

# Dane County Contract Cover Sheet

Res 329  
Significant

<b>Dept./Division</b>	Human Services /Housing Access and Affordability
<b>Vendor Name</b>	Dane County Housing Authority
<b>Vendor MUNIS #</b>	1827
<b>Brief Contract Title/Description</b>	Agreements related to an affordable housing project at 4845 Taylor Road and 4900 Larson Beach Road in the Village of McFarland.
<b>Contract Term</b>	30 years
<b>Total Contract Amount</b>	\$608,341.00

<b>Contract #</b> <small>Admin will assign</small>	14277
<b>Addendum</b>	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
<b>Type of Contract</b>	
<input type="checkbox"/>	Dane County Contract
<input type="checkbox"/>	Grant
<input type="checkbox"/>	County Lessee
<input type="checkbox"/>	County Lessor
<input type="checkbox"/>	Intergovernmental
<input type="checkbox"/>	Purchase of Property
<input type="checkbox"/>	Property Sale
<input checked="" type="checkbox"/>	Other

<b>Purchasing Authority</b>	<input type="checkbox"/> \$11,000 or under – Best Judgment (1 quote required)		
	<input type="checkbox"/> Between \$11,000 – \$37,000 (\$0 – \$25,000 Public Works) (3 quotes required)		
	<input checked="" type="checkbox"/> Over \$37,000 (\$25,000 Public Works) (Formal RFB/RFP required)		<b>RFB/RFP #</b> 119037
	<input type="checkbox"/> Bid Waiver – \$37,000 or under (\$25,000 or under Public Works)		
	<input type="checkbox"/> Bid Waiver – Over \$37,000 (N/A to Public Works)		
	<input type="checkbox"/> N/A – Grants, Leases, Intergovernmental, Property Purchase/Sale, Other		

<b>MUNIS Req.</b>	Org Code		Obj Code		Amount	\$
<b>Req #</b>	N/A				Amount	\$
<b>Year</b>					Amount	\$

<b>Resolution /Addendum Form</b>	<b>A resolution is required if the contract exceeds \$100,000 (\$40,000 Public Works). A copy of the Resolution must be attached to the contract cover sheet.</b>		
	<input type="checkbox"/> Contract does not exceed \$100,000 (\$40,000 Public Works) – a resolution is not required.		
	<input checked="" type="checkbox"/> Resolution required and a copy is attached.		<b>Res #</b> 329
	<input type="checkbox"/> Addendum Form required.		<b>Year</b> 2020


Contract Review/Approvals				
Initials	Dept.	Date In	Date Out	Comments
MG	Received by DOA	2/12/21		
	Controller			approvals from all departments via email attached herein
	Purchasing			
	Corporation Counsel			
	Risk Management			
	County Executive			

Dane County Dept. Contact Info		Vendor Contact Info	
<b>Name</b>	Spring Larson, Contract Coord. Assistant	<b>Name</b>	Karyn Knnak
<b>Phone #</b>	(608) 242-6391	<b>Phone #</b>	608-224-3636 ext 023
<b>Email</b>	<a href="mailto:larson.spring@countyofdane.com">larson.spring@countyofdane.com</a>	<b>Email</b>	<a href="mailto:kknaak@dcha.net">kknaak@dcha.net</a>
<b>Address</b>	1202 Northport Drive, RM Gr42A, Madison WI 53704	<b>Address</b>	6000 Gisholt Dr, Suite 203, Monona WI 53713

<b>Human Services Only</b>	a. Dane County Res. #	N/A	<b>Approvals</b>	Initials	Date
	b. Budget/Personnel Required	NA	g. Accountant	KB	2/11/21
	c. Program Manager Name	Wuthrich	h. Supervisor	CW	2/11/2021
	d. Current Contract Amount	\$608,341	i. Corporation Counsel	NA	
	e. Adjustment Amount	\$	j. To Provider		
	f. Revised Contract Amount	\$	k. From Provider		



<b>Certification:</b> The attached contract is a:	
<input type="checkbox"/>	Dane County Contract <u>without</u> any modifications.
<input type="checkbox"/>	Dane County Contract <u>with</u> modifications. <b>The modifications have been reviewed by:</b>
<input checked="" type="checkbox"/>	Non-standard contract.

## Contract Cover Sheet Signature

<b>Dept. Head / Authorized Designee</b>	<b>Signature</b>	<b>Date</b>
		2/11/2021
	<b>Printed Name</b>	
	Shawn Tessmann, Director of Human Services	

## Contracts Exceeding \$100,000

Major Contracts Review – DCO Sect. 25.11(3)

<b>Director of Administration</b>	<b>Signature</b>	<b>Date</b>
		2/12/21
	<b>Comments</b>	
<b>Corporation Counsel</b>	<b>Signature</b>	<b>Date</b>
		2/12/21
	<b>Comments</b>	

## Goldade, Michelle

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**From:** Goldade, Michelle  
**Sent:** Friday, February 12, 2021 10:53 AM  
**To:** Hicklin, Charles; Clow, Carolyn; Rauti, Susan; Lowndes, Daniel  
**Cc:** Stavn, Stephanie; Oby, Joe  
**Subject:** Contract #14277  
**Attachments:** 14277.pdf

Tracking:	Recipient	Read	Response
	Hicklin, Charles	Read: 2/12/2021 1:33 PM	
	Clow, Carolyn		Approve: 2/12/2021 12:58 PM
	Rauti, Susan	Read: 2/12/2021 11:15 AM	Approve: 2/12/2021 11:15 AM
	Lowndes, Daniel	Read: 2/12/2021 12:59 PM	Approve: 2/12/2021 12:59 PM
	Stavn, Stephanie	Read: 2/12/2021 10:55 AM	
	Oby, Joe		

Contract #14277

Department: Human Services/HAA

Vendor: Dane County Housing Authority

Contract Description: Affordable Housing Development Fund Grant Agreement – 4845 Taylor Road & 4900 Larson Beach Rd, McFarland (Res 329)

Contract Term: 1/1/21 – 12/31/51

Contract Amount: \$608,641

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

*Michelle Goldade*

Administrative Manager

Dane County Department of Administration

Room 425, City-County Building

210 Martin Luther King, Jr. Boulevard

Madison, WI 53703

PH: 608/266-4941

Fax: 608/266-4425

TDD: Call WI Relay 711

Please Note: I currently have a modified work schedule...I am in the office Mondays and Wednesdays and working remotely Tuesdays, Thursdays and Fridays in accordance with COVID 19 response guidelines.

## Goldade, Michelle

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**From:** Hicklin, Charles  
**Sent:** Friday, February 12, 2021 1:34 PM  
**To:** Goldade, Michelle  
**Subject:** Approve: Contract #14277

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**2020 RES-329**

**APPROVING AGREEMENTS FOR AN AFFORDABLE HOUSING PROJECT AT 4845  
TAYLOR ROAD AND 4900 LARSON BEACH ROAD IN THE VILLAGE OF MCFARLAND  
DCDHS – HAA DIVISION**

As part of the 2020 awards for the Dane County Affordable Housing Development fund, the county awarded funding of \$608,341 to MSP Real Estate, Inc., also known as its affiliate Taylor Pointe Apartments, LLC., for the Taylor Pointe affordable workforce housing project to be constructed at 4845 Taylor Road and 4900 Larson Beach Road, McFarland.

The project will consist of 51 units. Forty-eight units will be affordable, including 11 units that will be income restricted to those earning less than 30% area median income (AMI), 3 units will be restricted to those earning less than 40% AMI, 17 units will be restricted to those earning less than 50% AMI, and the remaining 17 affordable units will be restricted to those earning less than 60% AMI. A minimum of two to four units will be set-aside for households from the community by-name list that are receiving services through the Salvation Army's Dane County Assists with New Starts (DAWNS) and RISE programs. The remaining 30% units will be targeted to families on the by-name list, individuals and families referred by Madison-Area Urban Ministry (MUM), dba JustDane, and individuals and families referred by the Dane County Veterans Service Office.

The county's support includes a grant from the county to the Dane County Housing Authority. The housing authority will then make a loan to the project developers. The terms of the loan include interest only payments of 2% for a 30 year term. The full principal of \$608,341 due to the housing authority at the end of the loan.

NOW, THEREFORE, BE IT RESOLVED that the County Executive, County Clerk and County Real Estate staff are authorized to execute the grant agreement and related documents to support the affordable housing project at 4845 Taylor Road and 4900 Larson Beach Road in the Village of McFarland, and that the Dane County Controller's Office is authorized to make payments related to the execution of the grant agreement.

