

Dane County Contract Addendum Cover Sheet

RES 365
SIGNIFICANT

Revised 06/2021

Contract # Admin will assign	13206A
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Dept./Division	REGISTER OF DEEDS	Vendor Name	FIDLAR TECHNOLOGIES INC
Brief Addendum Title/Description	CONTINUE WITH SOFTWARE AND MAINTENANCE FOR REGISTER OF DEEDS OFFICE	Vendor MUNIS #	2655
		Addendum Term	1/1/2023 - 12/31/2027
		Amount (\$)	\$ 644,735.00

Department Contact Information		Vendor Contact Information	
Contact	KRISTI CHLEBOWSKI	Contact	SCOTT MOORE
Phone #	267-8814	Phone #	309-230-4398
Email	CHLEBOWSKI@COUNTYOFDANE.COM	Email	scottm@fidlar.com
Purchasing Officer	MEGAN ROGAN		

Purchase Order – Maintenance or New PO				
<input type="checkbox"/>	PO Maintenance Needed	Org:	Obj:	Proj:
	PO#	Org:	Obj:	Proj:
<input type="checkbox"/>	No PO Maintenance Needed – this addendum does not change the dollar amount of the contract.			
<input checked="" type="checkbox"/>	New PO / Req. Submitted	Org:REGDEEDS	Obj:30643	Proj:
	Req#	Org:	Obj:	Proj:

Budget Amendment	
<input type="checkbox"/>	A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly.

Total Contracted Amount – List the Original contract info, then subsequent addenda including this new addendum					
A resolution is required when the total contracted amount first exceeds \$100,000. Additional resolutions are then required whenever the sum(s) of any additional addenda exceed(s) \$100,000	Addendum #	Term	Amount	Resolution	
	Original	1/1/2018-12/31/2022	\$ 560,640.00	<input type="checkbox"/> None	Res# 180
	13206a	1/1/2023-12/31/2027	\$ 644,735.00	<input type="checkbox"/> None	Res# 2021 RES-365
				<input type="checkbox"/> None	Res#
				<input type="checkbox"/> None	Res#
				<input type="checkbox"/> None	Res#
Total Contracted Amount			\$ 1,205,375.00		

Contract Language Pre-Approval – prior to internal routing, this contract has been reviewed/approved by:		
<input type="checkbox"/> Corporation Counsel:	<input type="checkbox"/> Risk Management:	<input type="checkbox"/> No Pre-Approval

APPROVAL
Dept. Head / Authorized Designee
<i>Kristi Chlebowski</i>

APPROVAL – Contracts Exceeding \$100,000	
Director of Administration	Corporation Counsel

APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached			
DOA:	Date In: 2/23/22	Date Out: _____	<input type="checkbox"/> Controller, Purchasing, Corp Counsel, Risk Management

Goldade, Michelle

From: Goldade, Michelle
Sent: Tuesday, March 1, 2022 9:06 AM
To: Hicklin, Charles; Rogan, Megan; Gault, David; Lowndes, Daniel
Cc: Stavn, Stephanie; Oby, Joe
Subject: Contract #13206A
Attachments: 13206A.pdf

Tracking:	Recipient	Read	Response
	Hicklin, Charles	Read: 3/1/2022 9:39 AM	Approve: 3/1/2022 9:40 AM
	Rogan, Megan	Read: 3/1/2022 9:16 AM	Approve: 3/1/2022 9:16 AM
	Gault, David	Read: 3/1/2022 9:07 AM	
	Lowndes, Daniel	Read: 3/1/2022 9:41 AM	Approve: 3/1/2022 10:03 AM
	Stavn, Stephanie	Read: 3/1/2022 11:23 AM	
	Oby, Joe		

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #13206A
Department: Register of Deeds
Vendor: Fidlax Technologies
Contract Description: Addendum to continue use of software & maintenance (Res 365)
Contract Term: 1/1/23 – 12/31/27
Contract Amount: \$644,735.00

Michelle Goldade

Administrative Manager
Dane County Department of Administration
Room 425, City-County Building
210 Martin Luther King, Jr. Boulevard
Madison, WI 53703
PH: 608/266-4941
Fax: 608/266-4425
TDD: Call WI Relay 711

Please Note: I currently have a modified work schedule...I am in the office Mondays and Wednesdays and working remotely Tuesdays, Thursdays and Fridays in accordance with COVID 19 response guidelines.

