

Dane County Contract Addendum Cover Sheet

Revised 06/2021

Res 184

BAF # 22132
 Acct: MJ
 Mgr: CS
 Budget Y/N: Y

Contract # Admin will assign	14849/85398A
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Dept./Division	Human Services /ACS	Vendor Name	Outreach, Inc
Brief Addendum Title/Description	Increasing Outreach contract for opiate harm reduction and overdose prevention activities.	Vendor MUNIS #	5933
		Addendum Term	10/1/22-12/31/22
		Amount (\$)	\$ 50,000.00

Department Contact Information		Vendor Contact Information	
Contact	Spring Larson, Contract Coordination Assistant	Contact	Steve Starkey
Phone #	608-242-6391	Phone #	(608) 255-8582
Email	dcdhscontracts@countyofdane.com	Email	steves@lgbtoutreach.org
Purchasing Officer			

Purchase Order – Maintenance or New PO					
<input type="checkbox"/>	PO Maintenance Needed	Org:	Obj:	Proj:	
	PO# 20220385	Org:	Obj:	Proj:	
<input type="checkbox"/>	No PO Maintenance Needed – this addendum does not change the dollar amount of the contract.				
<input type="checkbox"/>	New PO / Req. Submitted	Org:	Obj:	Proj:	
	Req#	Org:	Obj:	Proj:	

Budget Amendment	
<input type="checkbox"/>	A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly.

Total Contracted Amount – List the Original contract info, then subsequent addenda including this new addendum					
A resolution is required when the total contracted amount first exceeds \$100,000. Additional resolutions are then required whenever the sum(s) of any additional addenda exceed(s) \$100,000	Addendum #	Term	Amount	Resolution	
	Original	1/1/22-12/31/22	\$ 83,264.00	<input checked="" type="checkbox"/> None	Res#
	1	10/1/22-12/31/22	\$ 50,000.00	<input type="checkbox"/> None	Res# 2022 RES-184
				<input type="checkbox"/> None	Res#
				<input type="checkbox"/> None	Res#
				<input type="checkbox"/> None	Res#
				<input type="checkbox"/> None	Res#
Total Contracted Amount			\$ 133,264.00		

Contract Language Pre-Approval – prior to internal routing, this contract has been reviewed/approved by:		
<input type="checkbox"/> Corporation Counsel:	<input type="checkbox"/> Risk Management:	<input type="checkbox"/> No Pre-Approval

APPROVAL	
Dept. Head / Authorized Designee	
Iheukumere, Astra	Digitally signed by Iheukumere, Astra Date: 2022.09.26 11:32:01 -05'00'

APPROVAL – Contracts Exceeding \$100,000	
Director of Administration	Corporation Counsel
	SHR

APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached			
DOA:	Date In: 9/26/22	Date Out: _____	<input checked="" type="checkbox"/> Controller, Purchasing, Corp Counsel, Risk Management

Goldade, Michelle

From: Goldade, Michelle
Sent: Tuesday, September 27, 2022 10:04 AM
To: Hicklin, Charles; Rogan, Megan; Lowndes, Daniel
Cc: Oby, Joe
Subject: Contract #14849
Attachments: 14849.pdf

Tracking:	Recipient	Read	Response
	Hicklin, Charles	Read: 9/27/2022 10:25 AM	Approve: 9/27/2022 10:25 AM
	Rogan, Megan	Read: 9/27/2022 10:20 AM	Approve: 9/27/2022 10:20 AM
	Lowndes, Daniel	Read: 9/27/2022 10:42 AM	Approve: 9/27/2022 11:06 AM
	Oby, Joe		

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #14849
Department: Human Services
Vendor: Outreach, Inc.
Contract Description: Contract for Opiate Harm Reduction & Overdose Prevention Activities (Res 184)
Contract Term: 10/1/22 – 12/31/22
Contract Amount: \$50,000.00

Michelle Goldade

Administrative Manager
Dane County Department of Administration
Room 425, City-County Building
210 Martin Luther King, Jr. Boulevard
Madison, WI 53703
PH: 608/266-4941
Fax: 608/266-4425
TDD: Call WI Relay 711

Please Note: I currently have a modified work schedule...I am in the office Mondays and Wednesdays and working remotely Tuesdays, Thursdays and Fridays in accordance with COVID 19 response guidelines.

