

1 **2022 RES-307**

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3 **WASTE AND RENEWABLES CONTRACT FOR PURCHASE OF BUSCH VACUUM PUMP**
4 **SERVICE, PARTS, AND CONSUMABLES ON AN AS-NEEDED BASIS FROM BUSCH**
5 **CONSOLIDATED INC.**
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7 The Dane County Department of Waste & Renewables (W&R) owns and operates an active
8 landfill and Renewable Natural Gas (RNG) Plant at its location at 7102 US Hwy 12 &18,
9 Madison, Wisconsin 53718. The landfill gas is cleaned, compressed and injected into the high
10 pressure natural gas pipeline.

11
12 Busch Consolidated Inc is based out of Virginia Beach, Virginia and is the Original Equipment
13 Manufacturer (OEM) of the RNG Plant vacuum pumps required for the operations. Busch, as
14 the manufacturer of the Vacuum Pumps, has provided W&R with service support and supply of
15 goods (equipment, oil, parts) since construction and commissioning of the RNG Plant in 2019.
16 They are the sole service provider and supplier of genuine Busch parts for the vacuum pumps
17 and are therefore the only vendor who possesses the unique and singularly available ability to
18 meet the needs of W&R and are a critical partner to minimize plant downtime and therefore
19 revenue loss.
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21 W&R requested a waiver of bid and received approval from the Dane County Board of
22 Supervisors' Personnel and Finance Committee on December 12, 2022 to utilize Busch for
23 supply of service, parts, and consumables. W&R subsequently negotiated a new contract with
24 the company. The scope of the contract includes supply of service, parts, and consumables for
25 the Busch vacuum pumps at request of W&R and as mutually agreed upon by Busch. The term
26 of the contract is 2 years with 3 optional years.
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28 **NOW, THEREFORE, BE IT RESOLVED** that Busch Consolidated Inc and W&R wish enter into
29 an Agreement for Vacuum Pump service, parts, and consumables with a total contract amount
30 of \$490,000; and
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32 **BE IT FURTHER RESOLVED** that the County Executive and the County Clerk be authorized to
33 sign the Agreement; and
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35 **BE IT FINALLY RESOLVED** that the Department of Waste & Renewables be directed to
36 ensure complete performance of the Agreement.