## DANE COUNTY POLICY AND FISCAL NOTE

| Original       | Update     | Substitute No               |
|----------------|------------|-----------------------------|
| Sponsor:       |            | Resolution No. 2018 RES-629 |
| Vote Reauired: |            | Ordinance Amendment No.     |
| Majority       | Two-Thirds |                             |

Title of Resolution or Ord. Amd.:

# AWARDING A CONTRACT TO CENTERPLATE TO OPERATE CONCESSIONS AT THE HENRY VILAS ZOO

### Policy Analysis Statement:

Brief Description of Proposal -

This resolution awards a three year contract to Centerplate to operate the concessions at the Henry Vilas Zoo. The agreement includes a \$50,000 annual fee to Centerplate and 15% of the net profit over \$100,000.

Current Policy or Practice -

Contracts of this amount require approval of the County Board.

Impact of Adopting Proposal -

The contract will be approved allowing Centerplate to assume operations of the concessions operations.

### **Fiscal Estimate:**

| Fiscal Effect (check all that apply) -   | Budget Effect (check all that apply)  |
|--|---|
| No Fiscal Effect   Results in Revenue Increase   Results in Expenditure Increase   ✓ Results in Revenue Decrease   Results in Expenditure Decrease | ✓ No Budget Effect   Increases Rev. Budget   Increases Exp. Budget   Decreases Rev. Budget   Increases Rev. Budget   Increases Position Authority   Decreases Position Authority   Note: if any budget effect, 2/3 vote is required |

Narrative/Assumptions about long range fiscal effect:

#### Expenditure/Revenue Changes:

|                      | Current  | Year     | Annualized |          |              | Current Year |          | Annualized |          |
|----------------------|----------|----------|------------|----------|--------------|--------------|----------|------------|----------|
| Expenditures -       | Increase | Decrease | Increase   | Decrease | Revenues -   | Increase     | Decrease | Increase   | Decrease |
| Personal Services    |          |          |            |          | County Taxes |              |          |            |          |
| Operating Expenses   |          |          |            |          | Federal      |              |          |            |          |
| Contractual Services |          |          |            |          | State        |              |          |            |          |
| Capital              |          |          |            |          | Other        | \$300,000    |          |            |          |
| Total                | \$0      | \$0      | \$0        | \$0      | Total        | \$300,000    | \$0      | \$0        | \$0      |

#### Personnel Impact/FTE Changes:

| Prepared By: |               |           |         |                 |
|--------------|---------------|-----------|---------|-----------------|
| Agency:      |               | Division: |         |                 |
| Prepared by: | Chuck Hicklin | Date:     | 3/21/19 | Phone: 266-4109 |
| Reviewed by: |               | Date:     |         | Phone:          |