AFFORDABLE HOUSING DEVELOPMENT FUND  
GRANT AGREEMENT

This Agreement made and entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2021, by and among the COUNTY of Dane, Wisconsin (“County”), a quasi-municipal corporation created pursuant to chapter 59 of the Wisconsin Statutes, the Dane County Housing Authority (“DCHA”), a quasi-municipal corporation created pursuant to section 59.53(22) of the Wisconsin Statutes, and Taylor Pointe Apartments, LLC (“RECIPIENT”), a Wisconsin limited liability company (collectively the “Parties.”)

WHEREAS, in Fiscal Year 2020, the Dane County Capital Budget includes funding for the Affordable Housing Development Fund (“AHDF”). Pursuant to Wisconsin law, the COUNTY may make grants to the DCHA, who can then make loans directly to developers of affordable housing projects.

WHEREAS, the COUNTY and the DCHA have previously signed a Memorandum of Understanding dated June 8, 2015, to partner with the COUNTY to disburse AHDF monies to AHDF grant recipients.

WHEREAS, through a request for proposal process, RECIPIENT has been awarded AHDF monies (“AHDF Funds”) for the acquisition and development of a multifamily residential building (the “Project”) to be located at 4900 Larson Beach Road, McFarland, Wisconsin (“Property”) that has a legal description as described in Exhibit A.

WHEREAS, the proceeds of the grant will be loaned by DCHA to the RECIPIENT pursuant to the terms of a Subaward Note (the “Subaward Note”).

WHEREAS, as a condition of the COUNTY’S AHDF Award to RECIPIENT, pursuant to the structure set forth in these Recitals, the COUNTY requires and RECIPIENT agrees to restrict the use of the Property as hereinafter described.

NOW THEREFORE, in consideration of this agreement between the COUNTY, the DCHA, and RECIPIENT, the Parties agree as follows:

1. PURCHASE. The COUNTY agrees to grant to DCHA AHDF monies specifically for the DCHA to lend to RECIPIENT for the acquisition and development of the Property in the sum of Six Hundred Eight Thousand Three Hundred Forty-One and 00/100 Dollars (\$608,341) (the “Grant”). Upon receipt of the Grant, DCHA agrees and warrants to immediately and without delay loan the Grant to RECIPIENT (the “Loan”), pursuant to that certain Subaward Note dated as of the date hereof by RECIPIENT in favor of DCHA. RECIPIENT agrees and warrants that it will within 36 months of the last signature on this Agreement, acquire and develop the Property using Loan proceeds, which DCHA funded via the Grant proceeds. COUNTY represents that the AHDF monies originate from taxable promissory notes, which are not exempt from federal income tax under Section 103 of the Internal Revenue Code.

2. USE OF PREMISES. In consideration of the Loan, RECIPIENT agrees and warrants that it shall use the Property as affordable rental housing. COUNTY acknowledges that the Project will be funded in part through (A) low-income housing tax credits (“LIHTCs”) awarded by the Wisconsin Housing and Economic Development Authority (“WHEDA”) and in connection therewith RECIPIENT and WHEDA will enter into a Land Use Restriction Agreement – Low Income Housing Tax Credits (the “WHEDA LURA”).

RECIPIENT further agrees and warrants to the recording of a Land Use Restriction Agreement in favor of Dane County in the form attached hereto as Exhibit C (“COUNTY LURA”), guaranteeing a period of affordability as set forth therein. RECIPIENT agrees and warrants that all units will be leased to tenants with a household income as defined by the U.S. Department of Housing and Urban Development (“HUD”) at or below that certain Area Median Income (“AMI”), as calculated by HUD, more fully set forth in the WHEDA LURA. The units shall be rent restricted as further set forth in the COUNTY LURA.

The COUNTY LURA shall at all times be subject and subordinate to the WHEDA LURA, notwithstanding when the WHEDA LURA is recorded. The COUNTY LURA shall be recorded against the Property before any other documents creating an encumbrance thereon, except for the documents evidencing the permanent first mortgage and the construction loan. RECIPIENT shall pay recording fees. The COUNTY shall enter into a subordination agreement in a form agreed upon by RECIPIENT’s construction and permanent lender.

3. PERIOD OF AFFORDABILITY. The Project must meet the affordability requirements for not less than thirty (30) years beginning on the day after project completion (“Affordability Period”). The Project is considered completed when all necessary title transfer requirements are met and a certification of occupancy is issued. RECIPIENT shall repay loan funds if the Project does not meet the affordability requirements for the specified period of affordability.
4. UNIT DESCRIPTION. The units in the Project required to meet the affordability requirements are described in Exhibit D, and the affordability restrictions shall be specifically set forth in the COUNTY LURA.
5. TERM. The term of the warranties and covenants entered herein as a part of this Agreement shall terminate upon the full repayment of the outstanding principal balance and any accrued interest under the Subaward Note. The Loan and interest payments shall be due and payable on the dates defined in the Subaward Note. The Subaward Note is incorporated by reference and attached as Exhibit E.
6. REPORTING REQUIREMENTS. RECIPIENT shall provide to the COUNTY and DCHA, upon written request by COUNTY or DCHA, an annual written report which shall, at a minimum, include the following information: number of tenants, how many units are rented to tenants with household incomes at 80%, 70%, 60%, 50% and 30% of AMI, the number of eviction actions filed, the reason for eviction, the number of eviction notices, issued to the tenants in the twelve months preceding the eviction filing, the number of

eviction judgments granted, writs executed, and/or other case resolution (e.g. vacated prior to execution of writ or allowed to stay with conditions) and any other information that may affect the status of the Property. This report shall be due to the COUNTY no later than February 15 and shall reflect the period from January 1 to December 31 of the previous calendar year.

7. FINANCIAL DOCUMENTS. Upon written request by DCHA or COUNTY, RECIPIENT shall provide financial statements available for review by DCHA or COUNTY, in form reasonably acceptable to the DCHA or COUNTY, for the purpose of establishing cash flow in a given year. The adequacy of such documentation shall be determined in the reasonable discretion of the DCHA or COUNTY. The COUNTY and DCHA understand that some information contained in the RECIPIENT's financial statements is confidential. DCHA and the COUNTY covenant to protect such information from disclosure. Notwithstanding the foregoing, to the extent physical hard copies are in DCHA and COUNTY possession, DCHA AND COUNTY may, to the extent necessary, disclose such confidential information following a formal and valid Wisconsin Open Records' request, or a formal demand by a court, regulatory or other legal authority.
8. RECORDS. RECIPIENT shall provide, upon reasonable request by DCHA or COUNTY, reports and other documentation related to tenancy, leasing and rental records for units assisted under this Agreement. RECIPIENT shall take reasonable steps to assist COUNTY or DCHA in monitoring units assisted or available for assistance under this AGREEMENT.
9. RECIPIENT shall, upon written request by DCHA and/or the COUNTY, no more often than annually, certify to COUNTY that each building and all units in the project are suitable for occupancy, taking into account State and local health, safety, and other applicable codes, ordinances, and requirements.
10. LEASES. RECIPIENT shall enter into leases with tenants that are consistent with the purpose of this Agreement.
11. TENANCY ADDENDUM. RECIPIENT shall comply with the provisions in the Tenancy Addendum. ("Addendum"). The Addendum is attached as Exhibit F. The Addendum shall be attached to all of RECIPIENT'S leases for residential units. If there are conflicts between the Addendum provisions and the lease, the Addendum requirements shall take precedence.
12. HOUSING FIRST. RECIPIENT will target up to 4 units (7.8% of total units) to individuals and/or families through direct referral from the Salvation Army through the Dane County Assists With New Starts and RISE program. To the extent feasible, RECIPIENT will work to find individuals and families for the remaining 30% units on the community by-name list, individuals referred by Madison-Area Urban Ministry (MUM), dba JustDane, and individuals referred by the Dane County Veterans Service Office. RECIPIENT, or its designee, agrees to meet regularly with COUNTY, RECIPIENT's supportive services partner(s) and RECIPIENT's property management



partner(s) to determine how referrals for available units will be identified for the project prior to lease up and when subsequent vacancies occur.

