

# Dane County Contract Addendum Cover Sheet

Revised 06/2021

Res 303  
significant

**Contract #**  
Admin will assign

**13832D**

<b>Dept./Division</b>	Dane County Treasurer	<b>Vendor Name</b>	CATALIS TAX & CAMA INC
<b>Brief Addendum Title/Description</b>	continue with same tax collection software	<b>Vendor MUNIS #</b>	33651
		<b>Addendum Term</b>	January 2025 - December 2029
		<b>Amount (\$)</b>	\$ 624,420.78

Department Contact Information		Vendor Contact Information	
<b>Contact</b>	Adam Gallagher	<b>Contact</b>	Jackie Pankau-Daniels
<b>Phone #</b>	608.266.4151	<b>Phone #</b>	203.816.6547
<b>Email</b>	gallagher.adam@danecounty.gov	<b>Email</b>	Jackie.Pankau-Daniels@catalisgov.com
<b>Purchasing Officer</b>	Megan Rogan		



Purchase Order – Maintenance or New PO					
<input type="checkbox"/>	<b>PO Maintenance Needed</b>	<b>Org:</b>	<b>Obj:</b>	<b>Proj:</b>	
	<b>PO#</b>	<b>Org:</b>	<b>Obj:</b>	<b>Proj:</b>	
<input type="checkbox"/>	<b>No PO Maintenance Needed</b> – <i>this addendum does not change the dollar amount of the contract.</i>				
<input type="checkbox"/>	<b>New PO / Req. Submitted</b>	<b>Org:</b>	<b>Obj:</b>	<b>Proj:</b>	
	<b>Req#</b>	<b>Org:</b>	<b>Obj:</b>	<b>Proj:</b>	

Budget Amendment	
<input type="checkbox"/>	A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly.

Total Contracted Amount – List the Original contract info, then subsequent addenda including this new addendum					
<b>A resolution is required when the total contracted amount first exceeds \$100,000.</b>  <b>Additional resolutions are then required whenever the sum(s) of any additional addenda exceed(s) \$100,000</b>	<b>Addendum #</b>	<b>Term</b>	<b>Amount</b>	<b>Resolution</b>	
	Original	2020-2024	\$ 520,500.00	<input type="checkbox"/> None	Res# 2019 RES-304
	A	2021-2024	\$ 2,584.00	<input checked="" type="checkbox"/> None	Res#
	B	2021-2024	\$ 0.00	<input checked="" type="checkbox"/> None	Res#
	C	2023-2024	\$ 0.00	<input checked="" type="checkbox"/> None	Res#
	D	2025-2029	\$ 624,420.78	<input type="checkbox"/> None	Res# 2024 RES-303
				<input type="checkbox"/> None	Res#
<b>Total Contracted Amount</b>			<b>\$ 1,147,504.78</b>		

Contract Language Pre-Approval – prior to internal routing, this contract has been reviewed/approved by:		
<input type="checkbox"/> Corporation Counsel:	<input type="checkbox"/> Risk Management:	<input type="checkbox"/> No Pre-Approval

APPROVAL	
<b>Dept. Head / Authorized Designee</b>	
Gallagher, Adam	Digitally signed by Gallagher, Adam Date: 2025.01.27 15:19:15 -06'00'

APPROVAL – Contracts Exceeding \$100,000	
<b>Director of Administration</b>	<b>Corporation Counsel</b>
	

APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached			
<b>DOA:</b>	<b>Date In:</b> 1/27/25	<b>Date Out:</b>	<input checked="" type="checkbox"/> Controller, Purchasing, Corp Counsel, Risk Management

## Goldade, Michelle

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**From:** Goldade, Michelle  
**Sent:** Thursday, January 30, 2025 3:54 PM  
**To:** Hicklin, Charles; Rogan, Megan; Gault, David; Cotillier, Joshua  
**Cc:** Stavn, Stephanie; Oby, Joe  
**Subject:** Contract #13832D  
**Attachments:** 13832D.pdf

Tracking:	Recipient	Read	Response
	Hicklin, Charles	Read: 1/30/2025 3:54 PM	Approve: 1/30/2025 3:54 PM
	Rogan, Megan	Read: 1/30/2025 3:55 PM	Approve: 1/30/2025 3:55 PM
	Gault, David	Read: 1/30/2025 3:58 PM	Approve: 1/30/2025 3:59 PM
	Cotillier, Joshua	Read: 1/31/2025 8:58 AM	Approve: 1/31/2025 8:58 AM
	Stavn, Stephanie	Read: 1/31/2025 9:00 AM	
	Oby, Joe		

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #13832D  
Department: Treasurer  
Vendor: Catalis Tax & Cama Inc.  
Contract Description: Addendum to continue using tax collection software (Res 303)  
Contract Term: 1/1/25 – 12/31/29  
Contract Amount: \$624,420.78

*Michelle Goldade*

Administrative Manager  
Dane County Department of Administration  
Room 425, City-County Building  
210 Martin Luther King, Jr. Boulevard  
Madison, WI 53703  
PH: 608/266-4941  
Fax: 608/266-4425  
TDD: Call WI Relay 711

Please Note: I currently have a modified work schedule...I am in the office Mondays and Wednesdays and working remotely Tuesdays, Thursdays and Fridays.

