

**DANE COUNTY  
POLICY AND FISCAL NOTE**

<input checked="" type="checkbox"/> Original	<input type="checkbox"/> Update	Substitute No. _____
Sponsor: SUPERVISOR RUSK		Resolution No. _____ 2019 RES-170
Vote Required:		Ordinance Amendment No. _____
Majority <input checked="" type="checkbox"/>	Two-Thirds <input type="checkbox"/>	

**Title of Resolution or Ord. Amd.:**

AUTHORIZING EXECUTION OF A LEASE FOR THE OPERATION OF A MASSAGE CHAIR CONCESSION AT THE DANE COUNTY REGIONAL AIRPORT.

**Policy Analysis Statement:**

Brief Description of Proposal -

This is a new lease between Smarte Carte, Inc. and Dane County.

Current Policy or Practice -

Dane County Regional Airport currently does not have a concession agreement for the operation of massage chairs.

Impact of Adopting Proposal -

Smarte Carte, Inc. will provide eight new chair units throughout the terminal building as an amenity to the traveling public and in return will pay DCRA 12.5% of the gross proceeds.

**Fiscal Estimate:**

Fiscal Effect (check all that apply) -

- No Fiscal Effect
- Results in Revenue Increase
- Results in Expenditure Increase
- Results in Revenue Decrease
- Results in Expenditure Decrease

Budget Effect (check all that apply)

- No Budget Effect
  - Increases Rev. Budget
  - Increases Exp. Budget
  - Decreases Rev. Budget
  - Decreases Exp. Budget
  - Increases Position Authority
  - Decreases Position Authority
- Note: if any budget effect, 2/3 vote is required

**Narrative/Assumptions about long range fiscal effect:**

**Expenditure/Revenue Changes:**

Expenditures -	Current Year		Annualized		Revenues -	Current Year		Annualized	
	Increase	Decrease	Increase	Decrease		Increase	Decrease	Increase	Decrease
Personal Services					County Taxes				
Operating Expenses					Federal				
Contractual Services					State				
Capital					Other	\$200		\$460	
<b>Total</b>	\$0	\$0	\$0	\$0	<b>Total</b>	\$200	\$0	\$460	\$0

**Personnel Impact/FTE Changes:**

None

**Prepared By:**

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Reviewed by: Kim Jones	Date: 07/17/19	