

Dane County Contract Cover Sheet

Revised 01/2022

RES 302

Dept./Division	820/Airport		
Vendor Name	Enterprise RAC	MUNIS #	10518
Brief Contract Title/Description	Lease Assignment of Midwest Car Corp (DCRA No. 2015-03) to Enterprise RAC.		
Contract Term	01/01/2022 - 12/31/2022		
Contract Amount	\$0.00 changes		

Contract # Admin will assign	12321B
Type of Contract	
<input type="checkbox"/>	Dane County Contract
<input type="checkbox"/>	Intergovernmental
<input type="checkbox"/>	County Lessee
<input type="checkbox"/>	County Lessor
<input type="checkbox"/>	Purchase of Property
<input type="checkbox"/>	Property Sale
<input type="checkbox"/>	Grant
<input checked="" type="checkbox"/>	Other

Department Contact Information		Vendor Contact Information	
Name	Rodney Knight/Gene Meyers	Name	James Strack
Phone #	608-246-3391	Phone #	262-544-8501
Email	meyers.gene@msnairport.com	Email	James.B.Strack@ehi.com
Purchasing Officer			

Purchasing Authority	<input type="checkbox"/> \$11,000 or under – Best Judgment (1 quote required)
	<input type="checkbox"/> Between \$11,000 – \$40,000 (\$0 – \$25,000 Public Works) (3 quotes required)
	<input type="checkbox"/> Over \$40,000 (\$25,000 Public Works) (Formal RFB/RFP required) RFB/RFP #
	<input type="checkbox"/> Bid Waiver – \$40,000 or under (\$25,000 or under Public Works)
	<input type="checkbox"/> Bid Waiver – Over \$40,000 (N/A to Public Works)
	<input checked="" type="checkbox"/> N/A – Grants, Leases, Intergovernmental, Property Purchase/Sale, Other

MUNIS Req.	Req #	Org:	Obj:	Proj:
	Year	Org:	Obj:	Proj:

Budget Amendment	
<input type="checkbox"/>	A Budget Amendment has been requested via a Funds Transfer or Resolution. Upon addendum approval and budget amendment completion, the department shall update the requisition in MUNIS accordingly.

Resolution Required If contract exceeds \$100,000 (\$40,000 PW)	<input type="checkbox"/> Contract does not exceed \$100,000 (\$40,000 Public Works)	Res #	302
	<input type="checkbox"/> Contract exceeds \$100,000 (\$40,000 Public Works) – resolution required.		Year
	<input checked="" type="checkbox"/> A copy of the Resolution is attached to the contract cover sheet.		

CONTRACT MODIFICATIONS – Standard Terms and Conditions		
<input checked="" type="checkbox"/> No modifications.	<input type="checkbox"/> Modifications and reviewed by: Rodney Knight	<input type="checkbox"/> Non-standard Contract

APPROVAL
Dept. Head / Authorized Designee
<i>Kimberly Jones</i>

APPROVAL – Contracts Exceeding \$100,000	
Director of Administration	Corporation Counsel

APPROVAL – Internal Contract Review – Routed Electronically – Approvals Will Be Attached		
DOA:	Date In: 3/4/22 Date Out:	<input checked="" type="checkbox"/> Controller, Purchasing, Corp Counsel, Risk Management

Goldade, Michelle

From: Goldade, Michelle
Sent: Tuesday, March 8, 2022 12:09 PM
To: Hicklin, Charles; Rogan, Megan; Gault, David; Lowndes, Daniel
Cc: Stavn, Stephanie; Oby, Joe
Subject: Contract #12321B
Attachments: 12321B.pdf

Tracking:	Recipient	Read	Response
	Hicklin, Charles	Read: 3/8/2022 1:51 PM	Approve: 3/8/2022 1:51 PM
	Rogan, Megan	Read: 3/8/2022 12:28 PM	Approve: 3/8/2022 12:28 PM
	Gault, David	Read: 3/8/2022 1:22 PM	Approve: 3/8/2022 1:24 PM
	Lowndes, Daniel	Read: 3/8/2022 12:20 PM	Approve: 3/8/2022 12:44 PM
	Stavn, Stephanie	Read: 3/8/2022 4:00 PM	
	Oby, Joe		

Please review the contract and indicate using the vote button above if you approve or disapprove of this contract.

Contract #12321B
Department: Airport
Vendor: Enterprise Rent a Car
Contract Description: Lease Assignment from Midwest Car Corp to Enterprise Rent a Car (Res 302)
Contract Term: 1/1/22 – 12/31/22
Contract Amount: \$--

Michelle Goldade

Administrative Manager
Dane County Department of Administration
Room 425, City-County Building
210 Martin Luther King, Jr. Boulevard
Madison, WI 53703
PH: 608/266-4941
Fax: 608/266-4425
TDD: Call WI Relay 711

Please Note: I currently have a modified work schedule...I am in the office Mondays and Wednesdays and working remotely Tuesdays, Thursdays and Fridays in accordance with COVID 19 response guidelines.