13. FAIR TENANT SELECTION CRITERIA. RECIPIENT shall comply with the Fair Tenant Selection Criteria (FTSC) as outlined in Exhibit G to all eleven (11) residential units restricted to 30% of AMI. The FTSC shall be attached to all of RECIPIENT'S applications for the eleven (11) residential units restricted to 30% of AMI. Each incident of violation of the FTSC, as determined by COUNTY, shall result in a penalty of Five hundred dollars (\$500) payable to COUNTY by RECIPIENT. RECIPIENT shall include written justification for denials of residential rental applications. Upon request by COUNTY, RECIPIENT shall provide COUNTY supporting documentation for decisions related to FTSC. Supporting documentation must be kept by RECIPIENT for two (2) years following the denial decision.
14. COUNTY AND RECIPIENT acknowledge the pages attached hereto as Exhibits F and G were included in RECIPIENT'S response to the COUNTY request for proposals referred to in the Recitals of this Agreement. RECIPIENT shall continue to comply with the terms and conditions outlined in Exhibits F and G throughout the term of the Agreement, unless the COUNTY agrees to modify this Agreement in writing. COUNTY's consent to modify the terms and conditions on Exhibit F and G shall not be required to the extent a change in law mandates a modification of the terms and conditions set forth in Exhibit F and G. Upon any such update, the RECIPIENT shall provide written notice of the changes to DCHA and the COUNTY.
15. SECURITY. The Subaward Note shall be secured by a Mortgage executed by RECIPIENT in favor of DCHA shall be in a form reasonably satisfactory to COUNTY and shall provide, among other things and subject to any applicable subordination agreement, that upon the occurrence of an Event of Default by RECIPIENT, under this AGREEMENT, or under the Subaward Note which extends beyond any applicable notice and cure period, DCHA may, at its option, in addition to all other remedies available to it, take possession of the property given as security. DCHA however, shall be under no obligation to exercise this right and its action in this respect shall be wholly at its option. The Mortgage and repayment of the Subaward Note will be subject and subordinate to the terms of a Subordination Agreement by and among Borrower, the DCHA and First Business Bank, in relation to that certain first mortgage construction loan in the approximate amount of [\$8,550,000] which shall convert to a permanent term loan in the approximate amount of [\$3,450,000]. The Mortgage shall be subordinate to the WHEDA LURA.
16. COMPLIANCE WITH LAWS. RECIPIENT shall observe and promptly and effectively comply with all applicable statutes, rules, orders, ordinances, requirements and regulations of the Village of McFarland, the County of Dane, the State of Wisconsin, the federal government and any other governmental authority having jurisdiction over the Property. RECIPIENT may, if in good faith and on reasonable grounds, dispute the validity of any charge, complaint or action taken pursuant to or under color of any statute, rule, order, ordinance, requirement or regulation, defend against the same, and in good faith diligently conduct any necessary proceedings to prevent and avoid any adverse consequence of the

same. RECIPIENT agrees that any such contest shall be prosecuted to a final conclusion as soon as possible and that it will hold the COUNTY harmless with respect to any actions taken by any lawful governmental authority with respect thereto.

17. TAXES. RECIPIENT covenants and agrees that it shall pay, before delinquency, all municipal, county and state or federal taxes assessed against the Property or any fixtures, furnishings, equipment, merchandise, improvements, alterations, stock-in-trade or other personal property of any kind owned, installed or upon the Property. RECIPIENT covenants and agrees that it shall pay, before delinquency, all special assessments or special charges assessed against the Property.

18. INSURANCE AND INDEMNIFICATION.

- a. RECIPIENT shall indemnify, hold harmless and defend DCHA, its boards, commissions, agencies, officers, employees and representatives against any and all liability, loss (including, but not limited to, property damage, bodily injury and loss of life), damages, costs or expenses which the DCHA, its officers, employees, agencies, boards, commissions and representatives may sustain, incur or be required to pay by reason of any act, omission or negligence of RECIPIENT or its tenants, officers, contractors, licensees, agents, servants, employees, guests, invitees, or visitors in or about, or in relation to the Property, or resulting from this Agreement, however, that the provisions of this paragraph shall not apply to liabilities, losses, charges, costs, or expenses caused by or resulting from any act, omission or negligence of the DCHA, its agencies, boards, commissions, officers, employees or representatives. The obligations of the DCHA and RECIPIENT under this paragraph shall survive beyond the term of this Agreement for a period of five (5) years.
- b. RECIPIENT shall indemnify, hold harmless and defend the COUNTY, its boards, commissions, agencies, officers, employees and representatives against any and all liability, loss (including, but not limited to, property damage, bodily injury and loss of life), damages, costs or expenses which the COUNTY, its officers, employees, agencies, boards, commissions and representatives may sustain, incur or be required to pay by reason of any act, omission or negligence of RECIPIENT or its tenants, officers, contractors, licensees, agents, servants, employees, guests, invitees, or visitors in or about, or in relation to the Property, or resulting from this Agreement, however, that the provisions of this paragraph shall not apply to liabilities, losses, charges, costs, or expenses caused by or resulting from any act, omission or negligence of the COUNTY, its agencies, boards, commissions, officers, employees or representatives. The obligations of the COUNTY and RECIPIENT under this paragraph shall survive beyond the term of this Agreement for a period of five (5) years.
- c. In order to protect itself, DCHA, and COUNTY, its officers, boards, commissions, agencies, employees and representatives under the indemnity provisions of this Agreement, RECIPIENT shall obtain and at all times during the term of this

Agreement keep in full force and effect comprehensive general liability policy issued by a company or companies authorized to do business in the State of Wisconsin and licensed by the Wisconsin Insurance Commissioner, with liability coverage provided for therein in the amounts of at least \$1,000,000.00 CSL (Combined Single Limits). Coverage afforded shall apply as primary. COUNTY and DCHA shall be given ten (10) days advance notice of cancellation or nonrenewal. Upon execution of this Agreement, RECIPIENT shall furnish COUNTY and DCHA with a certificate of insurance listing COUNTY and DCHA as an additional insured and, upon request, certified copies of the required insurance policies. If RECIPIENT'S insurance is underwritten on a Claims-Made basis, the Retroactive Date shall be prior to or coincide with the date of this Agreement. The Certificate of Insurance shall state that coverage is Claims-Made and indicate the Retroactive Date. RECIPIENT shall maintain coverage for the duration of this Agreement and for two years following the completion of this Agreement. RECIPIENT shall furnish COUNTY and DCHA, annually on the policy renewal date, a Certificate of Insurance as evidence of coverage. It is further agreed that RECIPIENT shall furnish the COUNTY and DCHA with a 30-day notice of aggregate erosion, in advance of the Retroactive Date, cancellation, or renewal. It is also agreed that on Claims-Made policies, either RECIPIENT or COUNTY may invoke the tail option on behalf of the other party and that the Extended Reporting Period premium shall be paid by RECIPIENT. In the event any action, suit or other proceeding is brought against COUNTY or DCHA upon any matter herein indemnified against, COUNTY shall give reasonable notice thereof to RECIPIENT and shall cooperate with RECIPIENT'S attorneys in the defense of the action, suit or other proceeding. RECIPIENT shall furnish evidence of adequate Worker's Compensation Insurance.

- d. The parties do hereby expressly agree that COUNTY, acting at its sole option and through its Risk Manager, may waive any and all requirements contained in this Agreement, such waiver to be in writing only. Such waiver may include or be limited to a reduction in the amount of coverage required above. The extent of waiver shall be determined solely by COUNTY's Risk Manager taking into account the nature of the work and other factors relevant to COUNTY's exposure, if any, under this Agreement.

19. EVENTS OF DEFAULT. The following events shall constitute "Events of Default" hereunder. The determination that an Event of Default has occurred shall be solely within the discretion of DCHA and/or COUNTY.

- A. If RECIPIENT fails to begin construction on the Project within one (1) year of the last party's signature on this Agreement, Project shall be deemed terminated and RECIPIENT will return to DCHA all funds distributed to RECIPIENT pursuant to this Agreement.
- B. If RECIPIENT fails to provide a temporary or final certificate of occupancy on the Project within 36-months from the date of the last party's signature on this Agreement, unless such delay is the result of *force majeure* or the requirement that

construction stop on site as a direct result of the COVID-19 global health pandemic, RECIPIENT agrees that the Project shall be deemed terminated and RECIPIENT will return to DCHA all funds distributed pursuant to this Agreement.

