

Dane County Contract Cover Sheet

*Res 191
Significant*

Dept./Division	Public Safety Communications
Vendor Name	Northland Business Systems
Vendor MUNIS #	23780
Brief Contract Title/Description	(second routing) Upgrade hardware, software for compatability with new telephone system and renew maintenance
Contract Term	12/1/2018 - 11/30/2023
Total Contract Amount	\$ 258,601 (other addenda: \$29,789)

Contract # <small>Admin will assign</small>	11586 <u>D</u>
Addendum	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Type of Contract	
<input checked="" type="checkbox"/>	Dane County Contract
<input type="checkbox"/>	Grant
<input type="checkbox"/>	County Lessee
<input type="checkbox"/>	County Lessor
<input type="checkbox"/>	Intergovernmental
<input type="checkbox"/>	Purchase of Property
<input type="checkbox"/>	Property Sale
<input type="checkbox"/>	Other

Purchasing Authority	<input type="checkbox"/> \$10,000 or under – Best Judgment (1 quote required)	
	<input type="checkbox"/> Between \$10,000 – \$36,000 (\$0 – \$25,000 Public Works) (3 quotes required)	
	<input checked="" type="checkbox"/> Over \$36,000 (\$25,000 Public Works) (Formal RFB/RFP required)	RFB/RFP # 113034
	<input type="checkbox"/> Bid Waiver – \$36,000 or under (\$25,000 or under Public Works)	
	<input type="checkbox"/> Bid Waiver – Over \$36,000 (N/A to Public Works)	
	<input type="checkbox"/> N/A – Grants, Leases, Intergovernmental, Property Purchase/Sale, Other	

MUNIS Req.	Org Code	CPPUBSAF	Obj Code	58339	Amount	\$ 154,889
Req #	Org Code	PSC	Obj Code	30251	Amount	\$ 103,712
Year	Org Code		Obj Code		Amount	\$


Resolution	A resolution is required if the contract exceeds \$100,000 (\$40,000 Public Works). A copy of the Resolution must be attached to the contract cover sheet.	
	<input type="checkbox"/> Contract does not exceed \$100,000 (\$40,000 Public Works) – a resolution is not required.	
	<input type="checkbox"/> Contract exceeds \$100,000 (\$40,000 Public Works) – resolution required.	Res # 191
	<input checked="" type="checkbox"/> A copy of the Resolution is attached to the contract cover sheet.	Year 2018

Contract Review/Approvals				
Initials	Dept.	Date In	Date Out	Comments
<i>MG</i>	Received by DOA	12/13/18		
<i>ca</i>	Controller		12/13/18	
<i>PCD</i>	Purchasing	12/13/18	12/13/18	
<i>[Signature]</i>	Corporation Counsel	12-13-18		Resolution was not attached to contract cover sheet
<i>[Signature]</i>	Risk Management	12/13/18	12/13/18	
	County Executive			

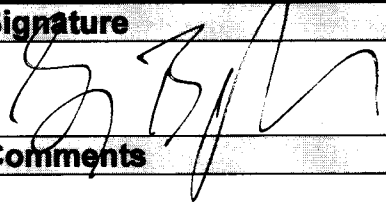

Dane County Dept. Contact Info		Vendor Contact Info	
Name	Rich McVicar	Name	Scott Wosje
Phone #	608-283-2911	Phone #	952-428-7208
Email	mcvicar@countyofdane.com	Email	swosje@northlandsys.com
Address	210 Martin Luther King Jr Blvd, Rm 109 Madison, WI 53703-3342	Address	1606 East Cliff Rd Burnsville, MN 55337

Certification: The attached contract is a:	
<input checked="" type="checkbox"/>	Dane County Contract <u>without</u> any modifications.
<input type="checkbox"/>	Dane County Contract <u>with</u> modifications. The modifications have been reviewed by:
<input type="checkbox"/>	Non-standard contract.

Contract Cover Sheet Signature

Department Approval of Contract		
Dept. Head / Authorized Designee	Signature	Date
		12.13.18
	Printed Name	
	Rich McVicar	

Contracts Exceeding \$100,000 Major Contracts Review – DCO Sect. 25.11(3)

Director of Administration	Signature	Date
		12/13/18
	Comments	
Corporation Counsel	Signature	Date
		12/13/18
	Comments	



DANE COUNTY CONTRACT ADDENDUM

THIS ADDENDUM, made and entered into effective as of the date by which both parties hereto have executed this document, by and between the County of Dane (hereinafter referred to as "County") and Northland Business Systems (hereinafter, "Provider").

WITNESSETH:

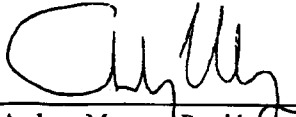
WHEREAS Provider and County, by a separate document (hereinafter, the "Master Agreement"), Dane County Contract # 11586, have previously entered into a contractual relationship pursuant to which Provider furnished a solution and services to log public safety communications telephone, radio and data traffic.

