

Dane County Contract Addendum Cover Sheet

Revised 06/2021

Res 104
Significant

Contract # Admin will assign	13520B
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Dept./Division	PUBLIC SAFETY COMMUNICATIONS	Vendor Name	MEDICAL PRIORITY DISPATCH
Brief Addendum Title/Description	MEDICAL/FIRE LICENSE RENEWAL SERVICE AND SUPPORT MULTI YEAR	Vendor MUNIS #	5106
		Addendum Term	07/01/22 - 12/30/2027
		Amount (\$)	\$ 585,000.00

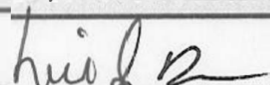
Department Contact Information		Vendor Contact Information	
Contact	LUIS BIXLER	Contact	DAVID STEINBACH
Phone #	608 267 2507	Phone #	
Email	BIXLER.LUIS@COUNTYOFDANE.COM	Email	
Purchasing Officer			


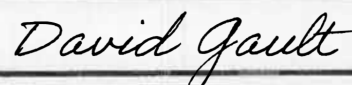
Purchase Order – Maintenance or New PO					
<input type="checkbox"/>	PO Maintenance Needed	Org:	Obj:	Proj:	
	PO#	Org:	Obj:	Proj:	
<input type="checkbox"/>	No PO Maintenance Needed – <i>this addendum does not change the dollar amount of the contract.</i>				
<input checked="" type="checkbox"/>	New PO / Req. Submitted	Org:PSC	Obj:30252	Proj:	
	Req# 2164	Org:	Obj:	Proj:	

Budget Amendment	
<input checked="" type="checkbox"/>	A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly.

Total Contracted Amount – List the Original contract info, then subsequent addenda including this new addendum					
<p>A resolution is required when the total contracted amount first exceeds \$100,000.</p> <p>Additional resolutions are then required whenever the sum(s) of any additional addenda exceed(s) \$100,000</p>	Addendum #	Term	Amount	Resolution	
	Original	11/1/18-6/30/22	\$ 207,360.00	<input type="checkbox"/> None	Res# 2018 RES-200
	A	10/1/19-6/30/22	17,425.00	<input checked="" type="checkbox"/> None	Res#
	B	7/1/22-12/30/27	\$585,000.00	<input type="checkbox"/> None	Res# 2022 RES-104
				<input type="checkbox"/> None	Res#
				<input type="checkbox"/> None	Res#
Total Contracted Amount			\$ 809,785.00		

Contract Language Pre-Approval – prior to internal routing, this contract has been reviewed/approved by:		
<input type="checkbox"/> Corporation Counsel:	<input type="checkbox"/> Risk Management:	<input type="checkbox"/> No Pre-Approval

APPROVAL
Dept. Head / Authorized Designee


APPROVAL – Contracts Exceeding \$100,000	
Director of Administration	Corporation Counsel
	

APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached			
DOA:	Date In: 8/8/22	Date Out: _____	<input checked="" type="checkbox"/> Controller, Purchasing, Corp Counsel, Risk Management

Goldade, Michelle

From: Goldade, Michelle
Sent: Thursday, August 11, 2022 8:45 AM
To: Krohn, Margaret; Gault, David; Rogan, Megan; Lowndes, Daniel
Cc: Stavn, Stephanie; Oby, Joe
Subject: Contract #13520B
Attachments: 13520B.pdf

Tracking:	Recipient	Read	Response
	Krohn, Margaret		Approve: 8/11/2022 1:15 PM
	Gault, David	Read: 8/11/2022 8:56 AM	Approve: 8/11/2022 8:57 AM
	Rogan, Megan	Read: 8/11/2022 8:49 AM	Approve: 8/11/2022 8:49 AM
	Lowndes, Daniel		Approve: 8/11/2022 12:58 PM
	Stavn, Stephanie	Read: 8/11/2022 11:56 AM	
	Oby, Joe		

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #13520
Department: Public Safety Communications
Vendor: Priority Dispatch
Contract Description: Addendum for Priority Dispatch System (Res 104)
Contract Term: 7/1/22 – 12/30/27
Contract Amount: \$585,000.00

Michelle Goldade

Administrative Manager
Dane County Department of Administration
Room 425, City-County Building
210 Martin Luther King, Jr. Boulevard
Madison, WI 53703
PH: 608/266-4941
Fax: 608/266-4425
TDD: Call WI Relay 711

Please Note: I currently have a modified work schedule...I am in the office Mondays and Wednesdays and working remotely Tuesdays, Thursdays and Fridays in accordance with COVID 19 response guidelines.