- C. Failure to pay any principal of or interest on the Subaward Note when due and payable, and such default continues for a period of 15 days; or
- D. Any representation or warranty made by any of the RECIPIENT herein or any statement or representations made in any certificate, statement, or opinion delivered pursuant to this Agreement proves to be incorrect as of the date when made in any material respect and such materially impairs the collateral granted in the Mortgage; or
- E. Failure of RECIPIENT to perform or observe any of the other covenants or agreements herein contained, or in the Mortgage or County LURA not covered by A. through D. above, and such default shall have continued for a period of 30 days after notice thereof to the RECIPIENT by COUNTY and/or DCHA unless a cure cannot reasonably be achieved within thirty (30) days, in which case RECIPIENT shall have such reasonable time as required to cure the default, provided such time does not exceed one hundred eighty (180) days.; or
- F. Any assignment for the benefit of the RECIPIENT'S creditors and such assignment is not dismissed or modified for 90 days; or
- G. The filing, by or against the RECIPIENT, of a petition under any chapter of the U.S. Bankruptcy Code, or for the appointment of a receiver for RECIPIENT and such petition remains not dismissed for 90 days; or
- H. Any act that indicates RECIPIENT'S consent to, approval of, or acquiescence in any such proceedings or in the appointment of any receiver or of any trustee for said RECIPIENT with respect to a substantial part of its property, either tangible or intangible.
- I. Any final judgment for the payment of money that is not fully covered by liability insurance and is in excess of \$50,000.00 rendered against RECIPIENT and not discharged and/or bonded over within 30 days.
- J. Except as provided in the Subaward Note, a change in ownership or control of any of the RECIPIENT or of its assets without the prior written consent of DCHA, provided however it shall not be an event of default for the RECIPIENT's investor member to transfer its investor member interest in the RECIPIENT without DCHA consent nor for the RECIPIENT's investor member to remove the RECIPIENT's managing member in accordance with the terms and conditions set forth in the RECIPIENT's [First Amended and Restated] Operating Agreement, as may be further amended.

20. REMEDIES IN THE EVENT OF DEFAULT. Upon or after the occurrence of an Event of Default, and during the continuation thereof, DCHA and/or COUNTY may exercise any or all of the following remedies:

- A. After ninety (90) days written notice to the RECIPIENT of any non-monetary default described above, or fifteen (15) days written notice to RECIPIENT of any monetary default described above, during which time the default may be cured, or, if the default is of a nature that it cannot be reasonably cured within such timeframe, then the cure period shall be extended to such reasonable time as required to cure the default (but in no event longer than 180 days), and after the expiration of any such cure period,

DCHA and/or COUNTY may terminate this Agreement effective immediately and declare the entire outstanding balance of the Subaward Note together with interest and all other charges, immediately due and payable, whether or not the indebtedness evidenced by the Subaward Note shall be otherwise due and payable.

B. DCHA and/or COUNTY may enforce its rights by any appropriate proceedings, judicial or otherwise.

C. No delay on the part of either party in exercising any right, power, or privilege shall operate as a waiver.

D. Additionally, any Event of Default by the RECIPIENT may be cured by the RECIPIENT'S investor member, however, the investor member is not obligated to cure an event of default. Such cure shall be accepted or rejected as if tendered by RECIPIENT.

21. PREPAYMENT PERMITTED, AFFORDABILITY PERIOD REMAINS IN PLACE.

RECIPIENT shall have the right to prepay the Subaward Note at any time without penalty, provided however that the Subaward Note may not be prepaid in full prior to the date that is fifteen years from the date hereof without the prior consent of DCHA.

Prepayment of the Subaward Note prior to the termination of the Affordability Period shall not relieve RECIPIENT from its obligations under the COUNTY LURA.

RECIPIENT agrees that it shall continue to be bound by the terms of COUNTY LURA during the entire Affordability Period.

22. DURATION OF AGREEMENT AND AFFORDABILITY PERIOD. If repayment of AHDF Funds as required under this AGREEMENT is not accomplished by the end of the Affordability Period, the provisions of this AGREEMENT shall continue in full force and effect until all AHDF Funds are repaid in full.

23. CUMULATIVE REMEDIES. No remedy or election hereunder shall be deemed exclusive but shall, wherever possible, be cumulative with all other remedies at law or in equity.

24. COVENANTS AND CONDITIONS. Each provision of this Agreement performable by any Party shall be deemed both a covenant and a condition.

25. BINDING EFFECT; CHOICE OF LAW. This Agreement shall bind the Parties, their successors and assigns. This Agreement shall be governed by and be construed and interpreted in accordance with the laws of the State of Wisconsin. Venue for any legal proceedings shall be in the Dane County Circuit Court.

26. AUTHORITY. The Parties represent and warrant that each party is a duly authorized and existing municipal, quasi-municipal, or private limited liability company, that each party has and is qualified to transact business in Wisconsin, that the each party has full right, authority and power to enter into this Agreement and to perform its obligations

thereunder, that each person signing this Agreement on behalf of the organization is authorized to do so and that this Agreement is binding upon the organization in accordance with its terms.

27. **NON-DISCRIMINATION.** During the term of this Agreement, RECIPIENT agrees not to discriminate on the basis of age, race, ethnicity, religion, color, gender, disability, marital status, sexual orientation, national origin, cultural differences, ancestry, physical appearance, arrest record or conviction record, military participation or membership in the national guard, state defense force or any other reserve component of the military forces of the United States, or political beliefs against any person, whether a recipient of services (actual or potential) or an employee or applicant for employment. Such equal opportunity shall include but not be limited to the following: employment, upgrading, demotion, transfer, recruitment, advertising, layoff, termination, training, rates of pay, and any other form of compensation or level of service(s). RECIPIENT agrees to post in conspicuous places, available to all employees, service recipients and applicants for employment and services, notices setting forth the provisions of this paragraph. The listing of prohibited bases for discrimination shall not be construed to amend in any fashion state or federal law setting forth additional bases, and exceptions shall be permitted only to the extent allowable in state or federal law.
28. **SEVERABILITY.** If any term, covenant, condition, or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remainder of the provisions shall remain in full force and effect and shall in no way be affected, impaired or invalidated.
29. **NOTICES.** Upon an Event of Default, the COUNTY shall send a notice of such default in accordance with this Section and subject to the cure periods permitted under Sections 19 and 20 hereof. The COUNTY and DCHA shall accept any cure proffered by RECIPIENT's senior lender and/or investor member as a cure proffered by RECIPIENT; provided, however, that neither RECIPIENT's senior lender nor its investor member shall be obligated to proffer a cure. Notices, reports and communications shall be in writing and shall be deemed to have been properly given when personally delivered to the Party, or three (3) days after the same is sent by certified or registered U.S. mail, postage prepaid, or by overnight courier property addressed to the Party entitled to the receive such notice as set forth:

**If to Recipient:**

Taylor Pointe Apartments, LLC  
c/o MSP Real Estate, Inc.  
1295 Northland Drive, Suite 207  
Mendota Heights, MN 55120

*With a copy to:*

Foley & Lardner LLP  
150 East Gilman Street Suite 5000  
Madison, WI 53703  
Attn: Katherine Rist

*With a copy to:*

First Business Bank  
401 Charmany Drive  
Madison, WI 53719  
Attn: Brian Hagen, Director of Commercial Real Estate  
and Joe Clary, Controller

*With a copy to:*

Reinhart Boerner Van Deuren s.c.  
1000 North Water Street, Suite 1700  
Milwaukee, WI 53202  
Attn: David B. Schulz

**If to County:**

Dane County  
Attn: Dane County Office of Workforce and Economic Development  
City-County Building Rm. 421  
210 Martin Luther King Jr., Blvd.  
Madison, WI 53703

With a copy to:

Office of the Corporation Counsel  
City County Building, Room 419  
210 Martin Luther King Jr. Blvd.  
Madison, WI 53703

**If to DCHA:**

Dane County Housing Authority  
Attn: Executive Director  
6000 Gisholt Drive, Suite 203  
Monona, WI 53713

Any Party may, at any time, give notice in writing to the other Parties of a change of address for purposes of this paragraph.

31. Photo-voltaic system. A portion of the proceeds of the grant from the County to DCHA, and the Loan from DCHA to Recipient, is to incentivize the inclusion of a photo-voltaic solar array on the Property. Recipient has contracted, or will contract, with a third party solar specialist to determine the exact specifications of the photo-voltaic system. In the event the Recipient fails to include a photo-voltaic system in the construction of the development on the Property, and such failure remains uncured for one year after written notice to Recipient from DCHA or the County of such failure, Recipient shall be obligated to make a prepayment (without any prepayment penalty) to DCHA in the amount of \$50,000.

SIGNATURE PAGE TO FOLLOW

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first above written.

**RECIPIENT**


**TAYLOR POINTE APARTMENTS, LLC**

By: Taylor Pointe Apartments Managing  
Member, LLC

Its: Managing Member

By: MSP Taylor Point Apartments, LLC


Its: Authorized Member

By:   
Mark Hammond, Authorized Member



IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first above written.

**DANE COUNTY HOUSING AUTHORITY,**  
a quasi-municipal corporation pursuant to  
section 59.23(22) of the Wisconsin Statutes

By:   
Karyn Knaak, Executive Director

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first above written.

