



Bid Waiver Form

Revised 04/2021

Short Description of Goods/Services	Spare parts and maintenance on VPT compressors.	Total Cost	\$205,000+ during a 5 year period.
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Vendor Name	GEA NORTH AMERICA INC	MUNIS #	32023	Req #	
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Purchasing Officer	Pete Patten	Date	
Department	Waste & Renewables	Email	Wienkes.Roxanne@countyofdane.com
Name	Roxanne Wienkes	Phone	608.509.6681

A VENDOR QUOTE MUST BE ATTACHED TO THE WAIVER FOR APPROVAL

Provide a detailed description of the goods/services intended to be purchased:

The Department of Waste & Renewables (W&R) is requesting a multi-year waiver for 5 years to purchase services for preventive maintenance and spare parts from GEA NORTH AMERICA INC needed to run and operate the Renewable Natural Gas (RNG) Plant. The total amount of spending over this period depends on the needs that will arise and special projects completed but will likely exceed \$205,000.

GEA will provide preventative maintenance as needed (e.g. bearing replacement) and supply critical spare parts, as needed and ordered by W&R, for the RNG plant which are critical to the safe and efficient operation of the RNG Plant.

Attached are two quotes, (1) a service quote which outlines work that occurred in 2021 and is reflective of what service may occur 2022-2026 including an estimated 3% inflation rate per year for a total estimated \$165,000 for service and (2) a parts quote which includes an example of RNG Plant components purchased from GEA in 2021 and is reflective what parts may be purchased 2022-2026. This also includes an estimated 3% inflation rate per year for a total estimated \$40,000 for parts. Actual prices and parts may vary depending on need and total cost may exceed the estimated amount.

Send to a Purchasing Officer Once Completed



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Procurement Exception List

- Emergency Procurement
- Unique and specific technical qualifications are required
- A special adaptation for a special purpose is required
- A unique or opportune buying condition exists
- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

Provide a detailed explanation as to why the competitive bidding (RFB/RFP) process cannot be used. Also provide a detailed justification in relation to the Procurement Exception(s) chosen:

GEA is the sole vendor in the United States that can provide service for the VPT compressors. The vendor has provided quotes for anticipated parts and service for 2021 (attached) but actual prices and necessary parts may vary and total cost for 5 year bid waiver may vary and exceed \$205,000.

Bid Waiver Approval (For Purchasing Use Only)

Under \$37,000 (Controller)

\$37,000+ (Personnel & Finance Committee)

Date Approved:

Send to a Purchasing Officer Once Completed

Quotation

County of Dane
Madison, WI
United States

Ship To
County of Dane
Madison, WI
United States

Quotation number 05070353-1	Expiration date 07-Aug-2021	Mode of delivery	Quotation date 08-Jul-2021	Page 1 / 2
Contact Engram, Elexis - Elexis.Engram@gea.com	Payment terms	Terms of delivery		

Subject : Thrust Bearing Changeout on (2) Compressors

Service object	Object description	Type	External objectno.
		Plant Installation	

This offer is only an estimate for the amount of days GEA believes it'll take to accomplish the above scope. We will invoice for the actual amount of days spent onsite or traveled.

Additional weekdays spent onsite or traveled will be charged at a rate of \$2,402.00 per day.
 Additional Saturdays spent onsite or traveled will be charged at a rate of \$3,055.00 per day.
 Additional Sundays/Holidays spent onsite or traveled will be charged at a rate of \$3,823.00 per day.

This offer is quoted for 12 hours per day.
 Additional hours over 12 hours per day are charged at a rate of \$217.00/hour.

Material Shortage Event

The global semiconductor shortage and circumstances relating thereto ("Material Shortage Event") may impact the performance by GEA and its suppliers of their obligations under this quotation, including without limitation their timely performance. By entering into a contract with GEA in respect of this quotation, the Customer acknowledges and agrees (subject to the provisions of the next paragraph) that (i) any delay caused by a Material Shortage Event shall not be deemed as non-compliance by GEA of its contractual obligations and (ii) GEA will be entitled to an extension of time to the extent the Material Shortage Event affects the time required by GEA to complete its obligations; and (iii) GEA will have an entitlement for extra reasonable, documented costs incurred due to a Material Shortage Event.

In the event that a Material Shortage Event becomes known to GEA and GEA determines that the event will delay its performance under the contract, GEA will notify the Material Shortage Event to the Customer. GEA's notice will include a description of the relevant circumstances, including the expected length of delay and information from its supplier regarding the Material Shortage Event.

GEA shall keep the customer regularly informed of developments concerning the Material Shortage Event and shall liaise with the customer in respect of measures that may be taken to mitigate the Material Shortage Event. Any mitigation measures by GEA will be subject to the contract's variation procedures.

This offer is contingent on your acceptance of the offer above and GEASNA's service terms and conditions, which are attached.

GEA Systems North America LLC

Quotation

County of Dane
Madison, WI
United States

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Madison, WI
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Upon acceptance, please submit a soft copy purchase order via email to Elexis.Engram@gea.com. This offer will be valid for 30 days of date shown above.

Above offer excludes lifting & rigging equipment, welding, electrical, material and/or freight charges not listed above. Delays not caused by GEA SNA may incur labor charges in addition to those provided in the offer below.

GEA Systems North America LLC greatly values your opinion and wants you to be truly satisfied with every aspect of our services. We welcome you to participate in a brief customer satisfaction survey. After the service technician has completed their work, an invitation will be emailed to you. In order to get an accurate representation of your feedback, we may request a name and contact email address of the person in your organization who can provide relevant feedback. We thank you in advance for your cooperation and we appreciate the opportunity to assist you today.

