



Bid Waiver Form

Revised 02/2020

Short Description of Goods/Services	UVC Disinfection Unit
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Date	3/25/2020
Department	Medical Examiner
Name	Barry Irmén
Email	irmen@countyofdane.com
Phone	284-6000
Purchasing Officer	Pete Patten

Vendor Name	Skytron LLC
Vendor MUNIS #	30340
Requisition #	1288
Requisition Year	2020
Total Cost	\$ 76,920

A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL

Provide a detailed description of the goods/services intended to be purchased:

Dual Emitter IPT 2280 disinfecting robot that is specifically designed to work in tandem to emit germ deactivating UV energy. The dual unit can be split into 2 units or used as 1 unit in tandem for a quicker treatment. This unit will be used to disinfect tools, surfaces and equipment in an effective and efficient manner.



Bid Waiver Form

Revised 02/2020

Procurement Exception List (place an "X" next to any that apply)	
X	Emergency Procurement
X	Only one vendor possesses the unique and singularly available ability to meet the Department's requirements
	Unique and specific technical qualifications are required
	A special adaptation for a special purpose is required
	A unique or opportune buying condition exists

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception chosen:

The IPT 2280 is the only disinfecting unit that contains dual emitters which can be used together or separately to increase coverage area. It also is equipped with the SmartDosage UV technology to ensure the correct dose of germicidal energy every time. The IPT 2280 is rated to have a 99.999% reduction in coronaviruses. This disinfecting unit is needed to prevent cross contamination and also to provide a clean and safe working environment. Skytron also has the best lead time during this COVID 19 emergency situation.

Bid Waiver Approval (Purchasing Use Only)

Under \$37,000 Controller Approval	Date

\$37,000 or over Personnel & Finance Committee Approval	Date



Dane County Medical Examiner's Office

Mr. Barry E. Irmén
3111 Luds Lane
Mc Farland, Wisconsin 53558



DATE

03-25-2020

EXPIRES

04-30-2020

PRESENTED BY



ACCOUNT MANAGER: Mike Bradley

**DANE COUNTY MEDICAL EXAMINER'S
OFFICE**

Project: Dane County Medical Examiner
Quote#: Q-44188-8



ATTENTION

Dane County Medical Examiner's Office

3111 Luds Lane

Mc Farland, Wisconsin 53558

Dear Mr. Irmen,

It is a privilege to present this proposal to you and the Dane County Medical Examiner's Office for Skytron's UVC Products. Enclosed is a proposal featuring special pricing for Skytron's dual emitter system and a value-added three-year service contract with a manufacturer's three-year warranty.

Thank you for the opportunity to serve you,
Mike Bradley

Larry Perez

lperez@skytron.us

Skytron

QUOTE

Q-44188

DATE

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EXPIRES

04-30-2020



ATTENTION

Dane County Medical Examiner's Office

3111 Luds Lane

Mc Farland, Wisconsin 53558

DANE COUNTY MEDICAL EXAMINER'S OFFICE

QUOTE Q-44188-8

PRICING SUMMARY

PRODUCT	QTY	LIST PRICE UNIT	LIST PRICE EXTENDED	QUOTED PRICE UNIT	QUOTED PRICE EXTENDED
1-000-114 MODEL 2280 UVC ROBOT	1	\$88,000.00	\$88,000.00	\$73,920.00	\$73,920.00
2280YR1-ASAP CUSTOMER CARE PROGRAM	1	\$3,000.00	\$3,000.00	\$3,000.00	\$3,000.00
Service contract provides 1 annual preventative maintenance for three-years.					
Subtotal					\$76,920.00
Handling					\$0.00
TOTAL INVESTMENT					\$76,920.00
REQUIRED DEPOSIT					\$0.00

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GPO No GPO
PAYMENT TERMS Net 30 days from date of invoice, subject to credit approval. Extended dating must be approved by Skytron and noted in this quote
Shipping and taxes are not included in this quote unless itemized above
All products are invoiced upon shipment
FREIGHT FOB origin, prepaid and added, unless approved by Skytron and noted in this quote
All shipments are subject to a separate handling charge
ISSUE PO TO Skytron, LLC · PO Box 888615 · Grand Rapids, MI · 49588 · 616-656-2900
SUBMIT PO TO Email orders@skytron.us · Fax 616-656-2906
REMIT TO Skytron, LLC · PO BOX 675164 · Detroit, MI · 48267-5164 · 616-656-2900

QUOTE (Q-44188) SPECIFIC TERMS AND CONDITIONS

WARRANTY Three Year Extended Warranty

I acknowledge that I have reviewed and accept the content of this quote in its entirety.