WHEREAS County and Provider wish to amend the Master Agreement in order to upgrade hardware, upgrade software, and extend the term of the contract with software updates.

NOW, THEREFORE, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is hereby acknowledged by each party for itself, the parties do agree as follows:

1. The Master Agreement shall remain in full force and effect unchanged in any manner by this addendum except as changes are expressly set forth herein. This addendum shall control only to the extent of any conflict between the terms of the Master Agreement and this addendum.
2. Provider will provide, install, configure, test, train and cutover Verint Recording Server Version 15 hardware and software at both the City-County Building and East District Campus sites, with a Storage Data Center at the City-County Building. Each site will include hot-swappable spare hardware and 158 recording licenses.
3. The term of the contract is extended through September 8, 2023 to continue the program for another five years, at an additional cost of \$258,601.00.

IN WITNESS WHEREOF, the parties, by their respective authorized representatives, have set their hands and seals as of the dates set forth below.



 Andrew Munyon, President

FOR PROVIDER:

12/13/18

 Date Signed

FOR COUNTY:

 Joseph T. Parisi, Dane County Executive

 Date Signed

Northland Business Systems

	A	B	C	D	E	F	G	H	I
1	Version 15.2 Subsystem	Quantity	Item	Unit	Unit Cost	Subtotal Cost			
2	CCB Master Data Center	1	Server	each	\$ 16,243.00	\$ 16,243.00			
3	CCB Consolidated Server	1	Server	each	\$ 12,585.00	\$ 12,585.00			
4	CCB Version 15 OS	1	Software	each	\$ 3,000.00	\$ 3,000.00			
5	CCB Screen Recording with QA Upgrade	21	Software	each	\$ 100.00	\$ 2,100.00			
6	CCB Radio License - Existing Upgrade	20	Software	each	\$ 105.00	\$ 2,100.00			
7	CCB Radio License - New	20	Software	each	\$ 265.00	\$ 5,300.00			
8	CCB Telephony License - Mirror with EDC - Upgrade	107	Software	each	\$ 125.00	\$ 13,375.00			
9	CCB Telephony License - Mirror with EDC - New	31	Software	each	\$ 228.00	\$ 7,068.00			
10									
11	EDC Consolidated Server	1	Server	each	\$ 12,585.00	\$ 12,585.00			
12	EDC Version 15 OS	1	Software	each	\$ 3,000.00	\$ 3,000.00			
13	EDC Screen Recording with QA - New	14	Software	each	\$ 200.00	\$ 2,800.00			
14	EDC Radio License - Existing Upgrade	20	Software	each	\$ 105.00	\$ 2,100.00			
15	CCB Radio License - New	20	Software	each	\$ 265.00	\$ 5,300.00			
16	CCB Telephony License -Mirror with CCB - Upgrade	31	Software	each	\$ 125.00	\$ 3,875.00			
17	CCB Telephony License -Mirror with CCB - New	107	Software	each	\$ 228.00	\$ 24,396.00			
18	Install/Configure/Train	5	Labor	each	\$ 3,000.00	\$ 15,000.00			
19	Subsystem Subtotal					\$ 130,827.00			
20									
21	25% Payment Due on Signed Agreement					\$ 32,706.75			
22	50% Payment Due Upon Successful System Testing					\$ 65,413.50			
23	25% Payment Due 30 Days After Go-Live					\$ 32,706.75			
24	Version 5.4 maintenance is paid through September 8, 2019. This maintenance will remain in effect until Version 15.2 is live. The Version 5.4 maintenance rate equals \$81.61 per day to be credited back upon cancellation of Version 5.4 maintenance.								
25	This Addendum sets the Version 15.2 maintenance period at January 31 through December 31 of each maintenance year. Once the version 15.2 system goes live, the version 5.4 maintenance will be ended and credited at a rate of \$81.61 per day through September 8, 2019 and version 15.2 maintenance will be charged at a rate of \$65.92 per day through December 31, 2019. A reconciling invoice will be issued within 30 days of go live and payable net 30 days after receipt of invoice.								
26	2019 Extended 24x7 Maintenance & Support	1	MA	year	\$24,062.00	\$24,062.00			
27	2020 Extended 24x7 Maintenance & Support	1	MA	year	\$24,542.00	\$24,542.00			
28	2021 Extended 24x7 Maintenance & Support	1	MA	year	\$25,278.00	\$25,278.00			
29	2022 Extended 24x7 Maintenance & Support	1	MA	year	\$26,289.00	\$26,289.00			
30	2023 Extended 24x7 Maintenance & Support	1	MA	year	\$27,603.00	\$27,603.00			
31	Maintenance Subtotal					\$127,774.00			
32									
33	Amendment Grand Total					\$ 258,601.00			