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2021 RES-302

**APPROVAL OF ASSIGNMENT OF ON-AIRPORT
CAR RENTAL CONCESSION LEASE**

Lease No. DCRA 2015-03
Midwest Car Corporation to Enterprise RAC

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Midwest Car Corporation (“Midwest”) and Enterprise Rent-A-Car Company of Wisconsin, LLC (“Enterprise”) have for years held leases under which they have operated car rental concessions at the Dane County Regional Airport (the “Airport”). Presently, due to the Covid-19 pandemic, the minimum annual guarantee provisions in each of the four car rental concession leases involving operations at the Airport have been temporarily suspended, and have month to month terms. Enterprise and Midwest have reached an agreement providing for the assignment to Enterprise of Midwest’s lease (Lease No. DCRA 2015-03), and Midwest’s rental car operations at the Airport (offering the Alamo and National rental car brands). The terms of the assigned lease, including those designating the leased spaces and rental rates, will remain unchanged. As is required under Midwest’s lease, the assignment is contingent upon Dane County’s approval. Airport staff have concluded that approval of the requested lease assignment is in the best interest of the Airport and the traveling public it serves.

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NOW, THEREFORE, BE IT RESOLVED that the Dane County Executive and the Dane County Clerk are authorized to execute on behalf of Dane County an Approval of Assignment of On-Airport Car Rental Concession Lease, approving the assignment of Lease No. DCRA 2015-03 to Enterprise, as set forth above.

12321B

**APPROVAL OF ASSIGNMENT OF ON-AIRPORT
CAR RENTAL CONCESSION LEASE
Lease No. DCRA 2015-03**

THIS APPROVAL OF ASSIGNMENT OF ON-AIRPORT CAR RENTAL CONCESSION LEASE ("Approval of Assignment") is entered into by and among Dane County ("County"), a Wisconsin quasi-municipal corporation whose address is c/o Airport Director, Dane County Regional Airport, 4000 International Lane, Madison, Wisconsin 53704; Midwest Car Corporation ("Lessee"), a corporation organized under the laws of the State of Wisconsin whose principal offices are located at 1450 Delanglade Street, Kaukauna, Wisconsin 54130; and Enterprise Rent-A-Car Company of Wisconsin, LLC ("Assignee"), a limited liability company organized under the laws of the State of Delaware whose principal offices are located at S17 W22650 Lincoln Avenue Waukesha, Wisconsin 53187; and shall be effective upon full execution by the authorized representatives of all parties.

WITNESSETH:

WHEREAS Lessee and County are parties to a concession lease, identified as Lease No. DCRA 2015-03, as modified by a first term extension effective April 6, 2020 and a second term extension effective July 28, 2020 (as modified, the "Concession Lease"), under the terms of which Lessee operates a vehicle rental concession at the Dane County Regional Airport (the "Airport") offering rental vehicles under the National and Alamo brands; and

WHEREAS the Concession Lease is currently in a month-to-month status; and

WHEREAS Lessee and Assignee have requested that County approve Lessee's assignment of the Concession Lease to Assignee; and

WHEREAS County has determined that it is in its best interest to approve the requested assignment of the Concession Lease;

NOW, THEREFORE, for valuable consideration, the receipt and sufficiency of which is acknowledged by each party, County, Lessee, and Assignee agree as follows.

- A. Lessee assigns all of its rights and obligations under the Concession Lease to Assignee.
- B. Assignee accepts and assumes all of the rights and obligations of the lessee under the Concession Lease, including any and all debts and obligations existing and owing to County thereunder on the effective date of this Approval of Assignment.
- C. County approves Lessee's assignment of the Concession Lease to Assignee.
- D. The parties may evidence their agreement to be bound by the terms of this Approval of Assignment upon counterparts of this instrument, which together shall constitute a single instrument. A legible photocopy, facsimile, or electronic copy of this Approval of Assignment shall have the same effect for all purposes as an original.

SIGNATURE PAGE FOLLOWS

IN WITNESS WHEREOF County, Lessee, and Assignee, by their respective authorized agents, have executed this Approval of Assignment on the dates indicated below.

FOR DANE COUNTY:

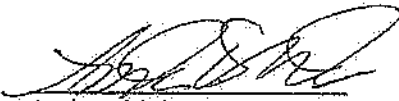
Joe Parisi
Dane County Executive

Date: _____

Scott McDonnell
Dane County Clerk

Date: _____


FOR MIDWEST CAR CORPORATION:



Andrea Maher
Secretary

Date: 11-18-21

FOR ENTERPRISE RENT-A-CAR COMPANY OF WISCONSIN, LLC:



James Strack
Vice President / General Manager

Date: 11/18/2021