**COUNTY OF DANE,**  
a Wisconsin County and body corporate  
pursuant to Chapter 59 of the Wisconsin  
Statutes.

By: \_\_\_\_\_  
Joe Parisi, Dane County Executive

**Exhibit A**

Lot One (1) of Certified Survey Map No. 15598 recorded in the Office of the Register of Deeds for Dane County, Wisconsin on January 28, 2021, as Document No. 5689049, located in the Village of McFarland, Dane County, Wisconsin.

*Intentionally Omitted.*

**Exhibit B**

**Exhibit C**

**Dane County Land Use Restriction Agreement**

*See attached.*

**LAND USE RESTRICTION  
AGREEMENT**

Document Number

Document Name

**THIS LAND USE RESTRICTION AGREEMENT** (the “Agreement”) is made and entered into as of the \_\_\_\_ day of \_\_\_\_\_, 2021, by TAYLOR POINT APARTMENTS, LLC, a Wisconsin limited liability company, and its successors and assigns (“Owner”) in favor and for the benefit of County of Dane, a Wisconsin quasi-municipal corporation, and its successors and assigns (“County”).

**RECITALS**

WHEREAS, Owner owns the property legally described on Exhibit A which is attached hereto and incorporated by reference (the “Property”), and located in McFarland, Wisconsin;

Recording Area

Drafted by and Return to:  
County of Dane  
Attn: Susan Rauti  
210 Martin Luther King Jr. Blvd.  
Madison, Wisconsin 53703

154/0610-032-1680-1 and  
154/0610-032-1650-1

Parcel Identification Number (PIN)

WHEREAS, Owner has built or will build a 51-unit affordable housing development on the Property;

WHEREAS, County will provide a grant to Dane County Housing Authority (“DCHA”), which DCHA shall loan to Owner (the “Loan”), all of which will happen subject to a Grant Agreement dated as of the date hereof by and among Owner, DCHA, and County (the “Grant Agreement”);

WHEREAS, as a condition precedent to County entering into the Grant Agreement, County requires that Owner restrict the use of the Property as hereinafter described (the “Restrictions”);

NOW, THEREFORE, in consideration of these premises and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Owner hereby covenants and agrees on behalf of itself and its successors in title to the Property and/or interest in Owner, as follows:

AGREEMENT:

ARTICLE 1  
REPRESENTATIONS, WARRANTIES, AND COVENANTS OF THE OWNER

The Owner represents, warrants, covenants and agrees as follows:

- 1.1 Application. The Restrictions set forth herein shall be applicable to forty-eight (48) of the residential units within the Property (the “Residential Units”).
- 1.2 Authority. Owner has the full legal right, power, and authority to execute and deliver this Agreement and to perform all the undertakings of Owner hereunder.
- 1.3 Information Correct. The information set forth in this Agreement, including the Recitals, are true and correct as of the date hereof and Owner will promptly notify the County upon the occurrence of any act or omission that immediately, or with the passage of time, makes any statement(s) herein untrue or incorrect in any material way.
- 1.4 Conflicting Agreements. Owner has not and shall not execute any other agreement with provisions contradictory to, or in opposition to, the provisions hereof. In any event, Owner represents, warrants, covenants, agrees, and acknowledges that the requirements of this Agreement are paramount and controlling as to the rights and obligations herein set forth and supersede any other requirements in conflict herewith.
- 1.5 Use of the Development. Owner shall not permit the use of any Residential Unit of the Development for any purpose other than rental housing and shall not take any action which would in any way otherwise impair the use of the Development as described in this subsection.
- 1.6 Non-Discrimination. Owner shall comply with all federal, state, and local fair housing laws, rules and regulations as now or hereafter in effect and shall not discriminate upon any basis prohibited by law in the lease, use, or occupancy of the Development or in connection with the employment or application for employment of persons for the operation and management of the Development or refuse to lease a unit to a holder of a voucher or certificate of eligibility under Section 8 of the United States Housing Act of 1937 because of the status of the prospective tenant as such holder. The Owner agrees to administer the Development to affirmatively further fair housing.
- 1.7 Occupancy Restrictions. Until the 30-year anniversary of the date hereof, Owner shall, at all times, ensure that the Project is occupied by qualifying tenants as set forth herein, to wit: seventeen (17) units will be rented to person(s) who earn 60% or less than the area median gross income adjusted for family size (the “AMI”) as determined by United States Department of Housing and Urban Development (“HUD”) from time to time with respect to Dane County; seventeen (17) units will be rented to person(s) who earn 50% or less than AMI as determined by HUD from

time to time with respect to Dane County; three (3) units will be rented to person(s) who earn 40% or less than AMI as determined by HUD from time to time with respect to Dane County; and eleven (11) units will be rented to person(s) who earn 30% or less than AMI as determined by HUD from time to time with respect to Dane County. Each of the Apartments shall be rent restricted such that Owner charges tenants no more than Owner would be permitted to charge pursuant to the rent limitations as published by Wisconsin Housing and Economic Development Authority (“WHEDA”) factoring in the number of bedrooms in the Apartment and it being located in McFarland, Wisconsin. County acknowledges that compliance with the income and rent restrictions set forth in this Section 1.7 shall be calculated consistently with the income and rent restrictions set forth in that certain Land Use Restriction Agreement Low-Income Housing Tax Credit to be entered into between Owner and WHEDA (the “WHEDA LURA”).

1.8 Evidence of Tenant Income. The Owner shall provide to the County the same evidence of tenant income that the Owner provides to WHEDA, to the fullest extent permitted by applicable law, and on the same terms and conditions that the Owner is required to provide the same to WHEDA pursuant to the WHEDA LURA.

- (a) The Owner shall obtain and maintain on file, as a condition to occupancy for each person who is intended to be a Qualifying Tenant, an Income Certification in a form acceptable to the County; which form may change from time to time (“Income Certification”). In addition, the Owner shall obtain from each such person whatever other information, documents, or certification are deemed necessary by the County to substantiate the Income Certification.
- (b) The form of lease to be utilized by the Owner in renting any units in the Development to any person who is intended to be a Qualifying Tenant shall provide for termination of the lease and consent by such person, subject to the eviction process, for failure to qualify as a Qualifying Tenant as a result of any material misrepresentation made by such person with respect to the Income Certification or the failure by such tenant to execute an Income Certification.
- (c) Income Certifications shall be maintained and accessible to the County with respect to each Qualifying Tenant who resides in a Department unit, and the Owner shall, promptly upon request, file a copy thereof with the County.
- (d) The status of a tenant as a Qualifying Tenant shall be determined no less frequently than annually.

1.9 Monitoring by the County.

- (a) The Owner shall permit, during normal business hours and upon reasonable notice, any duly authorized representative of the County to inspect any books and records of the Owner regarding the Development and with



respect to the incomes of Qualifying Tenants which pertain to compliance with the provisions of this Agreement.

- (b) The Owner shall submit any other information, documents, or certifications requested by the County that the County may deem reasonably necessary to substantiate the Owner's continuing compliance with the provisions of this Agreement and the Grant Agreement.

- 1.10 Reporting Requirements. Upon written request by County, Owner shall provide or make available to County an annual written report which shall, at a minimum, include the following information: number of tenants, how many units owned by Owner (whether or not part of the Premises) are rented to tenants with household incomes at 80%, 70%, 60%, 50%, 40% and 30% of the Area Median Income ("AMI" as determine by the U.S. Department of Housing and Urban Development), the number of eviction actions filed, the reason for eviction, the number of eviction notices issued to the tenants in the twelve months preceding the eviction filing, the number of eviction judgments granted, writs executed, and/or other case resolution (e.g. vacated prior to execution of writ or allowed to stay with conditions) in a form supplied by the County, and any other information reasonably requested by the County in writing that may affect the status of the Premises or would be necessary for determining tenants' compliance with the terms, covenants, and condition of this LURA. The eviction report described in this section shall be due to the County no later than February 1 and shall reflect the period from January 1 to December 31 of the previous calendar year.
- 1.11 Lien Priority. Owner shall not permit a lien or other encumbrance to exist with priority senior to this Agreement without the County's prior written consent (other than the WHEDA LURA (as defined in the Grant Agreement) and such other items recorded on title as of the date hereof that are expressly acceptable to the County, expressly including senior mortgage documents including, without limitation, the senior mortgages to be recorded by the construction lender and the permanent lender).
- 1.12 Organizational Documents. Owner has provided or will (within 30 days after the respective effective date) provide to the County its organizational documents (including without limitation articles of incorporation, articles of organization, certificate of partnership, bylaws, operating agreement, or partnership agreement).
- 1.13 Notice to County. Promptly upon discovering any existing violation of any of the covenants, restrictions, and representation set forth herein, Owner shall notify the County in writing of such violation. In the event that Owner becomes aware of any situation, event, or condition, which would result in noncompliance of the Development, Owner shall promptly give written notice thereof to the County and take any lawful action to cause the Development to comply with this Agreement.

