



# Bid Waiver Form

Revised 01/2024

<b>Short Description of Goods/Services</b>	SUMMIT OIL FOR VARIOUS COMPRESSORS AT RNG PLANT	<b>Total Cost</b>	\$267,231.78		
<b>Vendor Name</b>	CMD CORPORATION	<b>MUNIS #</b>	32647	<b>Req #</b>	658
<b>Purchasing Officer</b>	Pete Patten	<b>Date</b>	12/16/2024		
<b>Department</b>	Waste & Renewables	<b>Email</b>	carlson.lindsey@danecounty.gov		
<b>Name</b>	Lindsey Carlson	<b>Phone</b>	608-405-2036		

**\*A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL\***

**Provide a detailed description of the goods/services intended to be purchased:**

CMD Corporation will provide specialty OEM-alternate oils for the VPT and Ariel compressors located at the Dane County RNG Facility.

The specific products & quantities that Waste & Renewables (W&R) intends to purchase are the following:

For the VPT Compressors: "LUBE, CNG, CYLINDER, CRANKCASE, SUMMIT, LCG-100, 55GAL", CMD Part Number 273442, QTY (12) / year \* 5 years = 60 drums total over 5 years

For the Ariel Compressors: "LUBE, CNG, CYLINDER, CRANKCASE, SUMMIT, NGL-555, 55GAL", CMD Part Number 285321, QTY (6) / year \* 5 years = 30 drums total over 5 years

Attached is a budgetary quote from the vendor extrapolating the anticipated cost over the 5 year bid waiver term.

**\*Send to a Purchasing Officer Once Completed\***



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## Procurement Exception List

- Emergency Procurement
- Unique and specific technical qualifications are required
- A special adaptation for a special purpose is required
- A unique or opportune buying condition exists
- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception(s) chosen:

As noted in the email attached below, CMD is the only authorized distributor of Original Equipment Manufacturer (OEM) alternate oil used for the plant's VPT and Ariel compressors. A waiver of bid is requested to cover the costs estimated for 5 years, 2025-2029.

## Bid Waiver Approval (For Purchasing Use Only)

Under \$44,000 (Controller)

\$44,000+ (Personnel & Finance Committee)

Date Approved:

**\*Send to a Purchasing Officer Once Completed\***

**SPARE PARTS PROPOSAL**

**Quote To:**

Dane County Waste & Renewables  
7242 Maahic Way  
Madison, WI 53718-6807  
United States

Phone: 608-405-2036  
Fax: 608-267-1533

**Proposal Number:** 33747

**Proposal Date:** Dec 6, 2024

**Terms:** Net 30 Days

**Reference:**

BUDGETARY PRICING FOR 2025-2029

US Dollar

Part Number	Description	Lead Time
273442	LUBE,CNG,CYL,CRANKCASE,SUMMIT,LCG-100,55GAL	

2025 Pricing

Quantity	Unit Price	Net Price
12.00 55	2,559.77 /1	\$ 30,717.24

Part Number	Description	Lead Time
273442	LUBE,CNG,CYL,CRANKCASE,SUMMIT,LCG-100,55GAL	

2026 Pricing

Quantity	Unit Price	Net Price
12.00 55	2,623.76 /1	\$ 31,485.12

Part Number	Description	Lead Time
273442	LUBE,CNG,CYL,CRANKCASE,SUMMIT,LCG-100,55GAL	

2027 Pricing

Quantity	Unit Price	Net Price
12.00 55	2,689.35 /1	\$ 32,272.20

Part Number	Description	Lead Time
273442	LUBE,CNG,CYL,CRANKCASE,SUMMIT,LCG-100,55GAL	

2028 Pricing

Quantity	Unit Price	Net Price
12.00 55	2,756.59 /1	\$ 33,079.08

Part Number	Description	Lead Time
273442	LUBE,CNG,CYL,CRANKCASE,SUMMIT,LCG-100,55GAL	

2029 Pricing

Quantity	Unit Price	Net Price
12.00 55	2,825.50 /1	\$ 33,906.00

Part Number	Description	Lead Time
285321	LUBE,CNG,CYLINDER,CRANKCASE,SUMMIT,NGL-555,55GAL	

2025 Pricing

Quantity	Unit Price	Net Price
6.00 55	3,353.80 /1	\$ 20,122.80

**SPARE PARTS PROPOSAL**

Part Number	Description	Lead Time
285321	LUBE,CNG,CYLINDER,CRANKCASE,SUMMIT,NGL-555,55GAL	