Goldade, Michelle

From: Gault, David
Sent: Tuesday, March 1, 2022 9:09 AM
To: Goldade, Michelle
Subject: Re: Contract #13206A
Attachments: 13206A.pdf

Michelle:

I'm over at the courthouse on jury duty so not on my county computer. Approved.

Dave Gault
Sent from my iPhone

On Mar 1, 2022, at 9:06 AM, Goldade, Michelle <Goldade@countyofdane.com> wrote:

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

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APPROVING CONTRACT ADDENDUM #1 (CONTRACT #13206A) WITH FIDLAR TECHNOLOGIES INC

Fidlar Technologies Inc. and Dane County wish to amend the Master Agreement. Dane County Contract #13206. Under this agreement, Fidlar provides ongoing maintenance and support for Avid lifecycle, Laredo and tapestry software systems used by the Register of Deeds office and other stakeholders. The amendment will extend the term of the contract through December 31, 2027 to continue the program for maintenance and support for various software programs at a cost not to exceed \$644,735.00 over the next 5 years.

THEREFORE BE IT RESOLVED that the County Board does hereby approve contract addendum #1 (Contract #13206A) with Fidlar Technologies Inc. in the amount of \$644,735.00 and that the Dane County Executive and Dane County Clerk are authorized to execute the contract documents.



DANE COUNTY CONTRACT

ADDENDUM # 13206A

Revised 01/2022

THIS ADDENDUM, made and entered into effective as of the date by which both parties hereto have executed this document, by and between the County of Dane (hereinafter referred to as "County") and Fidlar Technologies, Inc. (hereinafter, "Provider").

WITNESSETH:

WHEREAS Provider and County, by a separate document (hereinafter, the "Master Agreement"), Dane County Contract # 13206, have previously entered into a contractual relationship pursuant to which Provider provides Avid LifeCycle, Laredo and Tapestry software and service, and

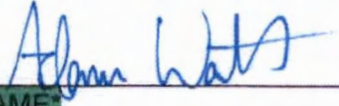
WHEREAS County and Provider wish to amend the Master Agreement in order to extend the term of the contract.

NOW, THEREFORE, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is hereby acknowledged by each party for itself, the parties do agree as follows:

1. The Master Agreement shall remain in full force and effect unchanged in any manner by this addendum except as changes are expressly set forth herein. This addendum shall control only to the extent of any conflict between the terms of the Master Agreement and this addendum.
2. The Master Agreement, and any amendment or addendum to it, may be executed and transmitted to any other party by legible facsimile reproduction or by scanned legible electronic PDF copy, and utilized in all respects as, an original, wet-inked manually executed document. Further, the Master Agreement and any amendment or addendum thereto, may be stored and reproduced by each party electronically, photographically, by photocopy or other similar process, and each party may at its option destroy any original document so reproduced. All parties hereto stipulate that any such legible reproduction shall be admissible in evidence as the original itself in any judicial, arbitration or administrative proceeding whether or not the original is in existence and whether or not such reproduction was made by each party in the regular course of business. This term does not apply to the service of notices under the Master Agreement, or any subsequent amendment or addendum.
3. The term of the contract is extended through December 31, 2027 to continue the software agreement for Avid LifeCycle, Laredo and Tapestry Software, at an additional cost of \$644,735 per the attached Schedule B.

IN WITNESS WHEREOF, the parties, by their respective authorized representatives, have set their hands and seals as of the dates set forth below.

