

2016
EAWS Request for Waiver of Bid Procurement

I. Program Description and Current Operations:

Name of Service Provider currently under contract: Energy Services, Inc (ESI)

Name of Contract Manager: Margaret Romens

Division: EAWS

Current Contract Total: \$519,117

Name of Program (program description):

Financial assistance for heating, cooling and utilities

II. Chapter 25 of Dane County Ordinance codifies the County's purchasing and contracting process. Included in this chapter, 25.11(20) allows for exceptions to the competitive bidding process for a variety of reasons.

Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

When a unique or opportune buying condition exists

III. State your rationale for request for waiver. Please be specific.

ESI has 17 county service centers across the state and has provided more than 70,000 households with energy-related assistance. ESI is known statewide for its effective outreach efforts to reach the most vulnerable populations. The agency is known for integrating government, utility, charitable and other community initiatives to provide seamless support to Wisconsin families. There are no other vendors in our area with the breadth of experience nor name recognition.

ESI receives funding from multiple sources. ESI has contractual relationships with the primary utility companies to administer low-income energy customer utility services programs. They also receive funding from the Keep Wisconsin Warm/Cool Fund to supplement State dollars. No other vendor in our area has this broad funding base.