**AWARD CONTINUATION OF CONTRACT FOR ANNUAL SYSTEM MAINTENANCE  
WITH CATALIS TAX & CAMA, INC FOR TAX COLLECTION AND PROPERTY  
ASSESSMENT RECORDS IN THE TREASURER'S OFFICE**

Since 1999, the county has used software provided by GCS Software, Inc to maintain property assessment and tax collection records. They have since rebranded to Catalis Tax & CAMA, Inc. The county has agreed to continue this working relationship for system support and annual updates to the software.

The annual maintenance for the software is \$110,770.00 for 2025, \$117,416.20 for 2026, \$124,461.16 for 2027, \$131,928.85 for 2028, and \$139,844.57 for 2029 with a five-year total of \$624,420.78.

THEREFORE BE IT RESOLVED that a contract be awarded to Catalis Tax & CAMA, Inc. for a period of five years (January 1, 2025 - December 31, 2029) and that the County Executive and County Clerk are authorized to execute the contract documents.



# DANE COUNTY CONTRACT

## ADDENDUM # 13832D

Revised 06/2024

**THIS ADDENDUM**, made and entered into effective as of the date by which both parties hereto have executed this document, by and between the County of Dane (hereinafter referred to as "County") and Catalis Tax & CAMA Inc. (hereinafter, "Provider").

### WITNESSETH:

**WHEREAS** Provider and County, by a separate document (hereinafter, the "Master Agreement"), Dane County Contract # 13832, have previously entered into a contractual relationship pursuant to which Provider provides LandNav software maintenance and support, and

**WHEREAS** County and Provider have amended the Master Agreement to increase the amount of maintenance payments, adopt LandNav as the software solution for tax collection, and to consent to an assignment of the Master Agreement through a series of addenda;

**WHEREAS**, County and Provider now wish to amend the Master Agreement in order continue maintenance and support for Provider's tax collection software for an additional 5 years.

**NOW, THEREFORE**, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is hereby acknowledged by each party for itself, the parties do agree as follows:


1. The Master Agreement shall remain in full force and effect unchanged in any manner by this addendum except as changes are expressly set forth herein. This addendum shall control only to the extent of any conflict between the terms of the Master Agreement and previous addenda.
2. The term of the Master Agreement is extended through December 31, 2029, to continue the software maintenance and support, at an additional total cost of \$624,420.78 broken down as:
  - A. Year 1 (January 1, 2025 – December 31, 2025) at a cost of \$110,770.00 for software maintenance and support.
  - B. Year 2 (January 1, 2026 – December 31, 2026) at a cost of \$117,416.20 for software maintenance and support.
  - C. Year 3 (January 1, 2027 – December 31, 2027) at a cost of \$124,461.16 for software maintenance and support.
  - D. Year 4 (January 1, 2028 – December 31, 2028) at a cost of \$131,928.85 for software maintenance and support.

E. Year 5 (January 1, 2029 – December 31, 2029) at a cost of \$139,844.57 for software maintenance and support.

3. Provider's SAAS Service Level Agreement and Support Terms (Attachment B) is incorporated herein by reference and made part of this agreement.
4. Provider and County agree to work together in earnest to scope the necessary work for migrating from the current on-premises infrastructure to Amazon Web Services (AWS). This scoping process will include identifying required interfaces and costs associated with this migration will be outlined in a separate change order upon completion of the scoping phase. Provider also agrees to provide County with a minimum of a two-year notice of whenever Provider determines its software can no longer be supported on the current on-premises Dane County infrastructure or otherwise reaches its end of life.

**IN WITNESS WHEREOF**, the parties, by their respective authorized representatives, have set their hands and seals as of the dates set forth below.

**FOR PROVIDER:**

<div>Signed by:  D2C95F1EFF7D443...</div>	<div>1/24/2025</div>
Steven Ashbacher Executive Vice President	Date

\* \* \*

**FOR COUNTY:**

Melissa Agard Dane County Executive	Date
Scott McDonell Dane County Clerk	Date