shall give reasonable notice thereof to PROVIDER and shall cooperate with PROVIDER's attorneys in the defense of the action, suit or other proceeding. PROVIDER shall furnish evidence of adequate Worker's Compensation Insurance. In case of any sublet of work under this Agreement, PROVIDER shall furnish evidence that each and every subcontractor has in force and effect insurance policies providing coverage identical to that required of PROVIDER. In case of any sublet of work under this Agreement, PROVIDER shall furnish evidence that each and every subcontractor has in force and effect insurance policies providing coverage identical to that required of PROVIDER.
- D. The parties do hereby expressly agree that COUNTY, acting at its sole option and through its Risk Manager, may waive any and all requirements contained in this Agreement, such waiver to be in writing only. Such waiver may include or be limited to a reduction in the amount of coverage required above. The extent of waiver shall be determined solely by COUNTY's Risk Manager taking into account the nature of the work and other factors relevant to COUNTY's exposure, if any, under this Agreement.

IX. NO WAIVER BY PAYMENT OR ACCEPTANCE:

In no event shall the making of any payment or acceptance of any service or product required by this Agreement constitute or be construed as a waiver by COUNTY of any breach of the covenants of this Agreement or a waiver of any default of PROVIDER and the making of any such payment or acceptance of any such service or product by COUNTY while any such default or breach shall exist shall in no way impair or prejudice the right of COUNTY with respect to recovery of damages or other remedy as a result of such breach or default.

X. NON-DISCRIMINATION:

During the term of this Agreement, PROVIDER agrees not to discriminate on the basis of age, race, ethnicity, religion, color, gender, disability, marital status, sexual orientation, national origin, cultural differences, ancestry, physical appearance, arrest record or conviction record, military participation or membership in the national guard, state defense force or any other reserve component of the military forces of the United States, or political beliefs against any person, whether a recipient of services (actual or potential) or an employee or applicant for employment. Such equal opportunity shall include but not be limited to the following: employment, upgrading, demotion, transfer, recruitment, advertising, layoff, termination, training, rates of pay, and any other form of compensation or level of service(s). PROVIDER agrees to post in conspicuous places, available to all employees, service recipients and applicants for employment and services, notices setting forth the provisions of this paragraph. The listing of prohibited bases for

discrimination shall not be construed to amend in any fashion state or federal law setting forth additional bases, and exceptions shall be permitted only to the extent allowable in state or federal law.

XI. CIVIL RIGHTS COMPLIANCE:

- A. If PROVIDER has 20 or more employees and receives \$20,000 in annual contracts with COUNTY, the PROVIDER shall submit to COUNTY a current Civil Rights Compliance Plan (CRC) for Meeting Equal Opportunity Requirements under Title VI of the Civil Rights Act of 1964, Section 504 of the Rehabilitation Act of 1973, Title VI and XVI of the Public Service Health Act, the Age Discrimination Act of 1975, the Omnibus Budget Reconciliation Act of 1981 and Americans with Disabilities Act (ADA) of 1990. PROVIDER shall also file an Affirmative Action (AA) Plan with COUNTY in accordance with the requirements of chapter 19 of the Dane County Code of Ordinances. PROVIDER shall submit a copy of its discrimination complaint form with its CRC/AA Plan. The CRC/AA Plan must be submitted prior to the effective date of this Agreement and failure to do so by said date shall constitute grounds for immediate termination of this Agreement by COUNTY. If an approved plan has been received during the previous CALENDAR year, a plan update is acceptable. The plan may cover a two-year period. Providers who have less than twenty employees, but who receive more than \$20,000 from the COUNTY in annual contracts, may be required to submit a CRC Action Plan to correct any problems discovered as the result of a complaint investigation or other Civil Rights Compliance monitoring efforts set forth herein below. If PROVIDER submits a CRC/AA Plan to a Department of Workforce Development Division or to a Department of Health and Family Services Division that covers the services purchased by COUNTY, a verification of acceptance by the State of PROVIDER'S Plan is sufficient.
- B. PROVIDER agrees to comply with the COUNTY's civil rights compliance policies and procedures. PROVIDER agrees to comply with civil rights monitoring reviews performed by the COUNTY, including the examination of records and relevant files maintained by the PROVIDER. PROVIDER agrees to furnish all information and reports required by the COUNTY as they relate to affirmative action and non-discrimination. PROVIDER further agrees to cooperate with COUNTY in developing, implementing, and monitoring corrective action plans that result from any reviews.
- C. PROVIDER shall post the Equal Opportunity Policy, the name of PROVIDER's designated Equal Opportunity Coordinator and the discrimination complaint process in conspicuous places available to applicants and clients of services, applicants for employment and employees. The complaint process will be according to COUNTY's policies and procedures and made available in languages and formats understandable to applicants, clients and employees. PROVIDER shall supply to COUNTY's Contract Compliance Officer upon request a summary document of all client complaints related to perceived discrimination in service delivery. These documents shall include names of the involved persons, nature of the complaints, and a description of any attempts made to achieve complaint resolution.
- D. PROVIDER shall provide copies of all announcements of new employment opportunities to COUNTY's Contract Compliance Officer when such announcements are issued.
- E. If PROVIDER is a government entity having its own compliance plan, PROVIDER'S plan shall govern PROVIDER's activities.

