



Bid Waiver Form

Revised 02/2020

Short Description of Goods/Services	RNG Plant Compressed Gasses
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Date	7/12/2021
Department	Waste & Renewables
Name	Roxanne Wienkes
Email	Wienkes.Roxanne@countyofdane.com
Phone	608-509-6681
Purchasing Officer	Pete Patten

Vendor Name	Airgas
Vendor MUNIS #	22943
Requisition #	PO 20210403
Requisition Year	2021
Total Cost	\$ 27,004

A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL

Provide a detailed description of the goods/services intended to be purchased:

Airgas will provide compressed gas cylinders that are used as calibration gas, used for valve control, and, used for purging vessels for maintenance. The use of these cylinders are critical to the operation of the RNG Plant.

The attached quotes outlines the expected quantities of cylinders that are going to be needed based on the use during the first half of the year. Actual prices and quantities may vary depending on need and total cost may exceed the estimated amount.



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Procurement Exception List (place an "X" next to any that apply)	
	Emergency Procurement
X	Only one vendor possesses the unique and singularly available ability to meet the Department's requirements
	Unique and specific technical qualifications are required
	A special adaptation for a special purpose is required
	A unique or opportune buying condition exists

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception chosen:
<p>Currently all gas cylinders onsite at the RNG Plant are from Airgas and they are the only vendor that will continue to supply the sizes and quantities of nitrogen purge gas that RNG Plant Operations needs. Airgas also operates out of Madison and is uniquely positioned to meet the delivery timelines needed.</p> <p>Multiple quotes for this service were obtained at the beginning of 2021 and Airgas was the apparent low bidder for the anticipated quantities needed. Due to increased flows and operational needs of compressed gasses total orders have exceeded the original purchase order.</p> <p>This bid waiver will allow for uninterrupted services and supply of calibration gasses until this service can be obtained through an RFP.</p>

Bid Waiver Approval (Purchasing Use Only)

Under \$37,000 Controller Approval	Date

\$37,000 or over Personnel & Finance Committee Approval	Date
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4101 Robertson Rd
 Madison WI 53714
 Branch (608) 241-1440
 Fax (608) 241-1357

Quotation - Confidential

Date: 7/14/2021

2044698

DANE COUNTY WASTE & RENEWABLES
 1919 ALLIANT ENERGY CENTER WAY
 MADISON, WI 53713-1400

Marc,

Per your recent request, please find below pricing on the items you expressed an interest in:

Part Number	Unit	Price/Unit	2020 Usage	2021 Usage	
X05NI79CP5844Y5	CL	\$ 264.88	1	1	264.88
X02AI97CP101535	CL	\$ 188.96		1	188.96
X02NI79CP102774	CL	\$ 155.81		1	155.81
X02NI80C15A3853	CL	\$ 158.00			
X02NI96C15A2144	CL	\$ 158.00			
X02NI99C15A0311	CL	\$ 313.00			
X05ME51C15A0003	CL	\$ 633.00		1	633.00
X02ME99C33A0019	CL	\$ 292.00			
X02ME99C33A0023	CL	\$ 315.00			
X11ME90P350C001	CL	\$ 1,185.00			
CD BD200	CL	\$ 40.00			
HY UHP300	CL	\$ 163.20		2	326.40
NI 450LT500	CL	\$ 350.00	26	23	8,050.00
HE UHP300	CL	\$ 425.00			
NI 300	CL	\$ 20.00	6	4	80.00
ME CP300	CL	\$ 170.00			
X02NI95C30002Q9	CL	\$ 158.00			
X02NI99C2001272	CL	\$ 167.00			
CYL IND RENT	DAY	\$ 0.35		33 for 184 days	2,125.20
LIQ DEWAR RENT	DAY	\$ 2.00		33 for 184 days	12,144.00
CYL SPEC RENT	DAY	\$ 0.50		33 for 184 days	3,036

Thank you for the opportunity to offer you Airgas Products, Gases & Equipment. We are pleased to be of service to you and your organization. If you have any questions about this information or any other subjects where I may be of assistance, please do not hesitate to contact me.

Regards,

Estimated Total: \$27,004.25

Paul Jacobsen
 Airgas
 608-250-0916

paul.jacobsen@airgas.com

Products quoted are subject to any applicable Sales Tax, Surcharge, Delivery or Haz-Mat charges at the time of sale. Standard terms are Net 30 days with approved credit. Unless otherwise stated, products are FOB shipping point. Quotes are valid for 30 days and subject to change thereafter.