



Bid Waiver Form

Revised 01/2024

Short Description of Goods/Services	Purchase of 3mg nasal RiVive (nasal naloxone)	Total Cost	\$57,936.00	
Vendor Name	Remedy Alliance Inc	MUNIS #	35216	Req #
Purchasing Officer	Megan Rogan	Date	11/4/2024	
Department	Emergency Management	Email	peterson.kailey@danecounty.gov	
Name	Kailey Peterson	Phone	608-571-9794	

A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL

Provide a detailed description of the goods/services intended to be purchased:

Emergency Management is looking to purchase 3mg RiVive Nasal Naloxone to supply the Harm Reduction Vending Machines and the HOPE kits (Leave Behind Program) that are distributed throughout the county and surrounding area. RiVive is currently the only option of a 3mg dose on the market and can only be purchased at-cost through Remedy Alliance. This dosage is evidenced-based to provide compassionate, humane patient-centered response to overdose reversals compared to much higher doses that can cause adverse health effects.

Send to a Purchasing Officer Once Completed



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Procurement Exception List

- ☐ Emergency Procurement
- ☐ Unique and specific technical qualifications are required
- ☐ A special adaptation for a special purpose is required
- ☐ A unique or opportune buying condition exists
- ☒ Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception(s) chosen:

Harm Reduction Therapeutics (HRT) is the only manufacturer of RiVive (naloxone HCl nasal spray 3 mg). HRT works with Harm Reduction distributor Remedy Alliance Inc to assist with purchases and distribution of the product.

Harm Reduction Therapeutics is a 501(c)(3) nonprofit pharmaceutical company that sells RiVive at its manufacturing cost of \$34 per twin pack carton, and do not make a profit on any cartons sold. The mission of HRT is to save lives that will otherwise be lost to opioid overdose.

Bid Waiver Approval (For Purchasing Use Only)

☐ Under \$44,000 (Controller)

☐ \$44,000+ (Personnel & Finance Committee)

Date Approved:

Send to a Purchasing Officer Once Completed

SHIPPING ADDRESS

Kailey Peterson
Dane County Emergency
Management-EMS Division
2982 Kapec Rd
Fitchburg WI 53719
United States
Tel. 6085719794

BILLING ADDRESS

Kailey Peterson
Dane County Emergency
Management-EMS Division
2982 Kapec Rd
Fitchburg WI 53719
United States
Tel. 6085719794


PAYMENT METHOD

Pay by Invoice

SHIPPING METHOD

Free Shipping

PURCHASE ORDER NUMBER

ITEMS	PRICE	QTY	ITEM TOTAL
 RiVive® 3mg Nasal Naloxone Spray	\$34.00	1704	\$57,936.00
Subtotal			\$57,936.00
Shipping			\$0.00
TOTAL (USD)			\$57,936.00
Total due			\$57,936.00

We ensure harm reduction programs have sustainable and equitable access to low-cost naloxone for distribution in their communities. Thank you for partnering with Remedy Alliance/For the People.

Remedy Alliance / For The People
2930 Shattuck Avenue, #304, Berkeley, CA, 94705, United States
info@remedyallianceftp.org
remedyallianceftp.org

November 5, 2024

Dear Kailey Peterson-

Remedy Alliance, Inc. is the only organization that can meet all your naloxone access and overdose prevention programming needs. We offer various forms of naloxone that other traditional for-profit pharmaceutical distribution companies do not- and we do so at a lower price because we are a nonprofit! Our naloxone products include exclusive assembled injectable (IM) naloxone kits with instructions and customizable areas, compassionately-dosed 3mg RiVive intranasal (IN) naloxone spray, as well as all of the components that are available independently to allow for maximum flexibility. While our customers appreciate that we have a variety of products at the best prices, what really sets us apart from other vendors is the support and technical assistance that accompanies our products. We offer weekly virtual drop-in hours, provide training and TA upon request, are easy to get on the phone, and are happy to send samples. Further, we are connected with hundreds of organizations nationally, which means there are very few problems we haven't heard of before and we can draw on our relationships to help manage hurdles and develop solutions.

We are a 501(c)(3) nonprofit corporation with experience ensuring that public health agencies, not for profit organizations, and similar entities are able to implement, sustain, and grow robust overdose prevention services, including sustainable and equitable access to low- cost naloxone for distribution in communities to prevent opioid overdose-related harm, including overdose deaths.

With over 20 years experience in naloxone access, our leadership has written the book on naloxone distribution (alongside some key WI overdose prevention players!) and we are very excited about collaboratively fulfilling a naloxone saturation plan and curbing the tide of overdose deaths in Wisconsin.

We are available to answer any questions or respond to thoughts or concerns.

Many thanks for your work improving the public health of people in Wisconsin,



Maya Doe-Simkins
Co-director
Remedy Alliance, Inc.