

Minutes - Final Unless Amended by Committee

Airport Commission

Wednesday, March 18, 2015

5:30 PM

Robert B. Skuldt Conference Room at the Airport

Robert B. Skuldt Conference Room at the Airport

A. Call To Order

Chair Probasco called the meeting of the Airport Commission of March 18, 2015, to order at 5:30pm

Present: 6 - PAUL RUSK, DAVE de FELICE, SALLY PROBASCO, WILLIAM HAIGHT, PERRY

ARMSTRONG and DONALD ESPOSITO JR.

Absent: 3 - DENNIS O'LOUGHLIN, GEORGE GILLIS and ANDREW SCHAUER

Staff Present: Livingston; Jensen; Jones and Ladell

Guests Present: Mike Stark, Madison College; Hamid Noughani, Assemblage Architects; and Justin Frahm, JSD

Engineering

Pledge of Allegiance

The pledge was recited.

B. Public Comment on Items not on the Agenda

There was no public comment.

C. Consideration of Minutes

1. 2014 FEB 18, 2015 AIRPOI MIN-614

FEB 18, 2015 AIRPORT COMMISSION MINUTES

Attachments: 2014 MIN-614 Airport Commission minutes Feb. 18, 2015.pdf

A motion was made by Cmsnr. de Felice, seconded by Cmsnr. Armstrong, that the minutes from the February 18, 2015 Airport Commission meeting be

approved. The motion carried by a voice vote.

D. Fund Transfers - none

E. Referrals (Resolutions & Ordinance Amendments)

1. <u>2014</u> RES-570 AUTHORIZING EXECUTION OF LEASES FOR RENTAL CAR CONCESSIONS AT THE DANE COUNTY REGIONAL AIRPORT

Attachments: 2014 RES-570.pdf

2014 RES-570 Fiscal Note.pdf

Kim Jones presented background and details of the leases. Motion was made by Cmsnr. ARMSTRONG, seconded by Cmsnr. HAIGHT, that the Resolution be recommended for approval. Motion carried 6-0.

F. Items Requiring Committee Action

1. Mileage and Per Diem (Airport Commission)

Motion by Cmsnr. de Felice, seconded by Cmsnr. Armstrong to approve mileage and per diem for the following commissioners in attendance at tonight's meeting: Armstrong; de Felice; Esposito; Haight; Probasco; and Rusk. Motion carried by a voice vote.

G. Presentations

1. Madison College - Proposed Main Campus Construction

Mike Stark from Madison College presented an overview of proposed culinary addition and renovation to the main building on the Truax campus. The project will give much needed updates and space for the current students enrolled in the program.

Mike Stark introduced the project architect, Hamid Noughani, from Assemblage Architects. He explained that the project was needed for the college's popular culinary program, baking program, and for student food services. A brief question and answer period followed.

Mr. Noughani introduced Justin Frahm from JSD Engineering who gave an overview of the parking. Mr. Frahm pointed out that the one-way flow for dropping off students and for short-term parking would remain a one-way flow. He addressed questions about recent parking lot flooding and was happy to report that the problems were fixed.

Mr. Stark concluded that the entire project would begin in mid-July of this year and that it would take 2.5 to 3 years to complete with a budget of \$5.6 million.

Discussion ensued addressing the necessary steps to coordinate with the proper agencies to keep the project moving along.

H. Reports to Committee

1. Activity Report

Director Livingston reported that enplaned passenger traffic increased nearly 4% from January 2014. Some capacity will be reduced in May and June when compared to last year and Delta will eliminate its non-stop flight to Cincinnati in May. Delta is adding capacity through larger aircraft to Minneapolis, and Atlanta which will compensate for the seat loss to Cincinnati.

2. Air Park Issues

Kim Jones re-capped from the last commission meeting that there were two legal actions currently in mediation and settlement discussions are underway.

