

Dane County Contract Addendum Cover Sheet

Revised 06/2021

Res 124
significant

Contract #
Admin will assign

13794B

| | | | |
|---|---|-----------------------|----------------------|
| Dept./Division | Treasurer | Vendor Name | US Bank |
| Brief Addendum Title/Description | Banking & Treasurer Management Services for Dane County | Vendor MUNIS # | 8254 |
| | | Addendum Term | 7/1/2025 - 6/30/2027 |
| | | Amount (\$) | \$ 284,000.00 |

| Department Contact Information | | Vendor Contact Information | |
|--------------------------------|-------------------------------|----------------------------|-------------------------|
| Contact | T Adam Gallagher | Contact | Kerri G Stoner |
| Phone # | 608.266.4151 | Phone # | 715.491.4253 |
| Email | gallagher.adam@danecounty.gov | Email | kerri.stoner@usbank.com |
| Purchasing Officer | Pete Patten | | |

| Purchase Order – Maintenance or New PO | | | | | |
|--|---|-------------|-------------|--------------|--|
| <input type="checkbox"/> | PO Maintenance Needed PO# | Org: | Obj: | Proj: | |
| | | Org: | Obj: | Proj: | |
| <input type="checkbox"/> | No PO Maintenance Needed – <i>this addendum does not change the dollar amount of the contract.</i> | | | | |
| <input type="checkbox"/> | New PO / Req. Submitted Req# | Org: | Obj: | Proj: | |
| | | Org: | Obj: | Proj: | |

| Budget Amendment | |
|--------------------------|---|
| <input type="checkbox"/> | A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly. |

| Total Contracted Amount – List the Original contract info, then subsequent addenda including this new addendum | | | | | |
|--|-------------------|-----------------------|------------------------|-------------------------------|-------------------|
| A resolution is required when the total contracted amount first exceeds \$100,000. Additional resolutions are then required whenever the sum(s) of any additional addenda exceed(s) \$100,000 | Addendum # | Term | Amount | Resolution | |
| | Original | 9/15/2019 - 9/14/2024 | \$ 710,000.00 | <input type="checkbox"/> None | Res# 171 |
| | A | 9/15/2024 - 6/30/2025 | \$ 142,000.00 | <input type="checkbox"/> None | Res# 2024 RES-104 |
| | B | 7/1/2025 - 6/30/2027 | \$ 284,000.00 | <input type="checkbox"/> None | Res# 2025 RES-124 |
| | | | | <input type="checkbox"/> None | Res# |
| | | | | <input type="checkbox"/> None | Res# |
| | | | | <input type="checkbox"/> None | Res# |
| Total Contracted Amount | | | \$ 1,136,000.00 | | |

| Contract Language Pre-Approval – prior to internal routing, this contract has been reviewed/approved by: | | |
|--|---|--|
| <input type="checkbox"/> Corporation Counsel: | <input type="checkbox"/> Risk Management: | <input type="checkbox"/> No Pre-Approval |

| APPROVAL | |
|---|--|
| Dept. Head / Authorized Designee | |
| Gallagher, Adam | Digitally signed by Gallagher, Adam Date: 2025.08.12 11:01:14 -05'00' |

| APPROVAL – Contracts Exceeding \$100,000 | |
|--|----------------------------|
| Director of Administration | Corporation Counsel |
| | |

| APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached | | |
|--|--|--|
| DOA: | Date In: 8/12/25 Date Out: | <input type="checkbox"/> Controller, Purchasing, Corp Counsel, Risk Management |

