

**DANE COUNTY**  
**POLICY AND FISCAL NOTE**

<input checked="" type="checkbox"/> Original	<input type="checkbox"/> Update	Substitute No. _____
Sponsor: Supervisor McCarville		Resolution No. 2023 RES-194
Vote Required: Majority <input checked="" type="checkbox"/>		Ordinance Amendment No. _____
Two-Thirds _____		3/4 _____

Title of Resolution or Ord. Amd.:

AUTHORIZING SECOND AMENDMENT OF PURCHASE OF SERVICES AGREEMENT WITH TELOS IDENTITY MANAGEMENT SOLUTIONS, LLC  
Dane County Regional Airport

**Policy Analysis Statement:**

Brief Description of Proposal -

Telos Identity Management Solutions, LLC ("Telos") has been approved by the Transportation Security Administration ("TSA") to provide "aviation channeling services" to airports. Aviation channeling services involve the submittal of background and biometric data to TSA for security threat assessments and criminal history record checks used to qualify individuals for airport security clearances, as well as criminal history updates to ensure that those with airport security badges remain qualified for such security clearance under federal law. Dane County Regional Airport currently obtains aviation channeling services from Telos, and has negotiated an amendment with Telos to extend the current

Current Policy or Practice -

Telos Identity Management Solutions, LLC, under agreement number 11678, currently provides aviation channeling services to the Dane County Regional Airport.

Impact of Adopting Proposal -

Telos will provide additional services under the agreement extended to October 31, 2028.

**Fiscal Estimate:**

Fiscal Effect (check all that apply) -

- No Fiscal Effect
- Results in Revenue Increase
- Results in Expenditure Increase
- Results in Revenue Decrease
- Results in Expenditure Decrease

Budget Effect (check all that apply)

- No Budget Effect
- Increases Rev. Budget
- Increases Exp. Budget
- Decreases Rev. Budget
- Decreases Exp. Budget
- Increases Position Authority
- Decreases Position Authority

Note: if any budget effect, 2/3 vote is required

**Narrative/Assumptions about long range fiscal effect:**

Telos bills monthly based on number of applicants for security clearance and Badges at unit pricing currently established in the agreement. The cost of Telos services for the remainder of 2023 should not exceed \$8,000 and \$30,000 has been allocated in the current budget request for Calendar Year 2024. Thereafter, the maximum amount for the remainder of the contract will not exceed what is appropriated annually in the Airport budget and approved by the Dane County Board for services approved under the contract.

**Expenditure/Revenue Changes:**

	Current Year		Annualized			Current Year		Annualized	
	Increase	Decrease	Increase	Decrease		Increase	Decrease	Increase	Decrease
Expenditures -					Revenues -				
Personal Services					County Taxes				
Operating Expenses					Federal				
Contractual Services	\$8,000				State				
Capital					Other				
Total	\$8,000	\$0	\$0	\$0	Total	\$0	\$0	\$0	\$0

**Personnel Impact/FTE Changes:**

None

**Prepared By:**

Agency: Airport	Division: Administration		
Prepared by: Rick Fairchild	Date: 09/19/23	Phone: 246-3384	
Reviewed by: Gene Meyers	Date: 09/19/23	Phone: 246-3391	