Item number	Description	Qty. Unit	Price each	Amount
I100206791	Bearing, axial Set of high performance for GEA screw compres	2.00 PC	11,222.95	22,445.90
	Travel - Weekdays	2.00 day	2,402.00	4,804.00
	Labor - Weekday	1.00 day	2,402.00	2,402.00

Total estimated spending for Service for 5 years:

2021= \$30,000
 2022= 2021 Service Estimate * 3% (estimated inflation)= \$30,000 + \$900= ~\$31,000
 2023= 2022 Service Estimate * 3% (estimated inflation)= \$31,000 + \$930= ~\$32,000
 2024= 2023 Service Estimate * 3% (estimated inflation)= \$32,000 + \$960= ~\$33,000
 2025= 2024 Service Estimate * 3% (estimated inflation)= \$33,000 + \$990= ~\$34,000
 2026= 2025 Service Estimate * 3% (estimated inflation)= \$34,000 + \$1020= ~\$35,000
 Total estimated amount for service 2022+2023+2024+2025+2026= ~\$165,000

Subtotal 29,651.90	Add. discount 0.00	Freight charges 0.00	Currency USD	Total 29,651.90
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GEA Systems North America LLC

9165 Rumsey Road, Columbia MD 21045
 Tel.: +1 844 432 2329, Fax: +1 410 997 5021
www.gea.com
 Deutsch Bk. Trust Co. Am., Routing 021001033, Account 00416751
 SWIFT BKTRUS33

Quotation

Dane County Waste and Renewables
1919 Alliant Energy Center Way
Madison, WI 53713
United States

Ship To
Dane County Waste and Renewables
Dane County Landfill, 7102 US HWY 12 & 18
Madison, WI 53718
United States

Quotation number 05070493-1	Expiration date 08-Aug-2021	Mode of delivery	Quotation date 12-Jul-2021	Page 1 / 2
Contact Amberman, Mark - 0017177676411 - Mark.Amberman@gea.com	Payment terms 30 days from date of invoice	Terms of delivery DAP Factory	Cust. order no. RFQ	

Item number	Description	Qty. Unit	Price each	Amount
391-N0424M-000	KIT, SHAFT SEAL REPLACEMENT 28 & 52 BAR HNBR MODELS 400GL, 475GL, & 565GL (Lead time is 1-2 days ARO, subject to prior sales)	1.00 PC	3,764.70	3,764.70
390-004260-301	VALVE, BLOCK 4-WAY FOR GRASSO COMPRESSOR MODELS GS, GM & 180GL - 2110GL WITHOUT INTERNAL BLEED FOR USE ON COMPRESSORS WITH EXTERNAL OIL PUMP (Stock item, subject to prior sales)	1.00 PC	3,031.81	3,031.81

Prices are f. o. b. Factory, firm for 30 days.
Prices quoted are per GEA REFRIGERATION NORTH AMERICA Inc., standard parts terms & conditions of sale.

Material Shortage Event

Total estimated spending for parts for 5 years:

2021= \$7,000
 2022= 2021 * 3% (estimated inflation)= \$7,000 + \$210= ~\$7,250
 2023= 2022 Service Estimate * 3% (estimated inflation)= \$7,250 + \$217.50= ~\$7,500
 2024= 2023 Service Estimate * 3% (estimated inflation)= \$7,500 + \$225= ~\$7,750
 2025= 2024 Service Estimate * 3% (estimated inflation)= \$7,750 + \$232.50= ~\$8,000
 2026= 2025 Service Estimate * 3% (estimated inflation)= \$8,000 + \$240= ~\$8,250
 Total estimated amount for parts 2022+2023+2024+2025+2026= ~\$40,000

customer in respect of measures that may be taken to mitigate the material Shortage Event. Any mitigation measures by GEA will be

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Quotation

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 1919 Alliant Energy Center Way
 Madison, WI 53713
 United States

Ship To
 Dane County Waste and Renewables
 Dane County Landfill, 7102 US HWY 12 & 18
 Madison, WI 53718
 United States

Quotation number 05070493-1	Expiration date 08-Aug-2021	Mode of delivery	Quotation date 12-Jul-2021	Page 2 / 2
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Contact Amberman, Mark - 0017177676411 - Mark.Amberman@gea.com	Payment terms 30 days from date of invoice	Terms of delivery DAP Factory	Cust. order no. RFQ
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subject to the contract's variation procedures.

Quoted Terms Subject to Credit Approval

Due to current developments and measures taken globally, nationally and locally in connection with the World Health Organization's declared public health emergency in respect of the COVID-19 pandemic, GEA's offered goods and/or services can be negatively affected. Although GEA is taking actions to mitigate potential supply impacts, please be advised that our choice of suppliers / subcontractors, delivery lead-times, engineering and/or site services, quoted prices, etc. may be impacted due to the COVID-19 pandemic.

Such adverse effects may, in particular, be caused by or occur in response to actions taken by a government or public authority (including the imposition of embargoes or import or export restrictions, quarantine orders, travel restrictions or any other restrictions or prohibitions and the compliance by GEA or any of its sub-suppliers of any tier with corresponding laws or governmental orders, rules, regulations, directions, recommendations or precautions). The coronavirus pandemic and these effects may inter alia result in excessive illness rates of personnel, difficulties or increased costs in obtaining workers or goods, inability to transport goods or persons across borders, other travel restrictions or mobility impairments, personnel and/or material shortages, delays or other adverse circumstances affecting the supply of goods or services.

Accordingly, GEA will have an entitlement to an extension of any stated time schedule and/or to charge extra reasonable costs in the event GEA's time schedule is adversely impacted and/or GEA incurs additional costs due to any of the foregoing.

Subtotal 6,796.51	Add. discount 0.00	Freight charges 0.00	Currency USD	Total 6,796.51
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