Goldade, Michelle

From: Goldade, Michelle
Sent: Monday, August 18, 2025 3:50 PM
To: Hicklin, Charles; Patten (Purchasing), Peter; Gault, David; Cotillier, Joshua
Cc: Stavn, Stephanie; Oby, Joe
Subject: Contract #13794B
Attachments: 13794B.pdf

| Tracking: | Recipient | Read | Response |
|-----------|----------------------------|-------------------------|----------------------------|
| | Hicklin, Charles | Read: 8/18/2025 3:51 PM | Approve: 8/18/2025 3:51 PM |
| | Patten (Purchasing), Peter | | Approve: 8/18/2025 4:08 PM |
| | Gault, David | Read: 8/18/2025 4:09 PM | Approve: 8/18/2025 4:10 PM |
| | Cotillier, Joshua | | Approve: 8/19/2025 8:14 AM |
| | Stavn, Stephanie | Read: 8/19/2025 8:39 AM | |
| | Oby, Joe | | |

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #13794B
Department: Treasurer
Vendor: US Bank
Contract Description: Banking & Treasurer Management Services (Res 124)
Contract Term: 7/1/25 – 6/30/27
Contract Amount: \$284,000.00

Thanks much,
Michelle

Michelle Goldade

Administrative Manager
Dane County Department of Administration
Room 425, City-County Building
210 Martin Luther King, Jr. Boulevard
Madison, WI 53703
PH: 608/266-4941
Fax: 608/266-4425
TDD: Call WI Relay 711

Please note: I am currently working a modified schedule. I work in office Mondays and Wednesdays and work remotely Tuesday, Thursdays and Fridays.

2025 RES-124

AWARD OF CONTRACT FOR BANKING SERVICES

The Treasurer's Office contracts for a wide variety of banking services including depository services, merchant account services and investment trust services. Due to the complexity and volume of transactions processed by the county, a half billion dollar organization, the county requires sophisticated processing services including fraud detection, web-based monitoring, and a wide range of other services.

The Treasurer's Office is recommending a twenty-four month participation under the state contract for banking services with the county's current provider. This would be through June 30, 2027 in accordance with the state's current contract with U.S. Bank.

The actual charges depend upon usage of services. Estimates are based on discussions with U.S. Bank that costs will remain relatively stable and that the fee schedule will not change upon continuation under the state contract. As with the county's previous contract, these charges are approximately \$142,000 per year, net of interest credits.

THEREFORE BE IT RESOLVED that a contract for banking services be awarded to U.S. Bank for a term of one year and that the County Executive and County Clerk are authorized to execute the contract documents.


ENTERPRISE BANKING SERVICES CONTRACT**PARTICIPATION AGREEMENT FOR WISCONSIN LOCAL GOVERNMENTS**

This instrument, (the "Participation Agreement"), is between **U.S. Bank National Association**, ("the Contractor") and the **[LOCAL GOVERNMENT OF COUNTY OF DANE]** ("Participant")

For good and valuable consideration, receipt of which is hereby acknowledged, both parties agree as follows:

1. The Bank Fee Price Sheet of the Enterprise Banking Services Contract ("Master Agreement") shall be incorporated herein by this reference as if fully set forth herein. Terms other than the Bank Fee Price Sheet shall not be incorporated.
2. All terms used herein shall have the same meaning as in the Master Agreement, unless specified to the contrary.
3. For purposes of this Participation Agreement, the terms "you" and "your" under the Master Agreement shall mean the Participant.
4. Participant represents that Participant has received all the necessary approvals to enter into this Participation Agreement and the undersigned represents that he or she is legally authorized to execute this Participation Agreement on behalf of the Participant.
5. Participant hereby agrees to pay its allocated share of the fees as set forth in the Bank Fee Price Sheet in the Master Agreement, as determined by the Contractor.
6. The Participation Agreement shall commence on the effective date set forth below and continue until June 30, 2027.
7. Participant agrees to execute all agreements and authorizations required by the Contractor.

IN WITNESS WHEREOF, the parties have caused this Participation Agreement to be executed effective as of 06/30/2025.

| Local Government of: | U.S. Bank |
|--|--|
| Signature: (Type Name): Melissa Agard | Signature:  (Type Name): Kerri Stoner-Ford |
| Title: Dane County Executive | Title: Sr Vice President, Government & Higher Education |
| Agency/Local Government Name: Dane County | |
| Date: | Date: 06/30/2025 |