

DANE COUNTY
POLICY AND FISCAL NOTE

Title of Resolution or Ord. Amd.:

☒ X Original	_____ Update	Substitute No. _____
Sponsor: Supervisor Engelberger		Resolution No. 2026 RES-086
Vote Required:		Ordinance Amendment No. _____
Majority ☒ X	Two-Thirds _____	

AUTHORIZING EXECUTION AND SUBMITTAL OF A REQUEST FOR APPROVAL OF
AN APPLICATION FOR FOREIGN-TRADE SUBZONE DESIGNATION
FTZ No. 266

Policy Analysis Statement:

Brief Description of Proposal -

Realta Fusion Inc. ("Realta Fusion") has requested that Dane County, as the grantee and administrator of Foreign-Trade Zone No. 266, submit a request for Foreign-Trade Subzone designation approval to the United States Foreign-Trade Zone Board requesting approval of subzone status for the approximately 15.6-acre site of Realta Fusion's future operations in Madison, Wisconsin at the former Oscar Mayer site.

Current Policy or Practice -

Dane County has established a Foreign Trade Zone, No. 266, and acts as the grantee and administrator.

Impact of Adopting Proposal -

Fees and charges paid to Dane County by Realta Fusion relating to establishing and operating the subzone to Foreign-Trade Zone No. 266 will help offset costs incurred by Dane County in establishing and administering Foreign-Trade Zone No. 266. Realta Fusion's operation and administration of the requested subzone will be subject to the terms of a Subzone Operator Agreement with Dane County.

Contains reporting requirement to board/committee NO

Board/committee name: -

Cadence: N/A

Fiscal Estimate:

Fiscal Effect (check all that apply) -

☐ No Fiscal Effect
☒ Results in Revenue Increase
☐ Results in Expenditure Increase
☐ Results in Revenue Decrease
☐ Results in Expenditure Decrease

Budget Effect (check all that apply)

☒ No Budget Effect
☐ Increases Rev. Budget
☐ Increases Exp. Budget
☐ Decreases Rev. Budget
☐ Decreases Exp. Budget
☐ Increases Position Authority
☐ Decreases Position Authority
Note: if any budget effect, 2/3 vote is required

Narrative/Assumptions about long range fiscal effect:

An annual Foreign-Trade Subzone fee of \$12,000 will be received by Dane County Regional Airport from Realta Fusion.

Expenditure/Revenue Changes:

Expenditures -	Current Year		Annualized		Revenues -	Current Year		Annualized	
	Increase	Decrease	Increase	Decrease		Increase	Decrease	Increase	Decrease
Personal Services					County Taxes				
Operating Expenses					Federal				
Contractual Services					State				
Capital					Other	\$21,500		\$12,000	
Total	\$0	\$0	\$0	\$0	Total	\$21,500	\$0	\$12,000	\$0

Personnel Impact/FTE Changes:

None

Prepared By:

Agency: Airport
Prepared by: Frank Vallejos
Reviewed by Cody Castillo

Division: Administration
Date: 07/10/26
Date:

Phone: 246-3384
Phone: