

# Dane County Contract Addendum Cover Sheet

Revised 06/2021

Res 032  
significant

		<b>Contract #</b> Admin will assign	14911E
<b>Dept./Division</b>	Public Safety Communications	<b>Vendor Name</b>	RACOM
<b>Brief Addendum Title/Description</b>	Antenna replacements for the Eisner Tower that will be reimbursed directly to PSC by USCellular	<b>Vendor MUNIS #</b>	30291
		<b>Addendum Term</b>	2025
		<b>Amount (\$)</b>	\$ 302,116.02

Department Contact Information		Vendor Contact Information	
<b>Contact</b>	Luis Bixler	<b>Contact</b>	Tim Romanelli
<b>Phone #</b>	608-267-2507	<b>Phone #</b>	708-990-4842
<b>Email</b>	bixler.luis@danecounty.gov	<b>Email</b>	timothy.romanelli@racom.net
<b>Purchasing Officer</b>			



Purchase Order – Maintenance or New PO					
<input type="checkbox"/>	<b>PO Maintenance Needed</b> PO#	<b>Org:</b>	<b>Obj:</b>	<b>Proj:</b>	
		<b>Org:</b>	<b>Obj:</b>	<b>Proj:</b>	
<input type="checkbox"/>	<b>No PO Maintenance Needed</b> – <i>this addendum does not change the dollar amount of the contract.</i>				
<input type="checkbox"/>	<b>New PO / Req. Submitted</b> Req#	<b>Org:</b>	<b>Obj:</b>	<b>Proj:</b>	
		<b>Org:</b>	<b>Obj:</b>	<b>Proj:</b>	

Budget Amendment	
<input type="checkbox"/>	A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly.

Total Contracted Amount – List the Original contract info, then subsequent addenda including this new addendum					
<b>A resolution is required when the total contracted amount first exceeds \$100,000.</b>  <b>Additional resolutions are then required whenever the sum(s) of any additional addenda exceed(s) \$100,000</b>	Addendum #	Term	Amount	Resolution	
	Original	1/1/2023-12/31/2023	\$ 668,400.77	<input type="checkbox"/> None	Res# 2022-255
	A	1/1/2023-12/31/2023	\$ 0.00	<input checked="" type="checkbox"/> None	Res#
	B	8/1/23-12/31/2023	\$ 1,407,502.40	<input type="checkbox"/> None	Res# 2023-147
	C	1/1/24-12/31/24	\$ 674,354.90	<input type="checkbox"/> None	Res# 2023-250
	D	1/1/25-12/31/25	\$ 787,996.00	<input type="checkbox"/> None	Res# 2024-275
	E	6/30/25-12/31/25	\$ 302,116.02	<input type="checkbox"/> None	Res# 2025-032
	<b>Total Contracted Amount</b>			\$ 3,840,370.09	

Contract Language Pre-Approval – prior to internal routing, this contract has been reviewed/approved by:		
<input type="checkbox"/> Corporation Counsel:	<input type="checkbox"/> Risk Management:	<input checked="" type="checkbox"/> No Pre-Approval

APPROVAL	
Dept. Head / Authorized Designee	
Bixler, Luis	Digitally signed by Bixler, Luis Date: 2025.06.05 16:15:44 -05'00'

APPROVAL – Contracts Exceeding \$100,000	
Director of Administration	Corporation Counsel
	

APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached		
DOA:	Date In: 6/5/25      Date Out: _____	<input checked="" type="checkbox"/> Controller, Purchasing, Corp Counsel, Risk Management

## Goldade, Michelle

---

**From:** Goldade, Michelle  
**Sent:** Friday, June 6, 2025 9:08 AM  
**To:** Hicklin, Charles; Rogan, Megan; Gault, David; Cotillier, Joshua  
**Cc:** Stavn, Stephanie; Oby, Joe  
**Subject:** Contract #14911E  
**Attachments:** 14911E.pdf

**Importance:** High

Tracking:	Recipient	Read	Response
	Hicklin, Charles	Read: 6/6/2025 9:08 AM	Approve: 6/6/2025 9:09 AM
	Rogan, Megan		Approve: 6/6/2025 9:54 AM
	Gault, David	Read: 6/6/2025 10:25 AM	Approve: 6/6/2025 10:25 AM
	Cotillier, Joshua		
	Stavn, Stephanie		
	Oby, Joe		

Re-routing this one again due to added info related to cost of replacements...I will need approvals back ASAP because this needs to go on the P&F agenda for Monday.