XII. COMPLIANCE WITH FAIR LABOR STANDARDS:

- A. Reporting of Adverse Findings. During the term of this Agreement, PROVIDER shall report to the County Contract Compliance Officer, within ten (10) days, any allegations to, or findings by the National Labor Relations Board (NLRB) or Wisconsin Employment Relations commission (WERC) that PROVIDER has violated a statute or regulation regarding labor standards or relations. If an investigation by the Contract Compliance Officer results in a final determination that the matter adversely affects PROVIDER'S responsibilities under this Agreement, and which recommends termination, suspension or cancellation of this agreement, the County may take such action.


- B. Appeal Process. PROVIDER may appeal any adverse finding by the Contract Compliance Officer as set forth in Dane County Ordinances Sec. 25.08(20)(c) through (e).
- C. Notice Requirement. PROVIDER shall post the following statement in a prominent place visible to employees: "As a condition of receiving and maintaining a contract with Dane County, this employer shall comply with federal, state and all other applicable laws prohibiting retaliation for union organizing."

XIII. MISCELLANEOUS:

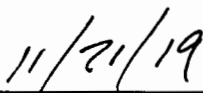
- A. Controlling Law and Venue. It is expressly understood and agreed to by the parties hereto that in the event of any disagreement or controversy between the parties, Wisconsin law shall be controlling. Venue for any legal proceedings shall be in the Dane County Circuit Court.
- B. Limitation Of Agreement. This Agreement is intended to be an agreement solely between the parties hereto and for their benefit only. No part of this Agreement shall be construed to add to, supplement, amend, abridge or repeal existing duties, rights, benefits or privileges of any third party or parties, including but not limited to employees of either of the parties.
- C. Entire Agreement. The entire agreement of the parties is contained herein and this Agreement supersedes any and all oral agreements and negotiations between the parties relating to the subject matter hereof. The parties expressly agree that this Agreement shall not be amended in any fashion except in writing, executed by both parties.
- D. Counterparts and Copies. The parties may evidence their agreement to be bound by the terms of this Agreement upon one or more counterparts of this document, which together shall constitute a single instrument. A photocopy, facsimile, or electronic copy of this Agreement shall have the same effect for all purposes as an original.

IN WITNESS WHEREOF, COUNTY and PROVIDER, with the intent to be bound hereby, have executed this Agreement, effective as of the date by which all parties hereto have affixed their signatures, as indicated below.

FOR PROVIDER:



Chad Larsen, Owner



Date Signed

FOR COUNTY:

Joseph T. Parisi, Dane County Executive

Date Signed

Scott McDonell, Dane County Clerk

Date Signed

SCHEDULE A

Scope of Services

All work listed shall be performed in a thorough and professional manner and in accordance with accepted industry methods and practices. All work shall be in strict compliance with all local and state codes, ordinances, laws, and policies.

