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2019 RES-545

**AUTHORIZING EXECUTION OF LEASE EXTENSIONS FOR RENTAL CAR
CONCESSIONAIRES OPERATING AT THE DANE COUNTY REGIONAL AIRPORT**

Lease Nos. DCRA 2015-01, 2015-02, 2015-03, 2015-04, and 2015-05

In response to the Dane County Regional Airport's publication of a notice soliciting letters of interest in the operation of rental car concessions at the Airport during the next five-year lease cycle, letters of interest were received only from the five rental car firms presently operating at the Airport: Enterprise Rent-A-Car Company of Wisconsin, The Hertz Corporation, Midwest Car Corporation, Midwestern Wheels, Inc., and Vehicle Rental Services, LLC. The responding firms presently offer the rental car brands Avis, Budget, Enterprise, Hertz, and National/Alamo. The negotiation of successor leases with the five interested rental car concessionaires will continue beyond the expiration of the present leases under which they operate at the Airport. Therefore, each concessionaire has signed an Extension of On-Airport Car Rental Concession Lease extending its existing lease for an additional six months, through June 30, 2020, and establishing rent due for the extended term. All other terms of the existing car rental concession leases will remain unchanged and effective during the extended term.

NOW, THEREFORE, BE IT RESOLVED that the Dane County Executive and the Dane County Clerk are authorized to execute on behalf of Dane County an Extension of On-Airport Car Rental Concession Lease with each of the five car rental firms identified above.