ARTICLE 2  
EVENTS OF DEFAULT: REMEDIES

- 2.1 Events of Default. If County becomes aware of a violation of any of the provisions hereof, it shall give immediate written notice thereof to Owner directing Owner to remedy the violation within a reasonable specified period of time, which will be a minimum of 60 days. If any violation of this Agreement is not corrected to the satisfaction of the County within the period of time specified by the County in the notice described above, the County shall have the right, without further notice, to declare an event of default (“Event of Default”) under this Agreement. Owner’s investor member shall be given the opportunity to remedy any violation described herein on the same terms as the Owner, and any remedy tendered by the investor member shall be accepted or rejected by the County as if offered by the County.
- 2.2 Remedies. During the occurrence of an Event of Default, the County shall have the right to apply to any court, state or federal, for specific performance of this Agreement or an injunction against any violation of this Agreement or any other remedies at law or in equity or any such other action as shall be necessary or desirable so as to correct noncompliance with this Agreement. The Owner hereby acknowledges that the County and the other beneficiaries of this Agreement hereunder cannot be adequately compensated by monetary damages in the event of any default hereunder.

ARTICLE 3  
TERM OF AGREEMENT

- 3.1 Term of Agreement. The term of this Agreement and the restrictions imposed hereby shall commence upon initial occupancy of the Development. The term shall end on the thirty year anniversary of the date hereof.
- 3.2 Early Termination. Notwithstanding the provisions of Section 3.1 above, this Agreement and the restrictions imposed hereby shall terminate upon the date the Development is acquired by foreclosure (or instrument in lieu of foreclosure).

ARTICLE 4  
MISCELLANEOUS

- 4.1 Recitals Incorporated by Reference. The Recitals set forth above are hereby incorporated by reference and made part of this Agreement.
- 4.2 Covenants Run With the Land; Successors Bound. This Agreement shall be recorded in the real property records of the county where the Development is located. This Agreement shall run with the land and bind the Owner and its successors and assigns and all subsequent owners of the Development and all holders of any other interest therein.
- 4.3 Reliance by the County. The Owner hereby agrees that the Owner’s representations and covenants set forth herein may be relied upon by the County. The County may

conclusively rely upon statements, certificates, and other information provided by the owner and the Qualifying Tenants, and upon audits of the books and records of the Owner or the Development.

- 4.4 Release. The Owner hereby releases the County from any claim, loss, demand, or judgment arising out of the exercise in good faith of the County of any rights or remedies granted to the County under this Agreement. Specifically, the Owner acknowledges and agrees that it is the Owner's sole responsibility to ensure that this Agreement constitutes an Extended Low Income Housing Commitment.
- 4.5 Amendment. This Agreement may be amended only in writing as mutually agreed by Owner and the County.
- 4.6 Notices. All notices to be given pursuant to this Agreement shall be in writing and shall be deemed given when mailed by certified or registered mail, return receipt requested, to the parties hereto at the addresses set forth in the preamble, or to such other place as a party may from time to time designate in writing. The County and the Owner may, by notice given hereunder, designate any further or different addresses to which subsequent notices, certificates or other communications shall be sent. Notices to the Owner shall also be sent to the Owner's investor member for so long as the Owner has a low-income housing tax credit investor and senior lender, with such notices being sent to the following addresses:

First Business Bank  
401 Charmany Drive  
Madison, WI 53719  
Attn: Brian Hagen, Director of Commercial Real Estate  
and Joe Clary, Controller

*With a copy to:*  
Reinhart Boerner Van Deuren s.c.  
1000 North Water Street, Suite 1700  
Milwaukee, WI 53202  
Attn: David B. Schulz

- 4.7 Definitions and Interpretation. All the terms and provisions hereof shall be construed to effectuate the purpose set forth herein and to sustain the validity hereof. The titles and headings of this Agreement have been inserted for convenience of reference only and are not to be considered a part hereof and shall not in any way modify or restrict any of the terms or provisions hereof and shall not be considered or given any effect in construing this instrument or any provision hereof or in ascertaining intent, if any questions of intent should arise.
- 4.8 Governing Law. This Agreement shall be governed by the laws of the state of Wisconsin and, where applicable, the laws of the United States of America.

- 4.9 Severability. The invalidity of any clause, part, or provision of this Agreement shall not affect the validity of the remaining portions thereof
- 4.10 Multiple Counterparts. This Agreement may be simultaneously executed in multiple counterparts, all of which shall constitute one and the same instrument and each of which shall be deemed to be an original.

[Signature Page Follows]

IN WITNESS WHEREOF, the OWNER executed this Agreement as of the date first above written.

OWNER:

**TAYLOR POINTE APARTMENTS, LLC**

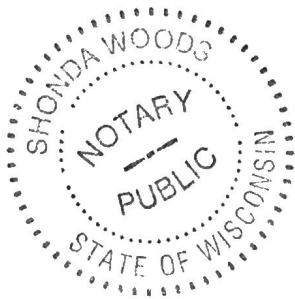
By: Taylor Pointe Apartments Managing Member, LLC  
Its: Managing Member

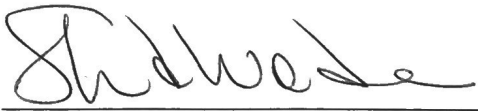
By: MSP Taylor Pointe Apartments, LLC  
Its: Authorized Member

BY :   
Mark Hammond, Authorized Member

STATE OF WISCONSIN     )  
  ) ss  
  Milwaukee  COUNTY     )

Personally came before me this 10 day of February, 2021, the above named Mark Hammond, the Authorized Member of MSP Taylor Pointe Apartments, LLC, the authorized member of Taylor Pointe Apartments Managing Member, LLC, the Managing Member of Taylor Pointe Apartments, LLC, to me known to be the person who executed the foregoing instrument and acknowledged the same.



  
Notary Public State of Wisconsin  
My Commission: 7-10-2024

IN WITNESS WHEREOF, COUNTY executed this Agreement as of the date first above written.

COUNTY OF DANE, WISCONSIN  
a Wisconsin county and body corporate pursuant to Chapter  
59 of the Wisconsin Statutes

By: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

Attested by: \_\_\_\_\_  
Name: \_\_\_\_\_  
Title: \_\_\_\_\_

STATE OF WISCONSIN    )  
  ) ss  
\_\_\_\_\_ COUNTY )

Personally came before me this \_\_\_\_ day of \_\_\_\_\_, 2021, the above named \_\_\_\_\_ and \_\_\_\_\_ of County of Dane, to me known to be the person who executed the foregoing instrument and acknowledged the same.

\_\_\_\_\_  
Notary Public State of Wisconsin  
My Commission: \_\_\_\_\_

**EXHIBIT A  
TO LAND USE RESTRICTION AGREEMENT**

**LEGAL DESCRIPTION**

Lot 1 of Certified Survey Map No. 15598, recorded in the Office of the Register of Deeds for Dane County, Wisconsin on January 28, 2021, as Document No. 5689049, located in the Village of McFarland, Dane County, Wisconsin.

UNDERLYING PINs: 154/0610-032-1680-1 and 154/0610-032-1650-1

**Exhibit D**

**Unit Mix**

<b>% Set Aside</b>	<b># of Units</b>
1 BR - 30%	10
1 BR - 40%	2
1 BR - 50%	5
1 BR - 60%	3
2 BR - 30%	1
2 BR - 50%	5
2 BR - 60%	13
2 BR - Market	2
3 BR - 40%	1
3 BR - 50%	7
3 BR - 60%	1
3 BR - Market	1
Total Units	51