3. Airfield construction update

Dave Jensen reported that finishing touches, including landscaping and wayfinding, will complete the parking ramp addition. He then summarized three major projects that will begin this summer. The first is upgrade of runway 18/36 instrument landing system to a category 2 or 3 system. After completion it is expected that the airport will accommodate a larger number of inclement weather landings. The upgrade after a test period should be complete by February. The second project is to change certain taxiway-runway connection points. Jensen presented photos pointing out where the connection points need to be changed to run perpendicular to the runways. This will be done from July 22 to August 17. The third project is to create a taxiway on the south ramp with stronger pavement to allow for larger aircraft to access the air cargo ramp without operating on runway 14/32. There will be two new Glycol pads located on the taxiway. The project should be completed this summer. This project is 90% funded by AIP and 5% state-funded and 5% county.

4. Update on 2014 RES-534 Authorizing Assignment and Amendment of Lease No. DCRA 96-12 Involving Land at Dane County Regional Airport

Jones reported that approval of the lease amendment was halted at the request of the lessee so therefore, at staff request, the chair of Public Works & Transportation asked that the Resolution be referred back from the county board to the Public Works & Transportation committee. This may still go forward and rent is being paid on the property. Jones will keep the commission up to date on the status of this sale.

I. Future Meeting Items and Dates

Chair Probasco announced that the Commission would meet next on, Wednesday, April 15th at 5:30pm. The Noise abatement subcommittee would meet on Thursday, April 23rd at 5:30pm, in the Skuldt Conference Room at the Airport.

J. Such Other Business as Allowed by Law

K. Adjourn

Motion by Cmsnr. Armstron, seconded by Cmsnr. de Felice to adjourn. Motion carried by a voice vote. Meeting adjourned at 6:34pm.

Respectfully Submitted: Sally Probasco, Chair cil



Legislation Details (With Text)

Passed

Name:

File #: 2014 MIN- Version: 1

614

Type: Minutes Status:

File created: 2/25/2015 In control: Airport Commission

On agenda: 3/18/2015 **Final action:** 3/18/2015

Title: FEB 18, 2015 AIRPORT COMMISSION MINUTES

Sponsors:

Indexes:

Code sections:

Attachments: 2014 MIN-614 Airport Commission minutes Feb. 18, 2015.pdf

DateVer.Action ByActionResult3/18/20151Airport CommissionapprovedPass

FEB 18, 2015 AIRPORT COMMISSION MINUTES



Minutes - Final Unless Amended by Committee

Airport Commission

Wednesday, February 18, 2015

5:30 PM

Robert B. Skuldt Conference Room at the Airport

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A. Call To Order

Vice-Chair William Haight called the meeting of the Airport Commission of February 18, 2015, to order at 5:30pm

Present: 7 - PAUL RUSK, GEORGE GILLIS, DAVE de FELICE, WILLIAM HAIGHT, PERRY

ARMSTRONG, DONALD ESPOSITO JR. and ANDREW SCHAUER

Absent: 2 - DENNIS O'LOUGHLIN and SALLY PROBASCO

Staff Present: Livingston; Jensen; Jones and Ladell

Pledge of Allegiance

The Pledge was recited.

B. Public Comment on Items not on the Agenda

There was no public comment.

C. Consideration of Minutes

1. <u>2014</u> DECEMBER 1 MIN-514

DECEMBER 17, 2014 COMMISSION MINUTES

Attachments: 2104 MIN-514 DEC. 17, 2014 MIN.pdf

A motion was made by Cmsnr. de FELICE, seconded by Cmsnr. ARMSTRONG, that the Minutes from the December 16, 2015 Airport Commission meeting be approved. The motion carried by a voice vote.

D. Fund Transfers - none

E. Referrals (Resolutions & Ordinance Amendments)

2014 AUTHORIZING AMENDMENTS EXTENDING THE TERM OF

RES-471 OPERATING AGREEMENT AND TERMINAL BUILDING LEASES OF

COMMERCIAL AIR SERVICE AIRLINES PROVIDING SCHEDULED

SERVICE AT THE DANE COUNTY REGIONAL AIRPORT

Sponsors: RUSK

Attachments: 2014 RES-471.pdf

2014 RES-471 Fiscal Note

Motion by Cmsnr. Armstrong, seconded by Cmsnr. de Felice, that the resolution

be recommended for approval. Motion carried (7-0)

2. 2014 AUTHORIZING ASSIGNMENT AND AMENDMENT OF LEASE NO.

