

**AUTHORIZING NEW DIRECTOR OF AIR SERVICE  
DEVELOPMENT POSITION – DANE COUNTY REGIONAL AIRPORT**

The Dane County Regional Airport continues to recover from a significant loss of commercial airline service as a result of the COVID-19 pandemic. As Dane County and the Airline Industry slowly recover, The Dane County Regional Airport has identified the need for a Director position specifically focused on Air Service Development.

This position will work on rebuilding commercial services provided by existing airlines as well as recruit new airlines and routes to better serve Dane County and south-central Wisconsin. Additionally, this position will work closely with local and regional organizations to determine destinations and schedules that assist in business development.

THEREFORE BE IT RESOLVED that position authority at the Dane County Regional Airport is increased by 1.0 FTE effective April 1, 2022 so as to add 1.0 FTE Director of Air Service Development (M13 for a total increase in expenditures in 2022 of \$100,400) within the Dane County Regional Airport department. Approval will require the following 2022 expense accounts be adjusted by the corresponding dollar amounts:

- AIRADMIN 10009 SALARY & WAGES \$70,800.00
- AIRADMIN 10099 RETIREMENT \$5,500.00
- AIRADMIN 10108 FICA \$5,400.00
- AIRADMIN 10117 HEALTH \$18,600.00
- AIRADMIN 10153 DENTAL \$1,400.00
- AIRADMIN 10189 WAGE INSURANCE \$100.00
- AIRADMIN 10250 SALARY SAVINGS (\$1,400.00)