1
2
3 **RES 2022 – 184**

4 **DANE COUNTY 2022 EMERGENCY HARM REDUCTION AND PREVENTION ACT**
5 **DCDHS – ACS DIVISION**

6 Deaths involving opioids, particularly fentanyl have been steadily increasing in Dane County
7 since 2016. In 2021, 149 people in Dane County passed away due to opioid-related overdoses
8 – reflecting 86% of all overdose deaths. Opioid-related deaths in Dane County have increased
9 more than 30% in the past five years. Overall, overdose deaths involving fentanyl are up close
10 to 70% in that same time frame. Fentanyl was determined to be a contributing factor in over
11 three quarters of the county’s overdose deaths in 2021. According to the Public Health of
12 Madison and Dane County’s 2022 Annual Report on Drug Overdose Deaths, the age-adjusted
13 drug overdose death rate among Black people was more than three times the rate among White
14 people from 2018-2020. In comparison to other races, Black people have experienced sharp
15 increases in drug overdose death rates in the past decade.

16
17 Funds from the settlement of lawsuits with opioid manufacturers have recently come through to
18 Dane County. There was a total of \$1.5 million included in the 2022 adopted budget to support
19 treatment and peer support activities. As a result of this settlement, the additional available
20 funds will be used for harm reduction and overdose prevention activities. The federal Substance
21 Abuse and Mental Health Services Administration defines harm reduction as an approach that
22 emphasizes engaging directly with people who use drugs to prevent overdose and infectious
23 disease transmission, improve the physical, mental, and social wellbeing of those served, and
24 offer low-threshold options for accessing substance use disorder treatment and other health
25 care services. Two organizations that are heavily involved in these harm reduction activities in
26 Dane County are Safe Community Coalition of Madison and Dane County (a.k.a.: Safe
27 Communities) and Outreach.

28
29 Outreach will receive \$50,000 of these funds to strengthen the Pride in Prevention Coalition,
30 creating increased awareness and prevention services to populations disproportionately
31 impacted by overdoses and by fentanyl poisoning.

32
33 Safe Communities has access to a vast network of coalitions, providers, and recovery coaches
34 by which it can make sure resources such as fentanyl test strips and naloxone can make it into
35 the hands of those individuals who need it most. Safe Communities will subcontract with the
36 African American Opioid Coalition of Dane County for \$100,000. This coalition is a project
37 developed in collaboration with Safe Communities and was formed to address racial disparities
38 affecting African Americans with respect to disparate impacts of opioid addiction on Black
39 families and communities in Madison and Dane County. Safe Communities will also work with
40 the dozen Senior Focal Points in Dane County to distribute up to \$15,000 worth of harm
41 reduction tools and medication lock boxes for those in need. Safe Communities will also work
42 with local providers serving those who are experiencing homelessness and with the Recovery
43 Coalition of Dane County to distribute up to \$10,000 worth of harm reduction tools in each area.
44 Finally, Safe Communities has also been coordinating with local school districts to implement
45 the use of the Life Skills Training, a research based prevention curriculum for high school and
46 late-elementary school age youth, The cost for the piloting of this curriculum is \$120,000.

ADDENDUM

THIS ADDENDUM is made and entered into by and between the County of Dane (hereinafter referred to as "COUNTY") and Outreach, Inc. (hereinafter "PROVIDER") as of the date representatives of both parties have affixed their respective signatures.

WHEREAS the COUNTY and PROVIDER have previously entered into a Purchase of Service Agreement No. 85398 (hereinafter the "Master Agreement"), pursuant to which PROVIDER has agreed to provide the COUNTY certain services more fully described in the Master Agreement; and

WHEREAS COUNTY and PROVIDER now wish to amend said Master Agreement,

NOW, THEREFORE, in consideration of the above premise and the mutual covenants of the parties the receipt and sufficiency of which is hereby acknowledged by each party for itself, the COUNTY and PROVIDER do agree that the Master Agreement shall continue in full force and effect unchanged in any matter by this addendum, except as specifically set forth herein. This addendum consists of five (5) pages.

Current Cost
for 2022
\$ 83,264

Addendum Amount
\$ 50,000

Revised Maximum
Cost for 2022
\$ 133,264

IN WITNESS WHEREOF, COUNTY and PROVIDER, by their respective authorized agents, have caused this addendum and its attachments, if any, to be executed, effective as of the date by which all parties hereto have affixed their respective signatures, as indicated below.

FOR PROVIDER:

Date Signed: 9/23/2022

Steven Starkey
Signature
STEVEN STARKEY EXECUTIVE DIRECTOR
Print Name and Title of Signer

Date Signed: 9/23/2022

AJ Hardie
Signature
AJ HARDIE PROGRAM DIRECTOR
Print Name and Title of Signer

FOR COUNTY:

Date Signed: 9/26/2022

Astra M. Sheukamere
ASTRA IHEUKUMERE, Interim Director,
Department of Human Services

Date Signed: _____

JOE PARISI, County Executive
(when applicable)

Date Signed: _____

SCOTT MCDONELL, County Clerk
(when applicable)