Dave – please approve for Risk Management as well as it looks like Joshua is out of the office today.

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #14911E  
Department: Public Safety Communications  
Vendor: RACOM Corporation  
Contract Description: Addendum to for antenna replacements on Eisner Tower (Res 032)  
Contract Term: 1/1/25 – 12/31/25  
Contract Amount: \$302,116.02

*Michelle Goldade*

Administrative Manager  
Dane County Department of Administration  
Room 425, City-County Building  
210 Martin Luther King, Jr. Boulevard  
Madison, WI 53703  
PH: 608/266-4941  
Fax: 608/266-4425  
TDD: Call WI Relay 711

Please Note: I currently have a modified work schedule...I am in the office Mondays and Wednesdays and working remotely Tuesdays, Thursdays and Fridays.

**2025 RES-032**

**UPGRADES TO DANECOM EISNER TOWER**

Public Safety Communications' (PSC) maintains radio towers that allow the functionality of the DaneCom radio system. One of these towers is the Eisner tower located at 5419 Reeve Road in the Village of Mazomanie. US CELLULAR is currently replacing the tower with rental abatement provided by Dane County. Updated technology to the Eisner tower is being provided by DaneCom maintenance provider RACOM at a cost of \$302,116.02. This expense will be funded out of PSC's Capital budget and reimbursed by US CELLULAR within the 2025 budget year.

NOW, THEREFORE BE IT RESOLVED that Dane County does hereby approve the agreement between US Cellular and Dane County.

**THIS ADDENDUM**, made and entered into effective as of the date by which both parties hereto have executed this document, by and between the County of Dane (hereinafter referred to as "County") and RACOM (hereinafter, "Provider").

**WITNESSETH:**

**WHEREAS** Provider and County, by a separate document (hereinafter, the "Master Agreement"), Dane County Contract # 14911, have previously entered into a contractual relationship pursuant to which Provider provides DaneCom Radio System Maintenance, and

**WHEREAS** County and Provider wish to amend the Master Agreement in order to include the purchase of Tower Mounting Cabling & Miscellaneous Equipment AND Implementation Services for the Eisner Tower located at 5419 Reeve Rd in the Village of Mazomanie.

**NOW, THEREFORE**, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is hereby acknowledged by each party for itself, the parties do agree as follows:

1. The Master Agreement shall remain in full force and effect unchanged in any manner by this addendum except as changes are expressly set forth herein. This addendum shall control only to the extent of any conflict between the terms of the Master Agreement and this addendum.
2. The Master Agreement, and any amendment or addendum to it, may be executed and transmitted to any other party by legible facsimile reproduction or by scanned legible electronic PDF copy, and utilized in all respects as, an original, wet-inked manually executed document. Further, the Master Agreement and any amendment or addendum thereto, may be stored and reproduced by each party electronically, photographically, by photocopy or other similar process, and each party may at its option destroy any original document so reproduced. All parties hereto stipulate that any such legible reproduction shall be admissible in evidence as the original itself in any judicial, arbitration or administrative proceeding whether or not the original is in existence and whether or not such reproduction was made by each party in the regular course of business. This term does not apply to the service of notices under the Master Agreement, or any subsequent amendment or addendum.
3. The purchase of Tower Mounting Cabling & Miscellaneous Equipment is as follows:
  - (4) 4 Dipole 8.5dB Antennas (138 - 174 MHz)
  - (4) 8 Dipole 11.5dB Antennas (138 - 174 MHz)
  - (1) 5 Element 9.2 dB Directional Antenna (450 - 470 MHz)
  - (1) Omni Dipole 8.1dB Antenna (150 - 160 MHz)
  - (1) 6' Parabolic Dish (5.925 - 6.425 GHz)
  - Ancillary Cabling, Connectors, uWave, and Miscellaneous Equipment

AND Implementation Services as follows:

- Site Surveys
- Equipment, Installation, Site Management, and Commissioning
- Functional Testing
- Project Coordination & Status Updates

for a total cost of \$302,116.02. All parts shall be maintained and warrantied by RACOM in accordance with the existing Master Contract.

