



Request for Waiver of Bid Procurement

I. Program Description and Current Operations

Date: 2/012/2018

Service or Goods to be Purchased: Replacement LED Message Signs

Estimated Expenditure Amount: \$61,674.00

Vendor Name: Directional Systems, Inc.

Department: Airport

Name of Contact Person: William LeGore

Name of Program: Airport Parking Ramp Signage

Requisition Number: TBD

- II. Chapter 25 of Dane County Ordinance codifies the County's purchasing and contracting process. Included in this chapter, 25.11(20) allows for exceptions to the competitive bidding process for a variety of reasons.

Below is a list of exceptions specified in the ordinance. Choose the one most appropriate to your request.

Emergency procurement

Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

When unique and specific technical qualifications are required

When special adaptation for a special purpose is required

When a unique or opportune buying condition exists

- III. State your rationale for request for waiver. Please be specific.

The Airport must replace some of its multi-message, LED lane status signs which hang over the vehicular lanes at the Airport Parking Entrance and Exit Plazas. These custom signs hang alongside other identical signs, so consistent messages and appearance is necessary. Also included with this purchase are 3 new signs which will be placed within the parking ramps to direct customers to the exits. A quotation from Directional Systems, Inc., in the amount of \$61,674.00 is attached. This equipment will be charged to AIRPRKLT 48606. We request approval to purchase this equipment from Directional Systems, Inc.