

Dane County Purchase of Service (POS)
Leadership
HHN Presentation
July 19, 2018

History of POS:

- September 22, 2014 – POS leaders, POS Board members and other stakeholders met with Lynn Green and DCDHS staff to review the Baker Tilly audit report and the DCDHS prioritized list of recommendations
- October 2014 – May 2015 - Coalition/Consortia Chairs were asked to use a similar process used by DCDHS to prioritize the Baker Tilly recommendations with their respective coalitions.
- June 2, 2015 – first POS/DCDHS meeting held.
- On-going – the group meets monthly/as needed to address the purpose and priorities listed below.

POS Membership:

Key leaders representing Homeless Services, Children Youth and Families Consortium, Elderly Services Network, Recovery Coalition of Dane County, and Physical Disabilities. The Developmental Disabilities Coalition had been an active member until 2018 and the implementation of Family Care.

Purpose of POS Leadership: To develop and enhance the partnership between DCDHS and POS and work collaboratively on solutions for Dane County's Human Services System

POS Priorities: (following are the shared priorities across POS Coalitions. Each coalition has additional priorities focused on their specific area(s) of focus.

1. Continue to build strong relationships and partnerships across coalitions to strengthen the human services system of care in Dane County. That all areas are interconnected and reliant on the other and need adequate funding.
2. Continue to build a partner relationship with DCDHS, County Executive and the County Board (and its committees). Focus on Baker Tilly recommendations has been a regular focus of the POS meetings and will continue.
 - In an effort to address relationship building and partnership development, guests to the POS meetings have included County Executive Parisi (annual), Bill Hannah - Fiscal Services (annual), Board Supervisors/HHN/Board Chair (annual), DCDHS Leadership, Wesley Sparkman - Office of Equity and Inclusion, and other community partners involved in similar work and who have a stake in a vibrant human services system in Dane County.
3. Human Services Reserve
 - POS is interested in partnering to explore the use of these funds. If these are one-time funds, how can they best be used to support the human services system?
4. COLA
 - COLA (AKA budget adjustment) – annual need among POS to prevent deterioration of human service and keep vital services available to those in need throughout Dane County.
 - The COLA has been well received and appreciated, and has been beneficial. The COLA has been used to increase salaries, cover increased cost of health insurance and employee benefits, and fill other financial needs of agencies. Its impact has varied across agencies. Small agencies have received as little as \$200 as a result of the COLA so impact is small. Since the increase is only on County GPR, it doesn't cover the full cost of salary increases or benefits but helps.

5. Living Wage – POS is supportive of the Living Wage. Over 1500 support staff are currently positively impacted by the Living Wage, and will be until full Family Care integration. It has less of an impact on other POS agencies since hourly rates for most staff are above the Living Wage.
6. Inclusion and Equity – Agencies are committed to becoming more diverse to better represent and meet the diverse needs of the consumer population. Partnering with Dane County to build capacity is a priority.
7. Medicaid – this includes reimbursement models and rates as well as CCS.
8. Continued leadership initiating coordination/collaboration among funding entities on a unified comprehensive community vision of responsibility & to increase efficiencies in administrative reporting & data requirements (i.e. Dane County, City and United Way).
9. Creative and innovation funding sources - Exploring how foundations, health systems, corporations and others play a part in the human services funding model.
10. Dane County further explore more efficient contracting and compensation models
11. Human Service Board partnership

Priority Areas of overlap 2015 POS Ranking of DCDHS Priorities	BT Report
Contracts should be fully funded to cover core services and existing service levels	9b
Enhance existing positive relationships with POS agencies by formalizing two-way feedback opportunities and joint planning sessions with the department.	3a
Allow POS agencies to submit electronic documents (i.e., reports and invoices).	10a
Review the current DCDHS advisory committees and determine which committee would be best suited to serve as an advisory board consisting of consumers and POS agencies that provide input on determining fiscal priorities and create a management plan that outlines a plan of reduction when there is not sufficient funding for programs. Additionally, during this process a plan for reduction can be set to address funding gaps.	9a
Individual Consortium Priorities without overlap	
Review current DCDHS advisory committees to determine which committee would be most fitting to serve as a human services task force consisting of staff from POS Agencies, DCDHS and the County Board of Supervisors to handle issues related to the contracting process, make recommendations for improvements to the process and discuss best practices.	3b
RFP solicitation and contract documents should clearly define performance indicators separately from the scope of services.	5c
Evaluation committees should be staffed consistently across all divisions.	5b
Ensure execution of a standardized RFP evaluation and selection process.	5a
Streamline the contract and compliance process	2b