**Exhibit E**

**Subaward Note**

*See attached.*

## Promissory Note

### Cash Flow with Interest

**PROJECT NAME:** Taylor Pointe Apartments

**BORROWER NAME:** Taylor Pointe Apartments, LLC

**AMOUNT OF LOAN:** \$608,341

**PLACE:** **4900 Larson Beach Road, MCFARLAND, WISCONSIN**

**DATE:** \_\_\_\_\_, 2021

**FOR VALUE RECEIVED**, the Borrower promises to pay to the order of the DANE COUNTY HOUSING AUTHORITY (“DCHA”), at its offices located at 6000 Gisholt Drive, Suite 203, Monona, Wisconsin, 53713, the principal amount of Six Hundred Eight Thousand Three Hundred Forty-One and 00/100 Dollars (\$608,341) plus 2.00% simple interest beginning on April 1<sup>st</sup> of the year following the year in which final disbursement of the loan proceeds is made, and continuing for a period of 30 years. Interest only payments are due on an annual basis on April 1<sup>st</sup> of each year, contingent upon sufficient cash flow. Sufficient cash flow shall be determined in accordance with the priorities set forth in Section [ ] of the Borrower’s [First Amended and Restated] Operating Agreement, dated [ ], 2021. In the event there is insufficient cash flow to make an annual payment, whether in whole or in part, such unpaid amounts (“Deferred Payment”) shall be added to the payment due on April 1, 2052 (the “Maturity Date”). For any Deferred Payment of this loan, Borrower will be required to submit documentation to the DCHA, including, but not limited to, financial statements in form reasonably acceptable to the DCHA, establishing cash flow in a given year by April 1<sup>st</sup>. The adequacy of such documentation shall be determined in the reasonable discretion of the DCHA. Final payment of any principal, accrued interest, and Deferred Payments shall be payable in full on the Maturity Date unless sooner paid (the “Final Payment”). Failure to satisfy the Final Payment on the Maturity Date shall constitute a default hereunder. Prior to the Maturity Date if there is an event of sale, transfer, or change or discontinuance in the permitted use of the Property (except as permitted under the terms of this Note or the Mortgage, as defined below) located at 4900 Larson Beach Road, Village of McFarland, Dane County, Wisconsin (the “Property”) the legal description of which is attached as Exhibit A, this note will become due and payable immediately. The proceeds of this loan are intended to fund the construction of that certain affordable mixed use development consisting of fifty-one (51) residential rental units on the Property (the “Project”).

**THIS NOTE** is evidenced by an Affordable Housing Development Fund Grant Agreement dated as of the date hereof (the “Agreement”) and is secured by a Mortgage given by the Borrower to the DCHA dated of even date (the “Mortgage”).

**DELINQUENCY CHARGE.** Except for an approved Deferred Payment, if a payment owed under the Note is not paid on or before the 15th day after its due date, the DCHA may collect a delinquency charge equal to 12% per annum on the unpaid balance until the amount due under the Note is paid in full.

**PREPAYMENT.** Borrower shall have the right to prepay this Note at any time without penalty, provided however that this Note may not be prepaid in full prior to the date that is fifteen years from the date hereof without the prior consent of DCHA.

**FOLLOWING** all applicable notice and cure periods provided in the Agreement, the Mortgage, this Note, including the entire balance of principal and interest, together with late charges, shall become immediately due and payable to the DCHA without notice or demand upon the occurrence of any of the following:

- a) If the Borrower shall default in any of the covenants, agreements, provisions, terms or conditions of the Mortgage or Agreement, which provisions are incorporated herein by reference, and the default is not cured within the time period provided in this Note, the Mortgage or Agreement, as applicable.
- b) Subject to the terms of the Agreement, title to, or equitable ownership in, the Property is transferred to any party other than MSP Real Estate, Inc., or an affiliate thereof. The managing member of the Borrower shall be an acceptable successor owner of the Property, or an equitable interest therein, and a transfer thereto shall not require the consent of the DCHA, provided that managing member provides notice of the transfer to the DCHA.
- c) If Borrower permits or allows any use of the Property other than as the Project as described in the Loan Contracts.

Notwithstanding anything to the contrary in this Note, the Agreement or the Mortgage, [\_\_\_\_\_] a [\_\_\_\_\_], and/or its affiliates, the investor member of the Borrower ("Investor Member") shall have the right, but not the obligation, to cure any defaults of the Borrower hereunder, and the DCHA agrees to accept such cures tendered by the Investor Member on behalf of the Borrower, and the Investor Member shall be afforded any cure periods as may be applicable to Borrower.

The Borrower and endorser of this Note agrees to waive demand, notice of non-payment and protest, and in the event suit shall be brought for the collection hereof, or the same has to be collected upon demand of an attorney, to pay reasonable attorney's fees for making such collection, through and including all appellate levels and post-judgment proceedings.

No delay or omission on the part of the holder hereof in exercising any right hereunder shall operate as a waiver of any such right or of any other right under this Note. A waiver on any one occasion shall not be construed as a bar to or a waiver of any such right on any future occasion. The Borrower for itself, its successors and assigns, does hereby expressly waive presentment for payment and notice of nonpayment. It is expressly understood and agreed that the Borrower shall not be released from the covenants herein contained by reason of any forbearance or extension of time granted or release of any subsequent owner or owners of the Property mortgaged as secured for this obligation.

The "Loan Contracts" are this Note, and the Mortgage which explicitly secures the Note, the Agreement, and the County LURA each executed by the Borrower in connection with the loan evidenced by this Note ("Loan").

Except as otherwise provided herein, this Note shall be non-recourse to Borrower in that Borrower and its members shall have no corporate liability under the Loan Contracts for the repayment of the Loan or for the performance of any other obligation of Borrower thereunder, and

the DCHA's only recourse for the satisfaction of the Loan and the performance of such obligations shall be the DCHA's exercise of its rights and remedies with respect to the Property. This Note may be prepaid in whole or in part, at any time, without penalty.

Borrower shall be corporately liable to the DCHA, to the extent not satisfied from the exercise of the DCHA's right and remedies with respect to the Property described in the Mortgage, for repayment of the portion of the Loan equal to any loss or damage suffered by the DCHA as a result of:

1. the fraud or intentional material misrepresentation by Borrower in connection with the application for or creation of the Loan or any request by Borrower for any action or consent by the DCHA in connection with the Loan; or
2. subject to the rights of any holder of a superior lien on the Property, failure of Borrower to:
  - i. pay to the DCHA, upon demand after the occurrence of any event of default which is not timely cured, all payments to which DCHA is entitled under the Loan Contracts;
  - ii. apply all Property insurance proceeds and condemnation proceeds as required by the Loan Contracts; or
  - iii. apply Property rents, first to the payment of reasonable Property operating expenses (including property management fee and taxes) and amounts payable to, or at the direction of, and holder of superior lien on the Property, and then the amounts payable under the Loan Contracts in accordance with the priorities set forth in the Borrower's [Amended and Restated] Operating Agreement.

Notwithstanding the foregoing, Borrower will not be corporately liable to the extent that Borrower lacks the legal right to direct the disbursement of any funds because of a bankruptcy, receivership or similar judicial proceedings.

This Note may not be changed orally, but only by an agreement in writing signed by the party against whom enforcement is sought.

The Borrower may draw up to 90% of the Loan proceeds to be used for eligible construction costs of the Project. Borrower shall provide evidence of full project financing before funds will be released. DCHA shall withhold 10% of the Loan proceeds (\$60,834.10) until a certificate of occupancy for the Project has been issued by the Village of McFarland.

The right of the holder of this Note to payment of any of the indebtedness evidenced by this Note is and will at all times be subordinate to the right of First Business Bank, its successors and assigns and any participating lender ("Senior Lender"), under a note or notes dated [\_\_\_\_], 2021 ("Senior Note") to payment in full of the indebtedness evidenced by the Senior Note. The foregoing subordination is pursuant to a Subordination Agreement dated as of [\_\_\_\_], 2021 between Senior Lender, Borrower and DCHA. This Note may be assigned by DCHA at any time.

**THE BORROWER** acknowledges receipt of an exact copy of this Note.

**NOTICE TO BORROWER**

- A. DO NOT SIGN THIS IF IT CONTAINS ANY BLANK SPACES.**
- B. YOU ARE ENTITLED TO AN EXACT COPY OF ANY AGREEMENTS YOU SIGN.**
- C. YOU HAVE THE RIGHT AT ANY TIME TO PAY IN ADVANCE THE UNPAID BALANCE DUE UNDER THIS NOTE WITHOUT PENALTY OR PREMIUM DUE.**

Signed and sealed as of the \_\_\_\_ day of \_\_\_\_, 2021 at \_\_\_\_\_, Wisconsin.

**TAYLOR POINTE APARTMENTS, LLC**

a Wisconsin Limited Liability Company

By: Taylor Pointe Apartments Managing Member, LLC  
Its: Managing Member

By: MSP Taylor Pointe Apartments, LLC  
Its: Authorized Member

By:   
Mark Hammond, Authorized Member

## **EXHIBIT A**

Lot 1 of Certified Survey Map No. 15598, recorded in the Office of the Register of Deeds for Dane County, Wisconsin on January 28, 2021, as Document No. 5689049, located in the Village of McFarland, Dane County, Wisconsin.

