



Request for Waiver of Bid Procurement

I. Program Description and Current Operations

Date: 03-27-15

Service or Goods to be Purchased: GPS Survey Equipment

Estimated Expenditure Amount: \$43,966

Vendor Name: Seiler Instruments

Department: Land & Water Resources

Name of Contact Person: John Reimer

Name of Program: Land Conservation

Requisition Number: 1136

- II. Chapter 25 of Dane County Ordinance codifies the County's purchasing and contracting process. Included in this chapter, 25.11(20) allows for exceptions to the competitive bidding process for a variety of reasons.

Below is a list of exceptions specified in the ordinance. Choose the one most appropriate to your request.

Emergency procurement

Only one vendor possesses the unique and singularly available ability to meet the Department's requirements

When unique and specific technical qualifications are required

When special adaptation for a special purpose is required

When a unique or opportune buying condition exists

- III. State your rationale for request for waiver. Please be specific.

Land & Water Resources is requesting permission to purchase Trimble GPS equipment, software and warranties for field-related surveying activities from Seiler Instrument and Manufacturing Company (Seiler).

The proprietary features will allow the county to replace and upgrade older equipment while remaining compatible with existing inventory of survey equipment and software. Using surveying equipment from other manufacturers would require extensive retraining of staff, make it difficult to provide support for multiple systems, and would be incompatible with existing equipment and software.

The Trimble equipment is same as used by WI DOT and NRCS. This will allow us to provide consistent output and share data. Seiler Instruments is the only authorized dealer for the Trimble equipment in the State of Wisconsin, so if the equipment was bid, they would be the only respondent.