Signature

Printed Name

Date

Title

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SKYTRON TERMS AND CONDITIONS

PAYMENT TERMS

Net thirty (30) Days after date of invoice
Shipping and Taxes are not included in this quote unless itemized above
All products are invoiced upon shipment

WARRANTY

1 - year parts and labor on equipment
90 - days on replacement parts, spare bulbs (surgical lights), spare pads (surgical tables), supplies, and accessory items
3 - years on Optik View displays
15 - years on sterilizer pressure vessel (steam chamber and jacket) *In order to maintain warranty on UV Disinfection products (IPT UV-C), a service contract must be purchased from Skytron, and service work performed by a Skytron Service Technician. Failure to comply with the terms of the service contract may void warranty. Service contract terms and conditions are available upon request.

FREIGHT TERMS

F.O.B. Origin, Prepay and added
All shipments subject to handling charge

DELIVERY

120 days after receipt of order

DEPOSIT

25% deposit required for Booms, Columns, and RTLS upon order acceptance
50% deposit required for Integration, Passive RFID, OR Workflow, OR Cockpit and custom products upon order acceptance

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SUPPLEMENTAL TERMS AND CONDITIONS

DRAWING CHANGE FEE

\$200.00 Drawing Revision Charge will be invoiced after 2nd submittal revision

\$200.00 Drawing Revision Charge will be invoiced after 1st fabrication revision

\$750.00 Fabrication Revision Charge will be invoiced if revision is within 45 days of shipping

CHANGE ORDER FEE

Change order fees, equal to five percent (5%) of order total, apply if order changes occur within 60 days prior to shipment.

CANCELLATION FEE

Eight percent (8%) cancellation fee will be invoiced or deposit will be forfeited on cancelled items of an equipment order.

MINIMUM ORDER FEE

Orders with a product total less than \$25.00 are subject to a \$20 non-refundable minimum order fee added to the invoice.

RE-STOCKING FEE

- a. Equipment - 20% re-stocking fee will apply to all returns for credit of new equipment that has not yet been installed, within 180 days of shipment. Refurbishment charges, if any, will be calculated upon inspection of the goods when received. All returns to be authorized by Skytron in advance.
- b. Parts - \$50.00 re-stocking fee for inspection/testing, plus up to five percent (5%) of item cost for repair/refurbishing charge (not to exceed \$2,500 per item). Non-warranty part returns with a List Price less than \$100.00 per item will not be accepted.
- c. Re-Stocking policy does not supersede Skytron's North American Warranty policy, Demo policy, or Table Pad Return policy.

MISCELLANEOUS

- a. Unless otherwise noted, Skytron reserves the right to make product improvements, discontinue products, and change prices without notice.
- b. Orders are subject to credit approval.
- c. Unless otherwise noted or previously negotiated, quoted amounts Do Not Include freight costs and applicable taxes. Freight and tax rates in effect at time of shipment will be applied.
- d. Buyer expressly agrees that no terms and conditions shall supersede those in this quote without express, written consent of Skytron.

UV DISINFECTION, IF APPLICABLE

In order to maintain warranty on UV Disinfection products (IPT UV-C), a service contract must be purchased from Skytron, and service work performed by a Skytron Service Technician. Failure to comply with the terms of the service contract may void warranty. Service contract terms and conditions are available upon request.

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SERVICE TERMS AND CONDITIONS

WORKING HOURS

All service and installation pricing is based on normal working hours, 8 AM to 5 PM, Monday thru Friday, excluding holidays.

DISCONNECTION AND REMOVAL OF EXISTING EQUIPMENT

If required, for a fee, Skytron can disconnect and remove existing equipment.

UNION LABOR

Facilities requiring the use of union labor must be identified as such for quoting purposes.

SEISMIC REQUIREMENTS

Please notify Skytron's Service Manager for installations having specific seismic requirements. Skytron is not responsible for any x-raying of the floor, structural ceiling through bolting, and associated fasteners.

TRADE-IN EQUIPMENT

Please notify Skytron's Service Manager for installation where trade-in equipment will be present.

COMBINATION PRODUCTS

For integrated products combining lighting and equipment pendants, include installation pricing for both individual units.

SCHEDULING

Contact Skytron's Service Manager a minimum of 15 working days prior to desired installation date. Large and intensive projects requiring multiple phases require a minimum 60-day notice before installation commences. Please contact Skytron's National Service Manager or Sales Representative.

SERVICE CONTRACTS

A signed service contract is required. A preliminary evaluation of product may be required for product that has been in use for some time.

ELECTRICAL CONNECTIONS, FINAL TIE-INS AND FINISHES

All final tie-ins of electrical connections, plumbing and media must be made by a qualified and licensed individual. Skytron does not provide final tie-in services due to local licensing regulations. Finish work (e.g., caulking and trim) is the responsibility of others. Installation of standard product moldings or trim is included in the pricing provided.