FOR PROVIDER:



Date 2/14/22

NAME
TITLE

Date _____

NAME
TITLE

{Remove the 2nd Provider signature field/line if only 1 person will sign for the Provider.}

FOR COUNTY:

Joseph T. Parisi
Dane County Executive

Date

Scott McDonell
Dane County Clerk

Date

SCHEDULE A: Laredo/Tapestry/Property Fraud Alert/Honor Rewards

LAREDO DESCRIPTION:

Fidlar Technologies' Laredo software is designed to allow remote access to the COUNTY'S recorded document information by professional searchers (i.e., title companies, banks, realtors, etc.) Laredo is designed to allow subscription only access. Subscriptions for COUNTY'S customers and subsequent access are exclusively granted by COUNTY. After the COUNTY issues the subscriber their user ID and password, they are able to download the Laredo remote access software from PROVIDER'S website, www.fidlar.com.

Each new Laredo subscriber will be presented with an online End User Agreement when they log into Laredo. They will be prompted to print the agreement, sign it, and then forward it to PROVIDER. The Laredo subscriber will be presented with this User Agreement each time they log in until they endorse the agreement and send it back to PROVIDER.

It is notable that the unique user ID (username) and password defines each Laredo user. This user ID can be used to access land records data from any properly configured workstation; however, multiple users cannot log in with the same user ID at the same time.

LAREDO BILLING:

PROVIDER will invoice COUNTY a licensing fee for each Laredo user on a monthly basis. The licensing fee will be commensurate with the subscription plan of each subscriber in accordance with the schedule below. New subscribers joining during a monthly period will be billed based on the prorated amount for that month determined by their subscription date. The billing periods correlate with the calendar months.

LAREDO PRICING:

Laredo Per-Minute Plan Fees:

- Unlimited plan Laredo Users will be billed at \$126 per month.
- All other Laredo Users are billed at \$.13 per minute of usage.

Laredo support (at 1-563-345-1283), including End-User subscriber support, is included in the Per-Minute Plans.

END USER FEES:

The COUNTY understands that it is empowered to charge fees to end users pursuant to Wisconsin Code section 59.43 and other applicable law and hereby assigns to PROVIDER the above portions of the end user fees as an actual cost to the COUNTY during the term of this Agreement.

The COUNTY understands that end-user access fees for Laredo are set by the county.

TAPESTRY DESCRIPTION:

The COUNTY has the option to participate in PROVIDER's Tapestry General Public Access System by permitting their information to be made available through the Fidlar Technologies Tapestry website

(www.landrecords.net). The COUNTY understands that Tapestry is a service offered and managed by PROVIDER to offer the land records of participating Counties collectively to the general public.

The COUNTY understands that PROVIDER will determine who has access to their Tapestry web site and will provide phone and email support to users as well as manage the billing and collecting of Tapestry access fees from the end users. At the end of each calendar month, PROVIDER will provide a credit to the COUNTY based on the parameters below.

- \$2.75 per Tapestry search transaction; PROVIDER covers credit card fees, collections, and bad debt.
- 50% of print-related fees

PROVIDER may not use or share COUNTY's data in any way other than the methods outlined above.

The COUNTY understands that access fees for Tapestry are set by PROVIDER. PROVIDER will notify COUNTY at least 30 days in advance before such fees are changed.

OFFICIAL RECORDS ONLINE

Official Records Online (ORO) makes it possible for visitors to the ORO website (www.officialrecordsonline.com) to place an order for copies of birth, death, marriage licenses, and/or certified land records documents (at COUNTY's discretion), accept payment, and validate requestor identity.

ORO PRICING:

Dane County will determine base pricing for each document type made available via ORO. PROVIDER will charge the ORO website visitor a convenience fee of \$20.00/certificate order (includes copies). PROVIDER will credit Dane County's account \$12.50/per convenience fee charged plus the base pricing set for each document type. Dane County will need to put a link to www.officialrecordsonline.com from the County's web site for the online ordering of these document types.

INCLUDED WITHIN THIS SCHEDULE D ARE THE FOLLOWING COMMUNITY OUTREACH SERVICES:

PROPERTY FRAUD ALERT DESCRIPTION:

PROVIDER's **Property Fraud Alert (PFA)** service is designed to monitor, identify, and notify individuals whose name has been indexed from a document recorded in the COUNTY's office. The intent is to offer subscribers the ability to have their name/business name monitored within the COUNTY's office in order to track possible fraudulent activity. **PFA** subscribers must sign up for the **PFA** service via the **PFA** website, www.propertyfraudalert.com (select respective County). Subscribers will **ONLY** be notified by the **PFA** service when the name they have submitted matches any names that have been indexed from documents recorded within the COUNTY's office.