1 **2022 RES-104**

2 **AWARD OF CONTRACT ADDENDUM FOR PRIORITY DISPATCH SYSTEM**

3

4 Public Safety Communications utilizes a Priority Dispatch System when answering 911 calls from the
5 public to insure callers receive the highest level of care possible, and there the appropriate responders
6 are dispatched in a timely manner. This contract is for five years and includes upgrades and technical
7 services. The department has used this program since 2002.

8

9 NOW, THEREFORE, BE IT RESOLVED that Dane County Board authorizes a five year extension of the
10 support agreement with Priority Dispatch Corporation, with the total cost being \$585,000 and that the
11 County Executive and County Clerk are authorized to execute the agreement.



DANE COUNTY CONTRACT

ADDENDUM #13520B

Revised 01/2022

THIS ADDENDUM, made and entered into effective as of the date by which both parties hereto have executed this document, by and between the County of Dane (hereinafter referred to as "County") and Priority Dispatch Corp. (hereinafter, "Provider").

WITNESSETH:

WHEREAS Provider and County, by a separate document (hereinafter, the "Master Agreement"), Dane County Contract # 13520, have previously entered into a contractual relationship pursuant to which Provider provides licensing for Medical/Fire Priority Dispatch System to gather appropriate information and classify calls related to medical/fire emergencies, and

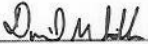
WHEREAS County and Provider wish to amend the Master Agreement in order to extend the term of the contract.

NOW, THEREFORE, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is hereby acknowledged by each party for itself, the parties do agree as follows:

1. The Master Agreement shall remain in full force and effect unchanged in any manner by this addendum except as changes are expressly set forth herein. This addendum shall control only to the extent of any conflict between the terms of the Master Agreement and this addendum.
2. The Master Agreement, and any amendment or addendum to it, may be executed and transmitted to any other party by legible facsimile reproduction or by scanned legible electronic PDF copy, and utilized in all respects as, an original, wet-inked manually executed document. Further, the Master Agreement and any amendment or addendum thereto, may be stored and reproduced by each party electronically, photographically, by photocopy or other similar process, and each party may at its option destroy any original document so reproduced. All parties hereto stipulate that any such legible reproduction shall be admissible in evidence as the original itself in any judicial, arbitration or administrative proceeding whether or not the original is in existence and whether or not such reproduction was made by each party in the regular course of business. This term does not apply to the service of notices under the Master Agreement, or any subsequent amendment or addendum.
3. The term of the contract is extended through December 30, 2027 to continue the licensing for the Medical/Fire Priority dispatch system at an additional cost of \$585,000 per Attachment A – Pricing Structure & Payment.

IN WITNESS WHEREOF, the parties, by their respective authorized representatives, have set their hands and seals as of the dates set forth below.

FOR PROVIDER:



David M Steinbach (Aug 8, 2022 09:32 MDT)
Dave Steinbach
CFO

Aug 8, 2022
Date

FOR COUNTY:

Joseph T. Parisi
Dane County Executive

Date

Scott McDonell
Dane County Clerk

Date

ATTACHMENT A

Pricing Structure and Payment

Annual Maintenance/Support – ESP(P) for EMD/EFD/VOYAGER AI **\$585,000**
 Annual Maintenance/Extended Service Plan for Three Disciplines – Term 7/1/2022-12/30/2027
 License renewal, service and support.
 Includes updates, telephone IT support and upgrades for all annual renewing products

Optional Items:

