2018 RES-629 1 2 3 AWARDING A CONTRACT TO CENTERPLATE TO OPERATE CONCESSIONS AT THE HENRY VILAS ZOO 4 5 6 7 The Henry Vilas Zoological Society currently, until March 31, 2019, operates the concessions including the gift shop, Glacier Grill, trackless train and carousel at the 8 Henry Vilas Zoo. The county has negotiated an agreement for Centerplate to operate 9 the concessions. 10 11 The agreement calls for a \$50,000 annual fee. The county would retain 100% or the net 12 profit on the first \$100,000 of net profit and 85% of the net profit above \$100,001. 13 14 THEREFORE BE IT RESOLVED that, the contract to operate concessions at the Zoo 15 be awarded to Centerplate for a term of three years with the option to renew for an 16 additional two years and that the County Executive and County Clerk are authorized to 17

18 execute the contract.