RES-534 DCRA 96-12 INVOLVING LAND AT DANE COUNTY REGIONAL

AIRPORT

Sponsors: RUSK, de FELICE, O'LOUGHLIN and SCHAUER

Attachments: 2014 RES-534.pdf

2014 RES-534 Fiscal Note.pdf

2014 RES-534 CONTRACT 10872B.pdf

Motion by Cmsnr. Armstrong, seconded by Cmsnr. Gillis that the resolution be

recommended for approval. Motion carried (7-0)

F. Items Requiring Committee Action

1. Mileage and Per Diem

Motion by Cmsnr. Armstrong, seconded by Cmsnr. Esposito to approve mileage and per diem for the following commissioners in attendance at tonight's meeting: Armstrong; de Felice; Esposito; Gillis; Haight; Rusk and Schauer. Motion Carried. (7-0)

G. Presentations - none

H. Reports to Committee

1. Air Park Development Subcommittee Chair's Update

Don Esposito, Chair of Air Park Development Subcommittee presented two graphics to illustrate parcel of land owned by Airport and why potential developer of the parcel decided not to proceed with project. The question then was whether or not the staff and commission should proceed with an alternate site. Discussion, questions and answers ensued. Agreement was reached to not rush the matter and to potentially consider a future relationship with a commercial broker.

2. 2014 AIRPORT SUSTAINABILITY PLAN

Attachments: 2014 rpt-6422-18.pdf

Director Livingston introduced Dave Jensen, Deputy Airport Director - Facilities and Operations to present the Airport Sustainability Plan. Dave Jensen presented a power-point highlighting the sustainability plan for the Dane County Regional Airport and pointed out that the Airport incorporates their own goals and objectives into the county's overall plan, as well. He highlighted short-term, mid-term and long term initiatives as well as pointing out the ongoing initiatives and projects. There were questions and answers and Director Livingston gave concluding comments.

3. Activity Report

Livingston presented the Airport Activity Report. Enplaned passengers from the same time last year was about the same dropping by just around 1%. 81% of seats were filled for the same time period.

4. Air Park Issues

Deputy Airort Director - Finance & Administration, Kim Jones, updated the commissioners on a filed lawsuit with a current lease holder of several properties on Airport property. She will keep the commission up-to-date as the matter progresses.

I. Future Meeting Items and Dates

Vice-Chair Haight announced that the next commision meeting is scheduled for, Wednesday, March 18, 2015 at 5:30p.m. in the Skuldt Conference room at the Airport.

J. Such Other Business as Allowed by Law

Livingston invited commissioners to a press event that will take place on Tuesday, March 3rd to kick-off the 2015 advertising campaign. An official invitation with additional details regarding the event will be sent out soon.

K. Adjourn

Motion to adjourn by Cmsnr. de Felice, seconded by Cmsnr. Gillis to adjourn. Motion carried by a voice vote. Meeting adjourned at 6:40p.m.



Legislation Details (With Text)

File #: 2014 RES- Version: 1

570

3/5/2015

'n

Airport Commission

Type: Resolution Status: In Committee

On agenda: Final action:

Title: AUTHORIZING EXECUTION OF LEASES FOR RENTAL CAR CONCESSIONS AT THE DANE

In control:

Name:

COUNTY REGIONAL AIRPORT

Sponsors: PAUL RUSK, ANDREW SCHAUER

Indexes:

File created:

Code sections:

Attachments: 2014 RES-570.pdf

2014 RES-570 Fiscal Note.pdf

Date	Ver.	Action By	Action	Result
3/18/2015	1	Airport Commission	recommended for approval	Pass
3/10/2015	1	Public Works & Transportation Committee	recommended for approval	Pass
3/6/2015	1	County Board	referred	
3/6/2015	1	County Board	referred	
3/6/2015	1	County Board	referred	

