



Request for Waiver of Bid Procurement

I. Program Description and Current Operations

Date: April 01, 2015

Service or Goods to be Purchased: Exhibition Hall Wi-Fi Upgrade

Estimated Expenditure Amount: \$60,862.48, with up to \$29,461.73 in ongoing maintenance

Vendor Name: Enterprise Systems Group (ESG)

Department: Alliant Energy Center

Name of Contact Person: Bill Franz

Name of Program: Exhibition Hall

Requisition Number: 2015-

- II. Chapter 25 of Dane County Ordinance codifies the County's purchasing and contracting process. Included in this chapter, 25.11(20) allows for exceptions to the competitive bidding process for a variety of reasons.

Below is a list of exceptions specified in the ordinance. Choose the one most appropriate to your request.

Emergency procurement

Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

When unique and specific technical qualifications are required

When special adaptation for a special purpose is required

When a unique or opportune buying condition exists

- III. State your rationale for request for waiver. Please be specific.

The Alliant Energy Center is looking to upgrade its wired and wireless internet infrastructure in the Exhibition Hall to modernize and improve coverage and data capacity. Most of the current equipment is at least 8 years old and is technologically out of date. The system needs to be upgraded to better serve Exhibition Hall customers and guests. Increased internet speeds can be sold to customers, which will generate revenue for the AEC as it does in the Pavilions.

The internet infrastructure system in the New Holland Pavilions was awarded to Enterprise Systems Group (ESG) in August 2014 based on a competitively bid RFP. One of the requirements of that RFP was to have the pavilion system designed for expansion to the rest of the AEC campus so the Center has one system and source for ongoing maintenance and support. As the designer of the pavilion system, ESG can ensure seamless integration and single system management of the AEC campus internet system as it expands into Exhibition Hall. The Center is very pleased with the Wi-Fi system in the pavilions and looks forward to providing the same level of coverage and capacity in Exhibition Hall.

This bid waiver will allow work to commence in the summer when business is slower, ensuring that the new internet infrastructure is ready for fall season.

Funds for the capital project are available for this in account CPAEC 57194. Funds for ongoing maintenance will be budgeted in future years.