

**DANE COUNTY  
POLICY AND FISCAL NOTE**

|                               |              |                               |
|-------------------------------|--------------|-------------------------------|
| _____ Original                | _____ Update | Substitute No. _____          |
| Sponsor: _____                |              | Resolution No. _____          |
| Vote Required: Majority _____ |              | Ordinance Amendment No. _____ |
| Two-Thirds _____              | 3/4 _____    |                               |

Title of Resolution or Ord. Amd.:

**Policy Analysis Statement:**

Brief Description of Proposal -

Current Policy or Practice -

Impact of Adopting Proposal -

**Fiscal Estimate:**

Fiscal Effect (check all that apply) -

- \_\_\_\_\_ No Fiscal Effect  
\_\_\_\_\_ Results in Revenue Increase  
\_\_\_\_\_ Results in Expenditure Increase  
\_\_\_\_\_ Results in Revenue Decrease  
\_\_\_\_\_ Results in Expenditure Decrease

Budget Effect (check all that apply)

- \_\_\_\_\_ No Budget Effect  
\_\_\_\_\_ Increases Rev. Budget  
\_\_\_\_\_ Increases Exp. Budget  
\_\_\_\_\_ Decreases Rev. Budget  
\_\_\_\_\_ Decreases Exp. Budget  
\_\_\_\_\_ Increases Position Authority  
\_\_\_\_\_ Decreases Position Authority  
Note: if any budget effect, 2/3 vote is required

**Narrative/Assumptions about long range fiscal effect:**

**Expenditure/Revenue Changes:**

|                      | Current Year |          | Annualized |          |              | Current Year |          | Annualized |          |
|----------------------|--------------|----------|------------|----------|--------------|--------------|----------|------------|----------|
|                      | Increase     | Decrease | Increase   | Decrease |              | Increase     | Decrease | Increase   | Decrease |
| Expenditures -       |              |          |            |          | Revenues -   |              |          |            |          |
| Personal Services    |              |          |            |          | County Taxes |              |          |            |          |
| Operating Expenses   |              |          |            |          | Federal      |              |          |            |          |
| Contractual Services |              |          |            |          | State        |              |          |            |          |
| Capital              |              |          |            |          | Other        |              |          |            |          |
| Total                |              |          |            |          | Total        |              |          |            |          |

**Personnel Impact/FTE Changes:**

**Prepared By:**

Agency:

Division:

Prepared by:

Date:

Phone:

Reviewed by:

Date:

Phone:



# Quote

**To:** Kevin Fosso  
Radio System Manager  
DaneComm 911  
210 Martin Luther King Jr Blvd #109  
Madison, WI 53703  
(608) 255-2345  
fosso.kevin@danecounty.gov

**Quote Date** 5/2/2025  
**Quote #** ECLQ324-1039  
**Revision** 1  
**Quote Validity** 60 Days  
**Estimated Lead-Time** TBD  
**Payment Terms** Net 30  
**Freight** INCLUDED

## Project

Dane County, WI Tower Move

## Quoted By

Brian Willnecker/Tim Romanelli

| Item                       | Description  | Ext Price            |
|----------------------------|--|----------------------|
| 1                          | <b><u>Tower Mounting, Cabling &amp; Miscellaneous Equipment</u></b> <ul style="list-style-type: none"> <li>• (4) 4 Dipole 8.5dB Antennas (138 - 174 MHz)</li> <li>• (4) 8 Dipole 11.5dB Antennas (138 - 174 MHz)</li> <li>• (1) 5 Element 9.2 dB Directional Antenna (450 - 470 MHz)</li> <li>• (1) Omni Dipole 8.1dB Antenna (150 - 160 MHz)</li> <li>• (1) 6' Parabolic Dish (5.925 - 6.425 GHz)</li> <li>• Ancillary Cabling, Connectors, uWave, and Miscellaneous Equipment</li> </ul> | \$ 109,251.02        |
| <b>Equipment Sub-Total</b> |  | <b>\$ 109,251.02</b> |
| 2                          | <b><u>RACOM Implementation Services</u></b><br>Eastern engineering and project management services to include the following: <ul style="list-style-type: none"> <li>• Site Surveys</li> <li>• Equipment, Installation, Site Management, and Commissioning</li> <li>• Functional Testing</li> <li>• Project Coordination &amp; Status Updates</li> </ul>  | \$ 192,865.00        |
| <b>Services Sub-Total</b>  |  | <b>\$ 192,865.00</b> |
| <b>Freight</b>             |  | <b>INCLUDED</b>      |
| <b>TOTAL</b>               |  | <b>\$ 302,116.02</b> |

## Notes / Assumptions

- 1) The customer shall provide any licenses, permits and arrange for site access.
- 2) There is no removal of existing equipment or disposal/salvage services being provided on this Quote.
- 3) US Cellular Tower Crew to complete Antenna Mounting and antenna/coaxial-cable-on-the-tower grounding.
- 4) Grounding will meet Motorola R56 2017 (or later) or comparable L3Harris grounding standards
- 5) RACOM to install new ice bridge and cement footing for the ice bridge.
- 6) RACOM will connect provided equipment to customer-provided-ground at the
- 7) Equipment and Parts pricing is as of 4/28/2025. Due to the current U.S. Tariff environment, pricing may change between the date of quotation and the date of order.

**Thank you for your business!**  
www.racom.net  
201 West State Street  
Marshalltown, IA 50158, 800-722-6643

**Proprietary and Confidential**