



## Request for Waiver of Bid Procurement

I. Program Description and Current Operations

**Date: May 14, 2014**

Service or Goods to be Purchased: (2) Mercury Verado 250 HP Marine Engines

Estimated Expenditure Amount: \$28,782.00

Vendor Name: Mercury Marine Government Sales

Department: Sheriff

Name of Contact Person: Sgt. John Brogan

Name of Program: Marine and Trail Enforcement – 2014 Boat Purchase

Requisition Number:

- II. Chapter 25 of Dane County Ordinance codifies the County's purchasing and contracting process. Included in this chapter, 25.11(20) allows for exceptions to the competitive bidding process for a variety of reasons.

**Below is a list of exceptions specified in the ordinance. Choose the one most appropriate to your request.**

**Emergency procurement**

**Only one vendor possesses the unique and singularly available ability to meet the Department's requirements**

**When unique and specific technical qualifications are required**

**When special adaptation for a special purpose is required**

**When a unique or opportune buying condition exists**

- III. State your rationale for request for waiver. Please be specific.

Mercury Marine has a Government Sales Department dedicated to Federal, State and Local governments. The pricing offered under the government purchase program is less than pricing available to boat dealers, however, to secure this pricing, the county must order the engines directly. Otherwise, the county would have specified and ordered the engines from the boat builder.

The Sheriff's Office has recently purchased a patrol boat for use in Dane County for water patrol, search and rescue, and recovery operations. This boat is specifically designed to use Mercury Marine Smartcraft gauges and controls. These gauges and controls were specified due to their reliability and ease of use. The controls are a "fly by wire" system in that there are no actual cables to the motors, everything is controlled electronically. This enables Mercury Marine to offer a "troll" mode, in which you can control the engine RPM's in very small increments - allowing the boat operator to maneuver in tight quarters, whether it be near shore, in a shallow channel or near another smaller vessel. It gives the boat operator extra control when operating at very low speeds.

This Patrol Boat requires two engines. Due to the design of the boat's gauges and controls, only Mercury Marine engines will function in it's system. The Sheriff's Department has specified (2) Mercury Marine Verado 250 HP engines for purchase and installation on this patrol boat.