



Request for Waiver of Bid Procurement

I. Program Description and Current Operations

Date: 4/11/2018

Service or Goods to be Purchased: Planned Service Agreement (PSA)

Estimated Expenditure Amount: \$84,903 Year 1 (w/Options \$441,838 Full 5 years)

Vendor Name: Johnson Controls, Inc.

Department: Airport

Name of Contact Person: Jay Jacobs

Name of Program: Airport Security System Preventive Maintenance

Requisition Number: TBD

- II. Chapter 25 of Dane County Ordinance codifies the County's purchasing and contracting process. Included in this chapter, 25.11(20) allows for exceptions to the competitive bidding process for a variety of reasons.

Below is a list of exceptions specified in the ordinance. Choose the one most appropriate to your request.

Emergency procurement

Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

When unique and specific technical qualifications are required

When special adaptation for a special purpose is required

When a unique or opportune buying condition exists

- III. State your rationale for request for waiver. Please be specific.

The access control and video system installed at the Airport is proprietary and currently maintained by Johnson Controls Inc. (JCI). Staff deem it necessary to incorporate all access control and video systems components into a singular fully integrated system for security purposes and efficiency. This requires the entire system can only be accessed and serviced by Johnson Controls. A proposal for on-going preventive maintenance and planned service is attached and provides for a one year contract with options for four additional years. In 2013 the Airport was requested to release an RFP for these services to confirm the proprietary nature and sole source requirements for this system. JCI was the only respondent and the system continues to be proprietary and require JCI to perform any work on the system. The Airport requests approval of the bid waiver for this contract. Funds for this work are available in the approved 2018 budget in the AIRTERM 32329 account.