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52 2. 85% of program participants should exit to permanent housing within two years. In FY  
53 2020 in Dane County:  
54 a. 72% of households without children (couples, singles) exited to permanent  
55 housing.  
56 b. 83% of households with children (families) exited to permanent housing.  
57 3. No more than 5% of households will return to homelessness within the first year of  
58 program exit. In FY 2020 in Dane County:  
59 a. 7% of households without children (couples, singles) returned to homelessness  
60 within 1 year of program exit.  
61 b. 5% of households with children (families) returned to homelessness within 1 year  
62 of program exit.  
63

64 Staff would also track/monitor:

- 65  
66 1. Total number of households served.  
67 2. Demographics of program participants.  
68 3. The number of individuals who obtained employment and/or increased income during  
69 their time in the program.  
70 4. The number of individuals who established a connection to non-emergency medical care  
71 or behavioral health supports.  
72 5. Total rent/utilities/move-in costs allocated for the program, and the average cost per  
73 household.  
74 6. Timeliness of rental payments.  
75 7. Average length of time in the program for households.  
76

77 Program partners will be required to use HMIS (Homeless Management Information System),  
78 the shared database homeless and housing service providers use to track performance  
79 measures and program data. Program partners will also be required to collaborate with other  
80 housing programs and the Homeless Services Consortium (HSC) coordinated entry system to  
81 prevent program duplication.  
82

83 These ongoing statistics regarding the initiative will be shared regularly with the County Board.  
84

85 Rental expenses are based on the federal Housing and Urban Development (HUD) designation  
86 for fair market rent for a 1 bedroom and 3 bedroom apartment, respectively. More households  
87 could be served depending on the amount and length of services needed by program  
88 participants. Dane County has a historically difficult housing market, but these dollars are more  
89 flexible than other sources of housing program funding, which may allow for more opportunities.  
90

91 Housing navigation services currently in place must also be extended through the end of 2021 to  
92 assist guests with clearing any barriers to housing and working with guests and landlords to find  
93 available units. The contract amount for Catholic Charities, Inc. to continue to provide expanded  
94 housing navigation services is \$267,500.

95 After units have been located and a tenant is able to move in, case management supports will be  
96 provided to assist with housing stability, increasing income through employment or training for  
97 advancement, and/or other goals identified by the tenant.  
98

99 To begin housing placement immediately, service agencies that are operating hotel shelter  
100 programs and have the closest connection to clients, such as Focus Counseling, Sankofa ELU,  
101 and The Salvation Army will be asked to partner. Partners for 2022 and beyond will be identified  
102 via competitive RFP process in the summer of 2021. Catholic Charities will continue to provide  
103 housing navigation services. Hotel shelter case managers will also assist with housing search.  
104 The County will contract with Fiscal Assistance to pay rent and utilities on behalf of the tenant.  
105

106 This initiative will augment our community's existing resources for people experiencing  
107 homelessness, and significantly expand the number of households who can access a program  
108 of this type. Currently the need is overwhelming and funds are limited.  
109

110 Households that are currently eligible for the program include:  
111

112 1. Households without children (single adults, couples) currently in the vulnerable  
113 population hotel shelter program considered at high risk for severe illness if they  
114 contracted COVID-19. Referral criteria for this program is informed by CDC guidelines. If  
115 resources are available, people who meet prioritization for hotel shelter on the wait list  
116 may be served.  
117

118 2. Households with children (families) currently in hotel shelter supported by Dane County  
119 funding. Hotel shelter providers are primarily prioritizing families experiencing  
120 homelessness with infants and families that are unsheltered. If resources are available,  
121 families who meet prioritization for hotel shelter on the wait list may be served.  
122

123 Eligibility for the initiative is consistent with rapid re-housing priority outlined in the current  
124 supplemental written standards passed by the Dane County Homeless Services Consortium.  
125

126 Enough funding is available to serve the current number of county-funded hotel guests and  
127 prioritization is not needed for enrollment into the initiative. Guests who are working with case  
128 managers will be moved into housing as soon as they secure a unit.  
129

130 Income is not required to receive assistance through the initiative. Existing rapid re-housing  
131 programs expect a tenant to contribute towards rent if they have income. Many hotel guests  
132 have limited income, or are working to obtain employment or increase their income through  
133 additional employment and training. Case managers will work with tenants on fiscal  
134 management and other goals to help the tenant maintain housing.

135 **NOW, THEREFORE, BE IT RESOLVED** that the following contract be awarded and that the  
136 County Executive and County Clerk are hereby authorized and directed to sign the agreement  
137 on behalf of Dane County, and that the Controller is authorized to make payments.  
138

<u>Vendor</u>	<u>Contract Amount</u>
Catholic Charities, Inc., Diocese of Madison	\$267,500

142 **BE IT FINALLY FURTHER RESOLVED** that the following expenditure account be added in the  
143 Dane County Department of Human Services and that the revenue and expenditure accounts  
144 be adjusted in the amounts presented below to provide required funding through the current

145 fiscal year:  
146

Revenue		
<u>Account Number</u>	<u>Account Title</u>	<u>Amount</u>
80000 81367	ARP Revenue	\$2,659,760

Expenditure		
<u>Account Number</u>	<u>Account Title</u>	<u>Amount</u>
80000 30024	ARP Rehousing Initiative	\$2,659,760

147  
148 **BE IT FINALLY RESOLVED** that the County Board requests monthly reports be shared with  
149 the members of the County Board, and that the Health and Human Needs Committee review  
150 the monthly reports on a quarterly basis and discuss how the information presented addresses  
151 anticipated program outcomes.

*The substitute resolution underscores the anticipated outcomes of the initiative to move about 300 households from hotels to stable housing, provides detail about program eligibility, implementation, and evaluation, and requests that on-going information be shared with the County Board and be discussed at the Health and Human Needs Committee.*