The provider shall provide an adequate number of competent, properly trained personnel with sufficient supervision to provide the required services at all times. The provider shall provide all personnel with a complete set of specifications and schedules to ensure all required services are complete.

Any work found to be in any way defective or unsatisfactory shall be corrected by the Provider at its own expense at the order of the County. The County also reserves the right to contract out services not satisfactorily completed and to purchase substitute services elsewhere. The County reserves the right to charge the vendor with any or all costs incurred or retain/deduct the amount of such costs incurred from any monies due or which may come due under this contract.

All tools and equipment shall be provided by the provider and shall meet all applicable local, State and Federal Standards.

Technical Specifications

Determination of snow depth for payment will be as recorded by the National Weather Service Office in Sullivan, Wisconsin: <http://www.crh.noaa.gov/mkx/> at time and date snow is plowed.

Hours:

Plowing shall be done immediately following snowfalls of 1" or more. Plowing shall be completed between 6:00 p.m. and 6:00 a.m. on weekdays, although daytime plowing may be requested if a heavy snowfall occurs during a workday. In the event of scheduling conflicts caused by heavy workload, the County shall receive priority service from the contractor. Failure to meet any of the time limits set forth herein shall be grounds for immediate cancellation of this Agreement by the County and without notice.

Sand and or Salt:

Sand and/or salt, when requested, shall be applied in a manner to prevent excess tracking into the building or salt damage to adjacent vegetation. Snow between parked cars shall be removed as much as is feasibly possible with equipment.

Hauling/Storage:

Snow will be plowed into a pile at the site, minimizing blockage of parking stalls. Removal from the site will require prior authorization from the County. The Airport, which has an on-site location for dumping snow.

Damage:

The contractor shall be responsible for damage to curbs, curb stops, sidewalks, vehicles, etc. caused by the plowing operation; the contractor shall notify County of damage within one day of occurrence.

Airport Sites

The following Airport sites are to be plowed. Salt and/or sand may also be required, but will be at the request of the Airport.

1. **Daily Surface Lot** – Surface parking lot located south of parking garages. Approx. 670 stalls. Includes parking roadways and drive lanes at parking entry and exit plazas.
2. **Parking Ramps** – Top floors of two (2) parking ramps:
 - a. **“East” Ramp** – Approx. 470 rooftop stalls and interior turnarounds at both ends of 3 levels. 2 snow chutes.
 - b. **“West” Ramp** – Approx. 470 rooftop stalls and turnarounds at both ends of 5 levels. 4 snow chutes.
 - c. **Includes all entry doors on rooftop and ground levels.**
3. **Miscellaneous Terminal Areas:**
 - a. **39-space South lot**
 - b. **Loading dock and taxi ready stand**
 - c. **Sidewalk under canopy in north Car Rental Lot (sidewalk only; lot plowed by others).**
4. **Remote Lots** - Economy and employee parking lots, including entrance and exit lanes, approx. 1,000 stalls total.
5. **Air Freight** - Freight building/chiller plant entrance road and parking lot, 3521-3527 International Lane.
6. **International Lane.** Full roadway loop north from Darwin Road intersection, including taxi holding area and entrances to all parking areas, and continuing south to Darwin. **Note: This roadway must remain open at all times.**
7. **Sidewalks.** Various locations as described below and as shown on map.
 - a. International Lane from Anderson Street south to Packers Avenue (both sides).
 - b. Anderson Street from International Lane east to end of sidewalk (south side of Anderson Street only).
 - c. Pankratz Street from Anderson Street to Ale Asylum parking lot entrance (single sidewalk only).

- d. Skuldt Street between International Lane and Pankratz Street (both sides)
- 8. 1439 Wright Street**
 - a. Parking lot south and east of building.
 - b. Sidewalk along Wright Street.

