



Bid Waiver Form

Revised 01/2024

Short Description of Goods/Services	Supply of Piping, Fittings, etc, for Landfill Gas Infrastructure	Total Cost	\$400,000 - 5 year	
Vendor Name	ISCO INDUSTRIES	MUNIS #	21434	Req # 687
Purchasing Officer	Pete Patten	Date	12/16/2024	
Department	Waste & Renewables	Email	carlson.lindsey@danecounty.gov	
Name	Lindsey Carlson	Phone	608-405-2036	

A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL

Provide a detailed description of the goods/services intended to be purchased:

The Department of Waste & Renewables (W&R) is requesting a 5 Year Waiver of Bid for Vendor ISCO INDUSTRIES.

Vendor will supply HDPE and other piping / fittings / etc for landfill gas infrastructure at need and request of the County.

Attached is a summary of average spend with an HDPE supplier 2017-2024. W&R anticipates spending up to \$80,000/year per bid waived vendor on Landfill Gas Infrastructure and is therefore requesting a 5 year bid waiver in the amount of $\$80,000 \times 5 \text{ years} = \$400,000$ over the 5 year bid waiver term.

Send to a Purchasing Officer Once Completed



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Procurement Exception List

- Emergency Procurement
- Unique and specific technical qualifications are required
- A special adaptation for a special purpose is required
- A unique or opportune buying condition exists
- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception(s) chosen:

W&Rs owns and operates multiple sanitary landfills that require both replacement of aging piping infrastructure and installation of new piping as the landfill expands. In order to operate the landfill and gas plant most effectively (odor management and gas quality/revenue), W&R requires a vendor that can supply industry standard quality piping with short lead times.

ISCO Industries is a distributor of specialty ASTM standard piping, fittings and tool rental for various industry applications, including sanitary landfills and associated gas wellfield & leachate systems. ISCO, with a distribution location in close proximity in Mayville, WI has provided timely and reliable supply of these critical goods.

The County began to draft an RFB for supply of HDPE piping and related items but vendors in the industry indicated that due to market volatility, the prices are constantly changing and vendors are unable and unwilling to hold pricing for more than 30-60 days. Therefore, putting a bid out will not provide the ability for the department to purchase throughout the year utilizing firm pricing stemming from a bid, let alone for a longer period of time. It would require a formal bid to possibly be issued multiple times in a year which would likely cause a delay in obtaining product. Instead, 2 local vendors have been identified that are able to provide product in a timely manner. The intention would be for the department to obtain quotes from the 2 vendors any time there is a need and utilize the lowest priced vendor that can provide the product within the time requirements for a given project.

Bid Waiver Approval (For Purchasing Use Only)

Under \$44,000 (Controller)

\$44,000+ (Personnel & Finance Committee)

Date Approved:

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Annual Spend with Core & Main	
2017	\$ 50,869.67
2018	\$ 166,085.97
2019	\$ 13,321.10
2020	\$ 33,076.61
2021	\$ 80,586.79
2022	\$ 56,163.25
2023	\$ 64,471.62
2024	\$ 19,195.42
Average	\$ 60,471.30