



Request for Waiver of Bid Procurement

I. Program Description and Current Operations

Date: February 23, 2018

Service or Goods to be Purchased: Replacement security cameras and associated equipment.

Estimated Expenditure Amount: \$140,000

Vendor Name: STGS, Inc.

Department: Juvenile Court Program

Department Contact Person: John Bauman

Department Program: JRC/Juvenile Detention

Requisition Number:

- II. Chapter 25 of Dane County Ordinance codifies the County's purchasing and contracting process. Included in this chapter, 25.08(18) allows for exceptions to the competitive bidding process for a variety of reasons.

Below is a list of exceptions specified in the ordinance. Choose the one most appropriate to your request.

Emergency procurement

Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

When unique and specific technical qualifications are required

When special adaptation for a special purpose is required

When a unique or opportune buying condition exists

- III. State your rationale for request for waiver. Please be specific.

Over the past two years, the department has updated the secure control system, plumbing controls, and card access system in the Juvenile Detention facility. This was phase one of a multi-phase project.

The second phase of the update is to replace all of the analog security cameras and associated equipment with digital cameras and equipment. In addition, the JRC would like to enter into a maintenance plan to provide updates to the video system software, as well as preventative maintenance for the video equipment.

Currently, the recording device for the video is an updated IP based recorder, but the remote viewing stations are running on an analog system, which is a central point of failure. The IP Video Workstations and IP Cameras would offer greater quality and a wider range of features and benefits including the ability to utilize the features of the recently installed video server. The video workstations would allow for the ability to have multiple monitors per workstation and change what cameras are viewable at each workstation. Currently, the views are fixed on a single camera due to analog constraints.

STGS was the original vendor for the security system when the facility was built 11 years ago. They were also the vendor awarded the bid for phase one of the current project in 2017. The 2017 project was awarded via a competitive bid process and STGS was the only vendor who responded. SGTS completed the job on budget. SGTS knows the JRC system and would likely be the only bidder for this project.

A copy of the SGTS proposal is attached.