**IN WITNESS WHEREOF**, the parties, by their respective authorized representatives, have set their hands and seals as of the dates set forth below.

**FOR PROVIDER:**

<u>Michael Miller</u>	<u>6/3/25</u>
<div style="border: 1px solid black; padding: 2px; display: inline-block;">NAME</div>	Date
<div style="border: 1px solid black; padding: 2px; display: inline-block;">TITLE</div>	
<u>PAROM- President</u>	

\*\*\*

**FOR COUNTY:**

<u>Melissa Agard</u>	<u>        </u>
Dane County Executive	Date
 <u>Scott McDonell</u>	 <u>        </u>
Dane County Clerk	Date



# Quote

**To:** Kevin Fosso  
 Radio System Manager  
 DaneComm 911  
 210 Martin Luther King Jr Blvd #109  
 Madison, WI 53703  
 (608) 255-2345  
 fosso.kevin@danecounty.gov

**Quote Date** 5/2/2025  
**Quote #** ECLQ324-1039  
**Revision** 1  
**Quote Validity** 60 Days  
**Estimated Lead-Time** TBD  
**Payment Terms** Net 30  
**Freight** INCLUDED

## Project

Dane County, WI Tower Move

## Quoted By

Brian Willnecker/Tim Romanelli

Item	Description	Ext Price
1	<b><u>Tower Mounting, Cabling &amp; Miscellaneous Equipment</u></b> <ul style="list-style-type: none"> <li>• (4) 4 Dipole 8.5dB Antennas (138 - 174 MHz)</li> <li>• (4) 8 Dipole 11.5dB Antennas (138 - 174 MHz)</li> <li>• (1) 5 Element 9.2 dB Directional Antenna (450 - 470 MHz)</li> <li>• (1) Omni Dipole 8.1dB Antenna (150 - 160 MHz)</li> <li>• (1) 6' Parabolic Dish (5.925 - 6.425 GHz)</li> <li>• Ancillary Cabling, Connectors, uWave, and Miscellaneous Equipment</li> </ul>	\$ 109,251.02
<b>Equipment Sub-Total</b>		<b>\$ 109,251.02</b>
2	<b><u>RACOM Implementation Services</u></b> Eastern engineering and project management services to include the following: <ul style="list-style-type: none"> <li>• Site Surveys</li> <li>• Equipment, Installation, Site Management, and Commissioning</li> <li>• Functional Testing</li> <li>• Project Coordination &amp; Status Updates</li> </ul>	\$ 192,865.00
<b>Services Sub-Total</b>		<b>\$ 192,865.00</b>
<b>Freight</b>		<b>INCLUDED</b>
<b>TOTAL</b>		<b>\$ 302,116.02</b>

## Notes / Assumptions

- 1) The customer shall provide any licenses, permits and arrange for site access.
- 2) There is no removal of existing equipment or disposal/salvage services being provided on this Quote.
- 3) US Cellular Tower Crew to complete Antenna Mounting and antenna/coaxial-cable-on-the-tower grounding.
- 4) Grounding will meet Motorola R56 2017 (or later) or comparable L3Harris grounding standards
- 5) RACOM to install new ice bridge and cement footing for the ice bridge.
- 6) RACOM will connect provided equipment to customer-provided-ground at the
- 7) Equipment and Parts pricing is as of 4/28/2025. Due to the current U.S. Tariff environment, pricing may change between the date of quotation and the date of order.

**Thank you for your business!**  
 www.racom.net  
 201 West State Street  
 Marshalltown, IA 50158, 800-722-6643

**Proprietary and Confidential**