Program Summary Form

Created: 10/15/2021 Revised: 9/13/2022	Contract #: 85398 Division: Adult Community Services	Provider: Outreach, Inc. Funding Period: January 1, 2022- December 31, 2022											
Contract Maximum Service Costs: Subject to the provisions specified elsewhere in this contract, the following summarizes and sets forth the rates and maximum payments available for services under this contract.													
Program Number	Program Group	Org.	Obj.	Program Name	SPC	# of Clients	# of Slots	Unit Cost	Unit Quantity	County Cost	Other Revenue*	Total Cost	Reporting
a. 1608	1608	467000	35602	Information & Referral	602	895		14.56	886	\$ 12,897		\$ 12,897	711
b. 1609	1609	467000	35601	Outreach	601	460		14.56	2,160	\$ 31,462		\$ 31,462	711
c. 13706	13706	467000	35601	Opioid Prevention	408	N/A	N/A	62.23	803	\$ 50,000		\$ 50,000	quarterly
d.													
e.													
f.													
g.													
h.													
i.													
j.													
Total										94,359	\$ -	94,359	

*Other Revenue-Include here the source and related amount for each program:

<p>a. The section below is to be used to further define the information above. Based on available funds divided by the approved unit cost. Unit = staff service hour.</p>	
<p>b. Based on available funds divided by the approved unit cost. Unit = staff service hour.</p>	
<p>c. New program effective 10/1/22. Unit = staff service hour.</p>	
d.	
e.	
f.	
g.	
h.	
i.	
j.	

Standard Program Category (SPC) Code Description:			
a. Information and Referral	c. Community Prevention	e.	g.
b. Outreach	d.	f.	h.
			i.
			j.
			k.

Contract Manager(s)/Programs: Carrie Simon	Accountant(s)/Programs: Mary Jacobson
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OUTREACH, INC.
Opiate Prevention
Program #13706
2022 – SCHEDULE A

A. Description of Services to be Purchased

This program is intended to provide:

Community Prevention (SPC 408)

The provision of services to the general public or targeted segments of the public for the primary purpose of preventing disabilities or social and community problems and promoting mental or physical health and improved social and community functioning. Services, which are typically provided to groups at risk, or the community at-large, include but are not limited to: public information, and education/training. Includes a wide variety of activities designed to make constructive changes in community conditions to help prevent disabilities or social or community problems as well as the development of positive youth programs and/or self-help groups. Includes the providing of factual information on disabilities and their prevention, on family and social problems and on good health and living practices. Includes the development and use of school and other curricula and printed and audiovisual educational and training materials which focus on the prevention of disorders and the coordination of all aspects of programming with other community agencies and groups.

1. **Service Location:** PROVIDER's main office is located at 2701 International Lane, Suite 101, Madison, WI. 53704.
2. **Persons to be Served**
 - a. **Target Population:** This is a public information, education and prevention program for which there are no direct service clients.
3. **Funding Source:** This program is fully funded by Dane County Opiate Lawsuit Settlement revenue. PROVIDER shall comply with all requirements associated with the funding source.
4. **Units of Service:** A unit of service is defined as one staff hour.

B. Program Specifications

1. **Services Specifications.** The PROVIDER shall:
 - a. Increase awareness and community education about the dangers of fentanyl and opiates through information dissemination. This may include media campaigns, public service announcements/advertisements, speaking engagements, brochures and other promotional materials, and public engagement at community events.
 - b. Create, conduct, analyze, and report on a community needs assessment and survey of the Dane County LGBTQ+ community to gauge concerns and risk factors surrounding opiate and other substance use issues.

- c. Organize and facilitate the Pride in Prevention Coalition, a multi-sector community coalition to address disparities in substance misuse and addiction affecting LGBTQ+ people in Dane County through awareness, education, intervention, prevention and advocacy.
- d. Establish a full time Prevention Coordinator position to serve as a direct liaison to populations disproportionately impacted by overdose/fentanyl poisoning.
- e. Purchase and distribute opiate prevention and harm reduction materials and supplies.

2. PROVIDER Responsibilities

PROVIDER shall submit quarterly progress reports on April 10th, July 10th, October 10th and a final report due January 10th of the year following the contract period. All materials purchased and created with COUNTY's funds are to be submitted with the progress reports including a brief expense report indicating how the county funds were spent. All reports are to be mailed or electronically sent to the COUNTY's contract manager.

C. Program Evaluation

1. **Goals:** The goal of the services is reduce and prevent opiate use and the harms and negative consequences resulting from opiate use.
2. **Performance Indicators:** Specific performance indicators will be determined by joint agreement of PROVIDER and COUNTY.

Outreach, Inc
Schedule B – FISCAL

Opiate Prevention - #13706

1. Regarding Payment:

Opiate Prevention #13706 will be paid to Provider on a monthly expense reimbursement as referenced in Section C, term XXVI, sub term B, 1.