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IPT 2280 Technical Specifications

MODEL	2280 / 2280-220
Dimensions (HxWxD)	57-3/4" x 38" x 25-5/8" [1465 mm x 965 mm x 651 mm]
Weight (unit only)	112 lbs. [50.8 kg]
Weight (base only)	80 lbs. [36.3 kg]
Weight (unit + base)	192 lbs. [87.1 kg]
Frame	Anodized Aluminum 57-3/4"
Casters	5" [130 mm] Diameter (1 directional lock and 7 swivel)
Input Voltage	MODEL 2280: 120 VAC MODEL 2280-220: 220 VAC
Current	MODEL 2280: 15 Amps MODEL 2280-220: 10 Amps
Frequency	50/60 Hz
Lamp Emitter	95 watt amalgam UVC
Lamp Quantity	24 Units
Lamp Life	9,000 Hours (Approximately)
Output at 1m	Ultraviolet C electromagnetic radiation (7296 $\mu\text{W}/\text{cm}^2$)
Operating Environment	50 to 113° F [10 to 45° C]
Storage Environment	14 to 140° F [-10 to 60° C]
Water	Use in dry environments ONLY
Humidity	10% to 50% relative humidity

NOTE: Each emitter must be plugged into a separate outlet.

Door Motion Pendant Technical Specifications

Dimensions (HxWxD)	3-3/8" x 2-1/8" x 1" [86 mm x 54 mm x 23 mm]
Weight	0.10 lbs. [.05 kg]
Operating Environment	50 to 113° F [10 to 45°C]
Storage Environment	14 to 140° F [-10 to 60°C]
Water	Use in dry environments ONLY
Humidity	10% to 70% relative humidity

IPT 2280 Disinfection Robot

Overview

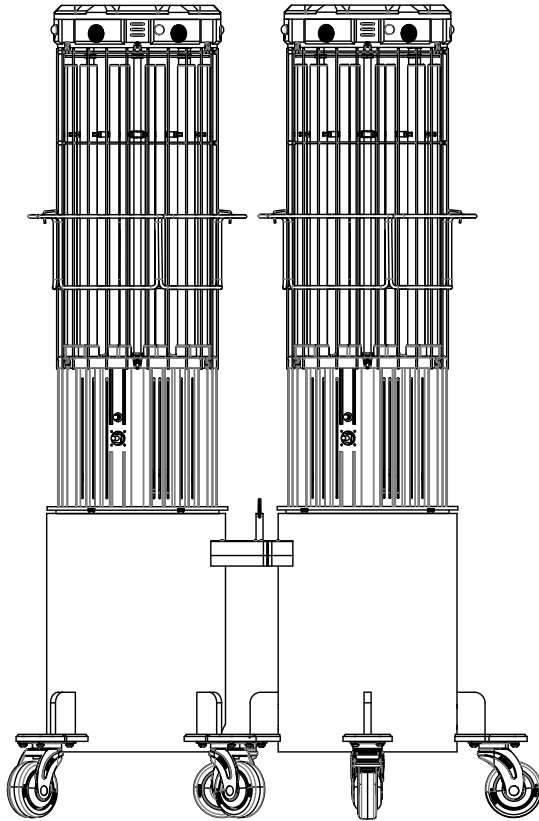
The IPT 2280 Syndicate is a paired system of UV emitters specifically designed to work in tandem to emit germ deactivating UV energy. The two emitter platform delivers versatility resulting in fast and highly effective disinfection treatments.

Features

- Single placement whole-room treatment with no repositioning.
- Two units link up for easy transport and single paired placement.
- The two units may be unlinked and placed in strategic locations throughout a room.
- Documented high clinical pathogen deactivation rate.
- Automatically delivers the proper treatment duration to deactivate pathogens, delivering the highest UV dose over the shortest period based on room size, layout, robot placement, and output.
- Average patient room treatment time of 6 to 15 minutes.
- Digitally documents treatment data in real time.
- Seamless integration of housekeeping workflow.
- Door pendants automatically shut off the UV light in case of accidental room entry.
- Documentation and analytics data is provided through Steri-Trak. This cloud-based portal is a data tracking platform providing users with the ability to deploy, manage, and monitor treatments. Users can also monitor and diagnose training or performance issues.