Airport Procedures

1. Contractor shall provide adequate staffing and equipment to maintain access to all areas during snow events.
2. **Parking Ramps.**
 - a. Contractor will remove snow from top floors of the ramps via six snow chutes along the west, north and south sides of the garages. Access to the chutes is via ground level drive lanes that run parallel to the ramps, and which allow trucks to drive under and through. Contractor will provide trucks into which Contractor will load snow via the snow chutes. Snow is only pushed down chutes when a dump truck is positioned under the chute for loading. Contractor will then haul snow to dumping locations on Airport property, usually within one mile of garage. Contractor is responsible for clearing snow from base of snow chutes after completing loading operations.
 - b. Under no circumstances shall Contractor utilize steel cutting edges on plows or buckets used on parking ramp decks. Only rubber or polyurethane cutting edges may be used on the precast concrete parking decks.
 - c. No salt or corrosive deicing agents may be applied on parking ramp decks by Contractor. Deicing will be performed by Airport staff, as required.
 - d. Airport may request additional snow removal work as needed, at hourly rates specified on Schedule B.
3. **Staffing**
 - a. Contractor shall provide adequate staffing to simultaneously work on International Lane, ramp rooftops, and surface parking lots.
 - b. All Contractor employees must act in a professional and courteous manner when in contact with Airport customers, tenants and employees.

SCHEDULE B

Pricing Structure and Payment

Airport - 1 - Taxi Ready Stand/Loading Dock & Rental Sidewalks			
Term 2 – 5: 0% Increase for any renewal terms that are exercised.			
Snow Removal	Park/Drive	Sidewalks	Combined
Per snow removal 0" - 3"	\$70.00	\$60.00	\$130.00
Per snow removal 3.1" - 6"	\$95.00	\$80.00	\$175.00
Per snow removal 6.1"-9"	\$125.00	\$105.00	\$230.00
Per snow removal 9.1"-12"	\$125.00	\$105.00	\$230.00
Per snow removal 12.1"-15"	\$125.00	\$105.00	\$230.00
Per snow removal 15.1"-18"	\$125.00	\$105.00	\$230.00
Per snow removal 18.1"-21"	\$125.00	\$105.00	\$230.00
Application Rates	Park/Drive	Sidewalks	Combined
Per Salt Application	\$65.00	\$25.00	\$90.00
Per Salt/Sand Mix Application	\$150.00	\$50.00	\$200.00

Airport - 2 - Parking Ramp - East and West	
Term 2 - 5: 0% Increase for any renewal terms that are exercised.	
Snow Removal	Park/Drive
Per snow removal 0" - 3"	\$825.00
Per snow removal 3.1" - 6"	\$1,040.00
Per snow removal 6.1"-9"	\$1,345.00
Per snow removal 9.1"-12"	\$1,345.00
Per snow removal 12.1"-15"	\$1,345.00
Per snow removal 15.1"-18"	\$1,345.00
Per snow removal 18.1"-21"	\$1,345.00
Hauling/Dumping Rates	Ramp Only
Per Yard Dumped	\$7.25

Airport - 3 - Daily Surface Lot	
Term 2 - 5: 0% Increase for any renewal terms that are exercised.	
Snow Removal	Park/Drive
Per snow removal 0" - 3"	\$675.00
Per snow removal 3.1" - 6"	\$875.00
Per snow removal 6.1"-9"	\$1,075.00
Per snow removal 9.1"-12"	\$1,075.00
Per snow removal 12.1"-15"	\$1,075.00
Per snow removal 15.1"-18"	\$1,075.00
Per snow removal 18.1"-21"	\$1,075.00
Application Rates	Park/Drive
Per Salt Application	\$575.00
Per Salt/Sand Mix Application	\$675.00

Airport - 4 - Manager Lot	
Term 2 - 5: 0% Increase for any renewal terms that are exercised.	
Snow Removal	Park/Drive
Per snow removal 0" - 3"	\$65.00
Per snow removal 3.1" - 6"	\$90.00
Per snow removal 6.1"-9"	\$120.00
Per snow removal 9.1"-12"	\$120.00
Per snow removal 12.1"-15"	\$120.00
Per snow removal 15.1"-18"	\$120.00
Per snow removal 18.1"-21"	\$120.00
Application Rates	Park/Drive
Per Salt Application	\$65.00
Per Salt/Sand Mix Application	\$150.00