Protocol Tablet (Per discipline)	\$395
EMD/EFD Mobile Field Responder Guide (each)	\$10.00
(100 are included for free with you Maintenance on Version upgrades. I.E. V13)	
EMD/EFD Digital Quality Assurance Guide (each)	\$45.00
EMD/EFD Training Reference Guide (each)	\$149.00
Emergency Telecommunicator Course/ Manual (each)	\$60.00
Active Assailant Course Registrations (each)	\$99.00
Remote ProQA Software Training (Per person/ per discipline)	\$149.00
Remote AQUA Software Training (Per person/ per discipline)	\$199.00
IAED Accreditation Application Fee EMD/EFD/ EPD (each)	\$2,250.00
National Q - QA Calibration Expert evaluation (25 cases)	\$600.00
Annual Maintenance/Extended Service Plan for Three Disciplines - License renewal, service and support	\$3,840.00
AI SkillLab (ProQA Training Simulator) 400hrs annually	\$7,200.00
Behavioral/ Mental Health Self-Paced Trng (ea)	\$99.00
LifeBridges Mental Health 3 day course via 911 Training Institute (ea)	\$495.00
Mental Health Consultation	\$6,000.00



QUOTE

110 Regent Street, Suite 500

Salt Lake City, UT 84111
USA

www.prioritydispatch.net

Prepared By: Jon Stones

Phone: (800) 363-9127

Direct: Ext. 149

Email: jon.stones@prioritydispatch.net

Bill To:

Dane County Public Safety Communications
Luis Bixler
210 MARTIN LUTHER KING JR BLVD RM 109
CITY-COUNTY BLDG.
Madison, Wisconsin 53703-3342
United States

Agency:

Dane County Public Safety
Communications

Agency ID#:

4771

Quote #:

Q-60185

Date:

5/16/2022

Offer Valid Through:

6/30/2022

Payment Terms

Net 30

Currency:

USD

Ship To:

Dane County Public Safety Communications
Luis Bixler
210 MARTIN LUTHER KING JR BLVD RM 109
CITY-COUNTY BLDG.
Madison, Wisconsin 53703-3342
United States

Product	Qty	Amount
ProQA Medical/Fire Software Licenses Automated calltaking software	3	USD 12,000.00
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	19	USD 20,267.00
ProQA ESP (B) M/F License Renewal, Service & Support	3	USD 750.00
ProQA Training License ESP (B) M/F License Renewal, Service & Support	10	USD 0.00
Priority Dispatch Voyager AI - Powered by Corti Artificial Intelligence and data analytics tool Annual fee is renewing	1	USD 37,500.00
Priority Dispatch Voyager AI Discount Discount for early adopters and development partners	1	USD -8,000.00
Navigator All-Inclusive Fee (Per person). Includes Conference Passport, Airfare, and Hotel for up to 3 nights	4	USD 8,000.00
General Discount Incentive to execute contract according to the terms as discussed	1	USD -5,641.00
Priority Dispatch System Annual ESP: 8/1/22 -12/31/22 TOTAL:		USD 64,876.00

Product	Qty	Amount
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	19	USD 48,640.00
ProQA ESP (B) M/F License Renewal, Service & Support	3	USD 2,700.00

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Product	Qty	Amount
ProQA Training License ESP (B) M/F License Renewal, Service & Support	10	USD 0.00
Priority Dispatch Voyager AI - Powered by Corti Artificial Intelligence and data analytics tool Annual fee is renewing	1	USD 37,500.00
Priority Dispatch Voyager AI Discount Discount for early adopters and development partners	1	USD -8,000.00
Navigator All-Inclusive Fee (Per person). Includes Conference Passport, Airfare, and Hotel for up to 3 nights	4	USD 8,000.00
General Discount Incentive to execute contract according to the terms as discussed	1	USD -7,107.00
Priority Dispatch System Annual ESP: 1/1/23 -12/31/23 TOTAL:		USD 81,733.00

Product	Qty	Amount
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	19	USD 48,640.00
ProQA ESP (B) M/F License Renewal, Service & Support	3	USD 2,700.00
ProQA Training License ESP (B) M/F License Renewal, Service & Support	10	USD 0.00
Priority Dispatch Voyager AI - Powered by Corti Artificial Intelligence and data analytics tool Annual fee is renewing	1	USD 37,500.00
Priority Dispatch Voyager AI Discount Discount for early adopters and development partners	1	USD -8,000.00
Navigator All-Inclusive Fee (Per person). Includes Conference Passport, Airfare, and Hotel for up to 3 nights	4	USD 8,000.00
General Discount Incentive to execute contract according to the terms as discussed	1	USD -7,107.00
Priority Dispatch System Annual ESP: 1/1/24 -12/31/24 TOTAL:		USD 81,733.00