Included Accessories

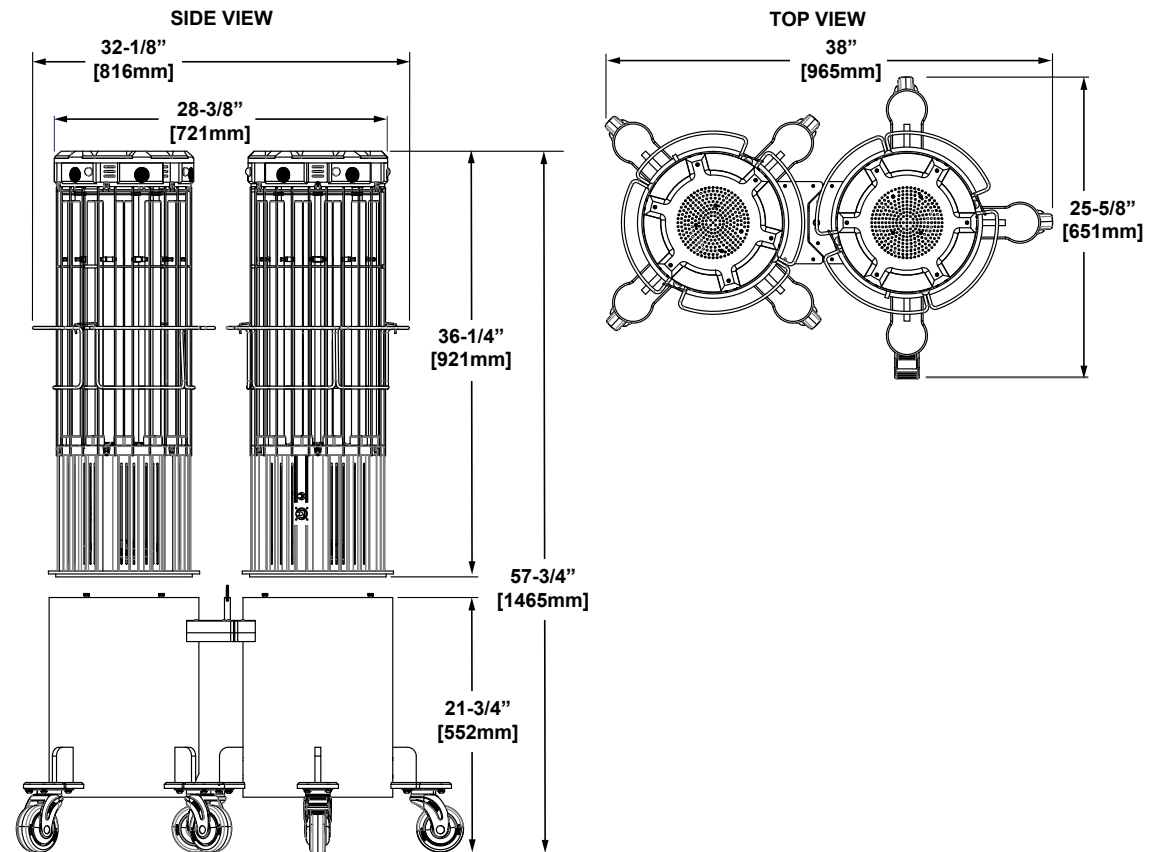
- Three door motion safety pendants.
- Hand held computer Control System.
- The Steri-Trak analytics platform.



Hand Held Computer Control System Specifications

Dimensions

	Specifications
Dimensions (HxWxD)	3-1/8" x 6-1/4" x 1-3/8" [80 mm x 160mm x 35.5 mm]
Weight	0.90 lbs. [.41 kg] Including rechargeable battery
Operating Environment	-4 to 131° F [-20 to 55°C]
Storage Environment	-13 to 158° F [-25 to 70° C]
Drop	6 ft [1.8 m]
Sand & Dust	IP6X
Water	IPX5
Humidity	5% to 90% relative humidity
Processor Memory	Marvell PXA320 Xscale 806 MHz, 256 MB RAM
Data Storage	512 MB Flash
Operating System	Android
Screen	3-1/2" [89 mm] VGA TFT LCD, 480 x 640 pixel, daylight viewable
Keyboard	Numeric keypad, optional QWERTY
Battery	4400 mAh, all day operation with default settings, rechargeable LI-ion
Connections	USB host/client, serial (ttl), audio jack, IrDA ethernet (via desktop cradle), MicroSD slot
Communication	PAN: Bluetooth 2.0 + EDR WLAN: integrated 802.11b/g, WITH WEP, WPA, WPA2, CCX Cisco Compatible extensions Integrated GPS Sirf III with Instant Fix II GSM/UMTS (HSDPA/EDGE) Integrated speaker & microphone
Camera	Integrated 3 megapixel camera with autofocus and LED Flash
Barcode Scanner	Integrated laser 1D barcode scanner Optional 2D imager
Options	Desktop cradle, 12V charger



DATE	REV	DOCUMENT REVISION HISTORY
01/20/2017	0	Initial Release
02/09/2017	1	Updated caster information
09/28/2018	2	Revised whights to reflect the correct kg equivalent
PENDING	3	Lamp Life was 8,000 Hours is now 9,000 Hours