Airport - 5 - Economy Lot	
Term 2 - 5: 0% Increase for any renewal terms that are exercised.	
Snow Removal	Park/Drive
Per snow removal 0" - 3"	\$800.00
Per snow removal 3.1"- 6"	\$1,040.00
Per snow removal 6.1"-9"	\$1,290.00
Per snow removal 9.1"-12"	\$1,290.00
Per snow removal 12.1"-15"	\$1,290.00
Per snow removal 15.1"-18"	\$1,290.00
Per snow removal 18.1"-21"	\$1,290.00
Application Rates	Park/Drive
Per Salt Application	\$645.00
Per Salt/Sand Mix Application	\$675.00

Airport - 6 - Cell Phone & Employee Lots & Freight Building	
Term 2 - 5: 0% Increase for any renewal terms that are exercised.	
Snow Removal	Park/Drive
Per snow removal 0" - 3"	\$525.00
Per snow removal 3.1"- 6"	\$675.00
Per snow removal 6.1"-9"	\$865.00
Per snow removal 9.1"-12"	\$865.00
Per snow removal 12.1"-15"	\$865.00
Per snow removal 15.1"-18"	\$865.00
Per snow removal 18.1"-21"	\$865.00
Application Rates	Park/Drive
Per Salt Application	\$545.00
Per Salt/Sand Mix Application	\$450.00

Airport - 7 - International Lane	
Term 2 - 5: 0% Increase for any renewal terms that are exercised.	
Snow Removal	Park/Drive
Per snow removal 0" - 3"	\$850.00
Per snow removal 3.1" - 6"	\$1,000.00
Per snow removal 6.1"-9"	\$1,400.00
Per snow removal 9.1"-12"	\$1,400.00
Per snow removal 12.1"-15"	\$1,400.00
Per snow removal 15.1"-18"	\$1,400.00
Per snow removal 18.1"-21"	\$1,400.00
Application Rates	Park/Drive
Per Salt Application	\$600.00
Per Salt/Sand Mix Application	\$800.00

Airport - 8 - Sidewalks	
Term 2 - 5: 0% Increase for any renewal terms that are exercised.	
Snow Removal	Sidewalks
Per snow removal 0" - 3"	\$295.00
Per snow removal 3.1" - 6"	\$385.00
Per snow removal 6.1"-9"	\$495.00
Per snow removal 9.1"-12"	\$495.00
Per snow removal 12.1"-15"	\$495.00
Per snow removal 15.1"-18"	\$495.00
Per snow removal 18.1"-21"	\$495.00
Application Rates	Sidewalks
Per Salt Application	\$195.00
Per Salt/Sand Mix Application	\$200.00

Airport - 9 - Night Street Sidewalk	
Term 2 - 5: 0% Increase for any renewal terms that are exercised.	
Snow Removal	Sidewalks
Per snow removal 0" - 3"	\$125.00
Per snow removal 3.1" - 6"	\$155.00
Per snow removal 6.1"-9"	\$195.00
Per snow removal 9.1"-12"	\$195.00
Per snow removal 12.1"-15"	\$195.00
Per snow removal 15.1"-18"	\$195.00
Per snow removal 18.1"-21"	\$195.00
Application Rates	Sidewalks
Per Salt Application	\$75.00
Per Salt/Sand Mix Application	\$50.00

Hauling and Equipment					
Equip + Operator	Hourly Rates				
	Term 1	Term 2	Term 3	Term 4	Term 5
Large Loader (3-5 yard bucket)	\$150.00	\$154.50	\$159.14	\$163.91	\$168.83
Medium Loader (1-3 yard bucket)	\$135.00	\$139.05	\$143.22	\$147.52	\$151.94
Skid Steer Loader	\$115.00	\$118.45	\$122.00	\$125.66	\$129.43
Dump Truck	\$125.00	\$128.75	\$132.61	\$136.59	\$140.69
Broom/Sweeper	\$25.00	\$25.75	\$26.52	\$27.32	\$28.14
Blowing/Drifting Clean Up	\$125.00	\$128.75	\$132.61	\$136.59	\$140.69