

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27

**2018 RES-204**

**AUTHORIZING EXECUTION OF A PURCHASE OF SERVICES AGREEMENT  
FOR CONSULTING SERVICES FOR THE DANE COUNTY REGIONAL AIRPORT**

Dane County issued a Request for Proposals for the provision to the Dane County Regional Airport of airport business consulting services related to air service development, rates and charges analysis, non-aeronautical revenue development, and business and financial planning. The successful proposer has since been acquired in its entirety by Landrum and Brown, Incorporated, a well-established corporation involved in international aviation consultancy, which has assumed all obligations of the proposing company. The five year Purchase of Services agreement to be awarded to Landrum and Brown, Incorporated is for on-call aviation consulting services at a maximum cost of \$80,000 during the initial year of the lease term, and thereafter as approved under the Dane County budget adopted annually by the Dane County Board of Supervisors.

NOW, THEREFORE, BE IT RESOLVED that the Dane County Executive and the Dane County Clerk are authorized to execute on behalf of Dane County a Purchase of Services Agreement under the terms of which Landrum and Brown, Incorporated will provide to the Dane County Regional Airport on-call airport consulting services, as set forth above.