

## Request for Waiver of Bid Procurement

Program Description and Current Operations

Date: 10-17-2016

Service or Goods to be Purchased: SmartRay Vision Portable X-ray System

Estimated Expenditure Amount:

\$75,135.00

Vendor Name:

Federal Resources Sheriff's Office

Department: Name of Contact Person:

Bob Richardson

Name of Program:

DMA Grant Number: 2016-HSW-02A-10793

Requisition Number:

2273

II. Chapter 25 of Dane County Ordinance codifies the County's purchasing and contracting process. Included in this chapter, 25.11(20) allows for exceptions to the competitive bidding process for a variety of reasons.

Below is a list of exceptions specified in the ordinance. Choose the one most appropriate to your request.

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- Only one vendor possesses the unique and singularly available ability to meet the Department's requirements
- X\_\_\_ When unique and specific technical qualifications are required
- When special adaptation for a special purpose is required
- When a unique or opportune buying condition exists
- III. State your rationale for request for waiver. Please be specific.

The Dane County Sheriff's Office wishes to purchase a SmartRay Vision Portable X-ray system for use by the Dane County Sheriff's Office Bomb Squad. This is a man-portable, self contained system that will allow the DCSO Bomb Technicians to remotely x-ray suspicious devices while allowing reachback capability over LTE as well as over a secure wifi network. This system does not require the use of a developing unit thereby negating the need to for the pre-positioning of a primary response vehicle. The FBI has designated this unit to be the new, primary x-ray that all bomb technicians will utilize while attending training at the Hazardous Devices School in Huntsville, AL. As such, it is the logical system to procure as the DCSO Bomb Technicians will all be trained on it's use and deployment. Additional, it is exclusive in that it will provide true, 1-pulse x-rays allowing technicians to defeat PIR and other x-ray sensing anti-tamper devices.

Federal Resources serves as the sole and exclusive vendor of the SmartRay Vision system.



Federal Resources 235-G Log Canoe Circle Stevensville, MD 21666 Phone: 410-643-7810 Fax: 410-643-7701

 $\hbox{E-mail: Kevin.Good@FederalResources.com}$ 

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Company	Dane County Sheriff's Office	
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	115 West Doty Street	
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Phone	608-345-6423	
Fax		
Email	richardson.robert@danesheriff.com	

## **QUOTATION**

Valid for 60 Days from Quote Date

Quote #	KG-04QY311
Quote Date	14-Oct-2016
Inquiry Date	14-Oct-2016
Sales Person	Kevin Good
Prepared by	KG
Est. Ship Date	60 Days ARO
Ship Via	R
FOB Point	N/A
Payment Terms	Net 30

Line	Part number	Product	Description	Qty	C	ost	Tota	ı
1	P1417V10, P810V	SmartRay Vision PAM	SmartRayVision PAM 2 Panel Portable X-Ray System Wireless/Wired	1	\$75	5,000.00	\$75,0	00.00
			Controller & Smart GCM					
			14"X17" HD Flat Panel					
			8"x10" HD Flat Panel					
			Shipping		\$	135.00	\$	135.00
			Sales Contact Kevin Good Subtotal				\$ 75,	,135.00
			Sales Manager Tax				\$ 75,	,135.00
			kevin.good@federalresources.com Travel Cost		\$	-	\$	-
			908-386-6466 <b>Total</b>				\$ 75,	,135.00

Notes	TERMS Prices do not include state sales tax, miscellaneous fees or import/export duties of any kind. Payment terms are Net 30 days unless otherwise indicated.	
	Federal Resources reserves the right to modify any terms and/or conditions stated in the above quotation. Best efforts will be made to arrange and complete training	
	within 45 days after receipt of unit. A training day must be booked within one year after receipt of unit or training will be forfeited	