UNDERLYING PINs: 154/0610-032-1680-1 and 154/0610-032-1650-1

**Exhibit F**

**Tenancy Addendum**

*See attached.*



## Tenancy Addendum

dents to this RFP that agree to include the following provisions within all tenant leases or as an addendum to all tenant leases will receive 10 points.

- a. **Security Deposits.** The amount of a security deposit shall not be more than one month's rent.
- b. **Late Fees and Other Fees.** Late fees must be set forth in the rental agreement. Late fees shall not exceed 5% of the tenant's portion of the monthly rent. Other penalty fees are prohibited. All other fees must be directly related to the cost for a specific amenity or service provided to the tenant and comply with all applicable laws.
- c. **Rights of Youth to Access Common Spaces.** Youth under the age of 18 are allow to use and enjoy common areas without supervision. This does not preclude reasonable rules in ensure the safety of children and youth.
- d. **Good Cause for Termination.** A tenancy may not be terminated during or at the end of the lease unless there is good cause. Good cause is defined in include the following: (i) a serious violation of the lease; (ii) repeated minor violations of the lease; or (iii) a refusal to re-certify program eligibility. Repeated means a pattern of minor violations, not isolated incidents. Termination notices and procedures shall comply with Chapter 704 of Wisconsin Statutes and federal law, when applicable. Written notice is required for non-renewal and shall include the specific grounds for non-renewal and the right of the tenant to request a meeting to discuss the non-renewal with the landlord or landlord's property management agent within fourteen (14) days of the notice. If requested, the landlord or property management agent will meet with the tenant to discuss the non-renewal, allow the tenant to respond to the alleged grounds for non-renewal, and pursue a mutually acceptable resolution.
- e. **Reasonable Guest Rules.** Tenants have the right to have guests. In the event the property management establishes rules related to guests, they must be reasonable. Unreasonable rules include, but are not limited to the following: (1) Prior authorization of guests by the property management, unless the guest is staying for an extended period of time (e.g. more than 2 weeks); (2) Prohibition on overnight guests; (3) Requiring that the resident be with the guest at all times on the property. (4) Requiring guests to show ID unless requested by the tenant. (5) Subjecting caregivers, whether caring for a child or children, or an adult with disabilities, to limitations on the number of days for guests.

Landlord may ban a person who is not a tenant from the rental premises if the person has committed violent criminal activity or drug related criminal activity at rental premises. No person shall be banned from the rental premises without the consent of the tenant unless the following have taken place:

- (1) A notice of the ban is issued to the tenant stating the:
  - (a) name of the person banned,
  - (b) grounds for the ban including, (i) the specific facts detailing the activity resulting in the ban; (ii) the source of the information relied upon in making the

## SECTION 5 – REQUIRED FORM – ATTACHMENT F

ban decision; and (iii) a copy of any criminal record reviewed when making the ban decision; and

(c) the right of the tenant to have a meeting to dispute the proposed ban, discuss alternatives to the ban, and address any unintended consequences of the proposed ban.

(2) If requested, a hearing on the ban has taken place to provide the tenant an opportunity to dispute the proposed ban, discuss alternatives of the ban, and address any unintended consequences of the proposed ban.

A tenant may not invite or allow a banned person as a guest on the premises, provided the Landlord has followed the proper procedure and given notice to Tenant as set forth herein.

A tenant who violates the guest policy may be given a written warning detailing the facts of the alleged violation. The written warning shall detail the violation, and warn the tenant that repeated violations may result in termination of tenancy. Tenants that repeatedly violate the guest policy, (e.g. three (3) or more violations within a twelve (12) month period) may be issued a notice of termination in accordance with state and federal law.

Nothing in this policy limits a person's right to pursue a civil order for protection against another individual.

- f. **Parking Policies.** Parking policies and practices must comply with applicable laws. Vehicles shall not be towed to a location that is more than 6 miles from the rental premises, unless there is not a towing company with a tow location available within 6 miles.

**Exhibit G**

**Fair Tenant Selection Criteria**

*See attached.*

## Fair Tenant Selection Criteria

Respondents to this RFP that agree to the tenant selection criteria below will receive 10 points.

### **General Screening Process**

The screening process applied to the project must not deny applicants based on the following:

- a. Inability to meet a minimum income requirement if the applicant can demonstrate the ability to comply with the rent obligation based on a rental history of paying at an equivalent rent to income ratio for 24 months;
- b. Lack of housing history;
- c. Credit score;
- d. Information on credit report that is disputed, in repayment, or unrelated to a past housing or utility (gas, electric, and water only) obligations.
- e. Inability to meet financial obligations other than housing and utilities necessary for housing (gas, electric, water).
- f. Owing money to a prior landlord or negative rent payment history if the tenant's housing and utility costs were more than 50% of their monthly income.
- g. Owing money to a prior landlord or negative rent or utility payment history if applicant does one of the following: (1) establishes a regular record of repayment of the obligation; 2) signs up for automatic payment of rent to the housing provider; or (3) obtains a representative payee.
- h. Wisconsin Circuit Court Access records;
- i. Criminal activity, except: (i) a criminal conviction within the last two years for violent criminal activity or drug related criminal activity resulting in a criminal conviction, and (ii) if the program or project is federally assisted, criminal activity for which federal law currently requires denial. (*Violent criminal activity* is defined in 24 C.F.R § 5.100 and means any criminal activity that has as one of its elements the use, attempted use, or threatened use of physical force substantial enough to cause, or be reasonably likely to cause, serious bodily injury or property damage. "Drug related criminal activity" is defined in Wis. Stat. s. 704.17(3m)(a)(2). "Drug-related criminal activity" means criminal activity that involves the manufacture or distribution of a controlled substance. "Drug-related criminal activity" does not include the manufacture, possession, or use of a controlled substance that is prescribed by a physician for the use of by a disabled person, as defined in s. 100.264(1)(a), and manufactured by, used, by or in the possession of the disabled person or in the possession of the disabled person's personal care worker or other caregiver. )
- j. Membership in a class protected by Dane County fair housing ordinances and non-discrimination ordinances in the municipality where the project is located.

### **Denial Process**

- 1) Prior to a denial based on a criminal record, the housing provider shall provide the applicant access to a copy of the criminal record at least five days prior to the in-person appeal meeting and an opportunity to dispute the accuracy and relevance of the report, which is already required of HUD assisted housing providers. See 24 C.F.R. § 982.553(d), which applies to public housing agencies administering the section 8 rent assistance program.

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- 2) Prior to a denial based on a criminal record, the housing provider shall provide the applicant the opportunity to exclude the culpable family member as a condition of admission of the remaining family members.
- 3) Prior to a denial decision, the housing provider is encouraged to meet with the applicant to review their application and make an individualized determination of their eligibility, considering: (a) factors identified in the provider's own screening policies, (b) if applicable, federal regulations, and (c) whether the applicant has a disability that relates to concerns with their eligibility and an exception to the admissions rules, policies, practices, and services is necessary as a reasonable accommodation of the applicant's disability. In making a denial decision, the housing provider shall consider all relevant circumstances such as the seriousness of the case, the extent of participation or culpability of individual family members, mitigating circumstances related to the disability of a family member, and the effects of denial on other family members who were not involved in the action or failure.
- 4) The property manager will base any denial on sufficient evidence. An arrest record or police incident report is not sufficient evidence. Uncorroborated hearsay is not sufficient evidence.
- 5) Denial notices shall include the following:
  - a) The reason for denial with details sufficient for the applicant to prepare a defense, including:
    - i) The action or inaction forming the basis for the denial,
    - ii) Who participated in the action or inaction,
    - iii) When the action or inaction was committed, and
    - iv) The source(s) of information relied upon for the action or inaction.
  - b) Notice of the applicant's right to a copy of their application file, which shall include all evidence upon which the denial decision was based.
  - c) Notice of the applicant's right to copies of the property manager's screening criteria.
  - d) Notice of the right to request an in-person appeal meeting on the denial decision by making a written request for a hearing within 45 days. The housing provider is not required to hold the unit open while the appeal is pending.
  - e) Notice of the right to have an advocate present at the in-person appeal meeting and of the right to be represented by an attorney or other representative.
  - f) Notice of the right to present evidence in support of their application, including, but not limited to evidence related to the applicant's completion or participation in a rehabilitation program, behavioral health treatment, or other supportive services.
- 6) The if the applicant requests an in-person appeal meeting, the hearing will be conducted by a person who was not involved in or consulted in making the decision to deny the application nor a subordinate of such a person so involved.
- 7) The in-person appeal meeting shall be scheduled within ten working days of the request, unless the applicant requests a later date.
- 8) A written decision on the application shall be provided to the applicant within ten working days after the in-person appeal meeting.