PFA is a Fidlar-managed web site and service. Fidlar provides technical and end-user support via the **PFA** hotline service (1-800-728-3858).

HONOR REWARDS DESCRIPTION:

Fidlar's Honor Rewards is a service provided to counties which allows them to quickly and easily implement and manage a rewards program for their local veterans. Veterans can sign-up (online or in your office) to receive an Honor Rewards ID card which gives them discounts and benefits at local businesses and retailers who participate in the program.

PROVIDER handles many of the major costs and time consuming tasks involved in providing a Veterans rewards program including:

- Creation and maintenance of your county's page at www.honorrewards.com
- Printing of all ID Cards
- Customer Support
- Pre-Created promotional materials

It is the COUNTY's responsibility to contact local business for participation in the program as well as promotion of the Honor Rewards program to the veterans in your county.

Schedule B: AVIDLifeCycle

This contract is for software, services and support for land and vital records AVIDLifeCycle.

**5 Year Land & Vital Records AVID Life Cycle Agreement
(January 1, 2023 – December 31, 2027)**

FIDLAR SOFTWARE SERVICES SUMMARY

Fidlar Technologies Product/Service Description	Cost
AVID – Land & Vital Records System	Years 1-5 = \$128,947 Billed Quarterly @ \$32,236.75
Receipting (cashiering)	Included
Indexing	Included
Auto-Indexing Functionality (OCR) via iNspect	Included
SSN Redaction Batch Processing	Included
Manual Interface	Included
Automated Verification Functionality	Included
Scanning Module	Included
eRecording Catcher	Included
FC Customer – Import/Export Data	Included
Anchor – Parcel Management module	Included
Swift – eReturn of paper documents	Included
Vital Records recording	Included
iRis – Data normalization / standardization module	Included
Implementation Services	Included
Project Management	Included
Workflow Analysis	Included
Installation/Configuration	Included
Data Conversion	Included
Comprehensive Training	Included
Internal	Included
Public	Included
Annual CountyCare Support	Included
1-800 Support	Included
System Upgrades	Included
Training on New features & Functionality	Included
State Mandated or Regulatory Updates	Included

PAYMENT MILESTONES AND DATES:

The annual costs will be billed quarterly at \$32,236.75 each year 2023 through 2027. (Jan. 1, April 1, July 1, and Oct. 1 of each calendar year)

FIDLAR TECHNOLOGIES LIFE CYCLE SERVICE INCLUDES:

- The use of PROVIDER’S AVID software SUITE of products during the life of this contract
- The sue of any future software product PROVIDER may develop to replace AVID for the purpose of recording land records documents AND Vital records (AVID)
- Project management, installation, conversion (excluding any needed or requested data clean-up), and training needed for the initial installation of any future PROVIDER product developed to replace AVID for the purpose of recording land records AND Vitals documents.
- The use of new add-on modules PROVIDER may develop and offer to the market for the purpose of recording land records documents.
- CountyCare© software maintenance

FIDLAR TECHNOLOGIES LIFE CYCLE SERVICE DOES NOT INCLUDE:

- The 3rd party software and hardware to operate AVID
- The installation, maintenance, or support of 3rd party software and hardware now or in the future.
- Any current or future PROVIDER developed software product or service not designed or offered to the market for the purpose of recording land records documents.
- Any form of ownership or perpetual license to Fidar developed software products.
- Any customer development for special requests from COUNTY
- Any needed or requested training except as stated in the above section.
- Use of Fidar developed remote access products except as outlined in Schedule D of this contract.
- Explicit omission of any add-on modules not included in this contract.

SCHEDULE C: REPORTING

All reporting for this project will come directly from the software system

ACCEPTED:

DANE COUNTY, WI

FIDLAR TECHNOLOGIES

Dated: _____

Dated: 2-9-22

Sign: _____

Sign: Alex R.

Name: _____

Name: Alex Rigger

Title: _____

Title: Vice President