

Request for Waiver of Bid Procurement

Program Description and Current Operations

Date: 08/05/2015

Service or Goods to be Purchased: Refurbishing of Mobile Command Vehicle

Estimated Expenditure Amount: \$75,000.00

Vendor Name: LVD, INC

Department: Dane County Emergency Management
Name of Contact Person: J. Timothy Hillebrand
Name of Program: Mobile Command Vehicle

Requisition Number:

II. Chapter 25 of Dane County Ordinance codifies the County's purchasing and contracting process. Included in this chapter, 25.11(20) allows for exceptions to the competitive bidding process for a variety of reasons.

Below is a list of exceptions specified in the ordinance. Choose the one most appropriate to your request.

| | Emergency procurement |
|------------------|---|
| // 0. | Only one vendor possesses the unique and singularly available ability to meet the Department's requirements |
| _x_ | When unique and specific technical qualifications are required |
| | When special adaptation for a special purpose is required |
| | When a unique or opportune buying condition exists |

III. State your rationale for request for waiver. Please be specific.

In 2005 Dane County purchased a Mobile Command Post vehicle with Federal Homeland Security Funds using the federal GSA contract. This vehicle is a custom manufactured vehicle designed to incorporate the needs of Public Safety providers as well as Public Health. GSA contract pricing is not available for this type of work.

This vehicle has many components that were designed to meet the needs of the county public safety agencies built into the vehicle by Lynch Diversified Vehicle (LDV) out of Burlington WI who was chosen to build the vehicle for the county at that time. LDV is a leader in the world for fabrication of vehicles similar to our Mobile Command Vehicle. Over the past 10 years technology has changed as well as the need to fix and or replace critical items that are specialized to our needs in this vehicle.

Because they specialize in the design and specialized equipment for this vehicle it is in the county best interest to award the contract for refurbishing the vehicle to LVD. Down time for refurbishing will be less as they are a custom to working on these types of vehicles. Problems with the advanced electronic equipment can be limited to one vendor whom installed the original as well as updated equipment. This will avoid issues with non-working equipment being blamed on "the other guy" and reduce down time for this vehicle.

Additionally locating a local vendor to complete this type of work for completive bids would be difficult if not impossible to achieve. For example we checked with the current maintenance provider of the vehicle to determine if they would be willing to take on this project. They declined because of the complexity of the work to be completed on the vehicle.