AUTHORIZING EXECUTION OF LEASES FOR RENTAL CAR CONCESSIONS AT THE DANE COUNTY REGIONAL AIRPORT

2014 RES-570

AUTHORIZING EXECUTION OF LEASES FOR RENTAL CAR CONCESSIONS AT THE DANE COUNTY REGIONAL AIRPORT

After publishing notice to interested parties, the Dane County Regional Airport has negotiated concession leases with five firms for the provision of rental car services at the Airport. The rental car brands represented are Avis, Budget, Enterprise, Hertz and National/Alamo. The leases will be entered into with the following five firms: Midwestern Wheels, Inc.; Vehicle Rental Services, LLC; Enterprise Rent-A-Car Company, Inc.; Hertz Corporation; and Midwest Car Corporation. Each lease has a term of four years and nine months. Rent payment under the leases is set as the greater of 10% of gross receipts derived from business at the Airport, or a minimum annual guarantee set annually at 80% of the fees and charges paid for the previous year. The lease also provides for the payment of rent for ready and return covered and surface parking spaces and terminal counter and office space.

NOW, THEREFORE, BE IT RESOLVED that the Dane County Executive and the Dane County Clerk are authorized to execute on behalf of Dane County five Airport car rental concession leases with the firms identified above.

DANE COUNTY POLICY AND FISCAL NOTE

X Original Update	Substitute No.
Sponsor: Supervisor Rusk	Resolution No. 2014 RES-570
Vote Required:	Ordinance Amendment No
Majority X Two-Thirds	

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AUTHORIZING EXECUTION OF LEASES FOR RENTAL CAR CONCESSIONS AT THE DANE COUNTY REGIONAL AIRPORT

Policy Analysis Statement:

Brief Description of Proposal -

The Dane County Regional Airport has negotiated new concession leases with five firms for the provision of rental car services at the Airport under terms substantively similar to current agreements. This resolution authorizes execution of the new leases.

Current Policy or Practice -

The Dane County Regional Airport has rental car concession leases with five firms for the provision of rental car services at the Airport. These agreements expire March 31, 2015.

Impact of Adopting Proposal -

The same five rental car companies will continue to provide rental car services to customers at the Dane County Regional Airport and the County will continue to collect concession fees under the new leases.

Fiscal Estimate:

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Fiscal Effect (check all that apply) -		Budget Effect (check all that apply)		
	No Fiscal Effect	X No Budget Effect		
X	Results in Revenue Increase	Increases Rev. Budget		
	Results in Expenditure Increase	Increases Exp. Budget		
	Results in Revenue Decrease	Decreases Rev. Budget		
	Results in Expenditure Decrease	Decreases Exp. Budget		
		Increases Position Authority		
		Decreases Position Authority		
		Note: if any budget effect, 2/3 vote is required		

Narrative/Assumptions about long range fiscal effect:

The lease term is for four years and nine months, ending December 31, 2019. The concession revenue collected by the County will vary with the sales volume of the rental car companies. The County will receive the greater of 10% of gross receipts generated at the airport or a minimal annual guarantee set at 80% of the fees and charges paid for the previous year. Additional amounts will be collected as rental fees for terminal counter/office space, and parking spaces.

Expenditure/Revenue Changes:

	Current Year		Annualized			Current Year		Annualized	
Expenditures -	Increase	Decrease	Increase	Decrease	Revenues -	Increase	Decrease	Increase	Decrease
Personal Services					County Taxes				
Operating Expenses					Federal				
Contractual Services					State				
Capital					Other	\$1,875,000		\$2,500,000	
Total	\$0	\$0	\$0	\$0	Total	\$1,875,000	\$0	\$2,500,000	\$0

Personnel Impact/FTE Changes:

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None						

Prepared By:

Agency: Airport Division: Administration

 Prepared by: Doug Pickard
 Date: 03/05/15
 Phone: 246-3384

 Reviewed by: Kim Jones
 Date: 03/05/15
 Phone: 246-3391