*2026 Pricing*

Quantity	Unit Price	Net Price
6.00 55	3,437.65 /1	\$ 20,625.90

Part Number	Description	Lead Time
285321	LUBE,CNG,CYLINDER,CRANKCASE,SUMMIT,NGL-555,55GAL	

*2027 Pricing*

Quantity	Unit Price	Net Price
6.00 55	3,523.59 /1	\$ 21,141.54

Part Number	Description	Lead Time
285321	LUBE,CNG,CYLINDER,CRANKCASE,SUMMIT,NGL-555,55GAL	

*2028 Pricing*

Quantity	Unit Price	Net Price
6.00 55	3,611.68 /1	\$ 21,670.08

Part Number	Description	Lead Time
285321	LUBE,CNG,CYLINDER,CRANKCASE,SUMMIT,NGL-555,55GAL	

*2029 Pricing*

Quantity	Unit Price	Net Price
6.00 55	3,701.97 /1	\$ 22,211.82

Total Tax(USD)

Total Amount Due(USD) \$267,231.78

PROPOSED BY:  
CMD CORPORATION ("CMD")

ACCEPTED BY:  
Company Name: Dane County Waste & Renewables ("Customer")

Sales Person: Austin J Laber

I have authority to bind Customer to this Contract.

PO Number: \_\_\_\_\_

Printed Name: \_\_\_\_\_

All quotes are only valid for 30 days following the Proposal Date. All prices EX-Works Appleton, WI.

**MINIMUM \$200 PO**

Thank you for considering CMD. Parts returned by Customer shall be subject to a 20% restocking fee; provided, however, that Customer shall not be permitted to return nor shall Customer receive a refund, in any amount, for the following: custom parts, opened electronics, and any parts that CMD is unable to return to vendors.

CMD CORPORATION'S TERMS AND CONDITIONS OF SALE ("TERMS AND CONDITIONS") ARE INCORPORATED BY REFERENCE AND MADE A MATERIAL PART OF THIS SPARE PARTS PROPOSAL. THE TERMS AND CONDITIONS ARE ACCESSIBLE AT <https://www.cmd-corp.com/standard-terms-and-conditions>. CUSTOMER AGREES THAT IT IS RESPONSIBLE FOR OBTAINING AND READING THE TERMS AND CONDITIONS, AND CUSTOMER SHALL BE CONTRACTUALLY BOUND BY THE TERMS AND CONDITIONS THEREOF. THIS SPARE PARTS PROPOSAL AND THE TERMS AND CONDITIONS ARE COLLECTIVELY REFERRED TO AS THE "CONTRACT."



**FAS** Converting  
Machinery  
A **CMD** COMPANY

Phone: (920) 730-6888

Fax: (920) 380-8400

## SPARE PARTS PROPOSAL

**Page:** 3 of 3

2901 E. Pershing Street  
PO Box 1279  
Appleton, WI 54911 USA  
Telephone (920) 730-6888

## Carlson, Lindsey

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**From:** Laber, Austin <austin.laber@cmd-corp.com>  
**Sent:** Monday, July 8, 2024 11:50 AM  
**To:** Carlson, Lindsey  
**Cc:** Doll, Tomas  
**Subject:** Re: [External Sender] Request for Pricing / Distributor Contact Information

### This Message Is From an Untrusted Sender

You have not previously corresponded with this sender.

Hello Lindsey,

I just got off the phone with Tom and he is stating that we would be the only distributor for their LCG-100 in this region for you. I've copied him into this e-mail as well. What would we need to do to get a bid waiver in place for you?

Regards,



Alternative Energy Solutions

[www.cmdenergy.com](http://www.cmdenergy.com)

**Austin Laber | Spare Parts Lead and Supervisor**

2901 E. Pershing Street | Appleton, WI 54911

P 920-380-8326 | C 920-851-1105 | F 920-730-6880



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**From:** Carlson, Lindsey <Carlson.Lindsey@danecounty.gov>  
**Sent:** Wednesday, July 3, 2024 8:48 AM  
**To:** Doll, Tomas <Tomas.Doll@klueber.com>  
**Subject:** Request for Pricing / Distributor Contact Information

**CAUTION:** This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hello-

We are seeking quotes for QTY (3) 55-gallon drums of the LCG-100 summit oil. Are you able to help with this request?  
Thank you!



**Lindsey Carlson** | Biogas Specialist  
Dane County Department of Waste & Renewables  
7242 Maahic Way  
Madison, WI 53718

608.405.2036

[landfill.countyofdane.com](http://landfill.countyofdane.com)