



Request for Waiver of Bid Procurement

I. Program Description and Current Operations

Date: June 30, 2016

Service or Goods to be Purchased: Update/Upgrade of IED Announcement System

Estimated Expenditure Amount: \$425,834

Vendor Name: Legacy Communications

Department: Airport

Name of Contact Person: Jay Jacobs

Name of Program: Innovative Electronics Design (IED) Announcement System

Requisition Number:

- II. Chapter 25 of Dane County Ordinance codifies the County's purchasing and contracting process. Included in this chapter, 25.11(20) allows for exceptions to the competitive bidding process for a variety of reasons.

Below is a list of exceptions specified in the ordinance. Choose the one most appropriate to your request.

Emergency procurement

Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

When unique and specific technical qualifications are required

When special adaptation for a special purpose is required

When a unique or opportune buying condition exists

- III. State your rationale for request for waiver. Please be specific.

The Airport currently utilizes IED's highly sophisticated announcement system which incorporates our life safety announcements for fire, weather and other emergencies as well as general announcements. The system is currently well over its originally anticipated life span and some of the components are no longer serviced or available for replacement. A review of the possible options resulted in a determination that the most effective, economical and, most importantly, the safest solution is to update and upgrade the existing system. IEDs system is proprietary and requires that only Certified Integrators (CI) install and support the product. Failure to use a CI will void all warranties and risk system integrity. The only CI in the trade territory and state of Wisconsin is Legacy Communications, which has performed similar services for the Milwaukee airport under a waiver of bid situation. The critical nature of this system and the unique Airport circumstances require this project to be completed in stages so as not to interrupt our life safety system and to minimize customer inconvenience. The project will include 27 distinct steps over a period of several months. Legacy Communications has proposed the project to meet IEDs and our requirements with a reasonable approach utilizing Legacy Communications loaner equipment that reduces our risks and saves considerable time and assets. Funds for this project are available in the approved 2016 budget in AIRTERM 57653.