Product	Qty	Amount
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	19	USD 52,060.00
ProQA ESP (B) M/F License Renewal, Service & Support	3	USD 2,880.00
ProQA Training License ESP (B) M/F License Renewal, Service & Support	10	USD 0.00

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Product	Qty	Amount
Priority Dispatch Voyager AI - Powered by Corti Artificial Intelligence and data analytics tool Annual fee is renewing	1	USD 37,500.00
Priority Dispatch Voyager AI Discount Discount for early adopters and development partners	1	USD -8,000.00
Navigator All-Inclusive Fee (Per person). Includes Conference Passport, Airfare, and Hotel for up to 3 nights	4	USD 8,000.00
General Discount Incentive to execute contract according to the terms as discussed	1	USD -7,395.00
Priority Dispatch System Annual ESP: 1/1/25 -12/31/25 TOTAL:		USD 85,045.00

Product	Qty	Amount
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	19	USD 52,060.00
ProQA ESP (B) M/F License Renewal, Service & Support	3	USD 2,880.00
ProQA Training License ESP (B) M/F License Renewal, Service & Support	10	USD 0.00
Priority Dispatch Voyager AI - Powered by Corti Artificial Intelligence and data analytics tool Annual fee is renewing	1	USD 37,500.00
Priority Dispatch Voyager AI Discount Discount for early adopters and development partners	1	USD -8,000.00
Navigator All-Inclusive Fee (Per person). Includes Conference Passport, Airfare, and Hotel for up to 3 nights	4	USD 8,000.00
General Discount Incentive to execute contract according to the terms as discussed	1	USD -7,395.00
Priority Dispatch System Annual ESP: 1/1/26 -12/31/26 TOTAL:		USD 85,045.00

Product	Qty	Amount
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	19	USD 52,060.00
ProQA ESP (B) M/F License Renewal, Service & Support	3	USD 2,880.00
ProQA Training License ESP (B) M/F License Renewal, Service & Support	10	USD 0.00
Priority Dispatch Voyager AI - Powered by Corti Artificial Intelligence and data analytics tool Annual fee is renewing	1	USD 40,125.00

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Product	Qty	Amount
Priority Dispatch Voyager AI Discount Discount for early adopters and development partners	1	USD -6,019.00
Navigator All-Inclusive Fee (Per person). Includes Conference Passport, Airfare, and Hotel for up to 3 nights	4	USD 9,000.00
General Discount Incentive to execute contract according to the terms as discussed	1	USD -7,844.00
Priority Dispatch System Annual ESP: 1/1/27 -12/31/27 TOTAL:		USD 90,202.00

Product	Qty	Amount
Priority Dispatch System ESP (P) M/F System License Renewal, Service & Support	19	USD 55,670.00
ProQA ESP (B) M/F License Renewal, Service & Support	3	USD 3,075.00
ProQA Training License ESP (B) M/F License Renewal, Service & Support	10	USD 0.00
Priority Dispatch Voyager AI - Powered by Corti Artificial Intelligence and data analytics tool Annual fee is renewing	1	USD 40,125.00
Priority Dispatch Voyager AI Discount Discount for early adopters and development partners	1	USD -6,019.00
Navigator All-Inclusive Fee (Per person). Includes Conference Passport, Airfare, and Hotel for up to 3 nights	4	USD 9,000.00
General Discount Incentive to execute contract according to the terms as discussed	1	USD -8,148.00
Priority Dispatch System Annual ESP: 1/1/28 -12/31/28 TOTAL:		USD 93,703.00

Subtotal	USD 64,876.00
Estimated Tax	
Total	USD 64,876.00

Customer Signature:		Date:	
Customer Name:		Purchase Order ID:	
Expiration Date:			

TERMS AND CONDITIONS

This quote is valid for 120 days from date of issue. All prices quoted are exclusive of any applicable taxes, duties, or government assessments relating to this transaction, which are the sole obligation of Buyer. You can find it here: <https://prioritydispatch.net/licensing/>

"To lead the creation of meaningful change in public safety and health."

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