

**Locally Loved Community Treasure.** 

Globally Recognized Conservation Leader.

Forever Accessible.

- 725,000+ VisitorsYearly
- One of 10 Accredited Zoos & Aquariums (AZA)



# Henry Vilas Zoo 2025

• **Operations:** \$7,577,155

Program Revenue: \$3,157,083

GPR Support: \$4,420,072

• Capital: \$ 375,000











#### **Henry Vilas Zoo 2025 Budget**

#### **Capital:**

| TOTAL            | \$<br>375,000 |
|------------------|---------------|
| Zoo Fence        | \$<br>50,000  |
| Zoo Paving       | \$<br>50,000  |
| Zoo Improvement  | \$<br>200,000 |
| Animal Med Equip | \$<br>75,000  |









#### **Strategic Priorities**

**2024 Accomplishments** 

- HVZ once again renewed a 5-yr A.Z.A. accreditation!
  - Unprecedented 14 significant achievements including: animal welfare and safety initiatives.
- Added our first fulltime Veterinarian, Dr. Mary Thurber in addition to our fulltime Lead Vet Tech and Vet Tech on staff.
- We continue our partnership with UW Vet School to keep improving our animal veterinary care program and promote education.









### **Strategic Priorities**

#### **2024 Accomplishments (cont.)**

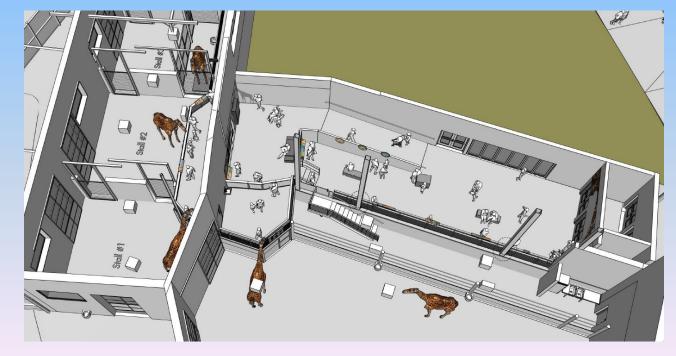
- Education programs brought in over \$230,000 in gross revenue and awarded over \$50,000 in scholarships.
- Highest conservation support ever for our partners at \$59,600.
- Train & Carousel operations generated over \$472,522 in net revenue while supporting three free family fun days.
- Zoo Attendance was 688,000+ and Zoo Lights had 33,600+ guests and grossed over \$277,000.
- SSA concessions continue to generate over \$400,000+ in revenue yearly.
- On-site donor tubes continue to generate over \$130,000+ in donations yearly.



#### **Strategic Priorities**

#### <u>Short Term Goals – 2025-2026</u>

- PRIMARY GOAL Heart of the Zoo Capital Campaign work for giraffe/rhino/cats/front entrance.
- Break ground on Edge of Africa Giraffe!!
- Identify marketing partner from RFP to work with zoo on increasing brand awareness and revenue.





### **Strategic Priorities**

Medium term goals - 2025-2029

- Continually assess and improve operations on grounds.
- Support SSA and growth of revenue and service options.
- Explore new capital growth opportunities.
- Perpetuate popular sustainability and conservation funding projects. (Ex: Sewing Stuffies for Survival, which involves sewing old zoo shirts into zoo animals as a conservation fundraiser; it is 100% completed by volunteers.)
- Maintain on-going dialogue with neighborhood representatives to inform and support zoo efforts.
- Coordinate with the county, AZA and community partners to pursue sustainability efforts and reduce the zoo's energy consumption impact. (Ex: Solar projects)



## 2025 Budget



### **Strategic Priorities**

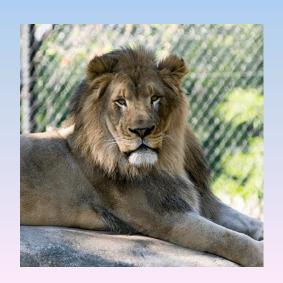
Medium term goals - 2025-2029(cont.)

- Capital requests 5 years
  - Seal Shade structure
  - Arctic Fox
  - Masterplan strategic priorities:



• Develop plan for next renovation of rhino exhibits, front

entrance and cat areas.











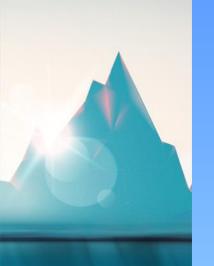
#### **Strategic Priorities**

**Work Priorities – 2025 – 2029+** 

 Zoo Lights – continue success by submitting next RFB with improvements added. (EX: adding lights, identifying ways to utilize zoo grounds during non-peak times to bring in visitors and increase revenue.









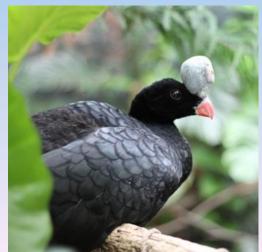
### **Strategic Priorities**

**Work Priorities – 2025 – 2029+** 

- Follow our long range strategic master plan to address the entire zoo, which includes:
  - Focus continues on AZA accreditation standards and increased focus on WAZA membership opportunities.
  - Build support for continued acquisitions of keystone animals for the zoo: adding in several more birds to the Aviary and smaller exhibits – Arctic Fox.









### **Thank You!**







